



PartnerDirect
Premier

City of Farmers Branch

Dell Hardware and VMware Implementation

2 July 2014

Confidential

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Statement of Work

This Statement of Work is dated 2 July 2014 and entered into between EST GROUP and CITY OF FARMERS BRANCH ("Client").

This SOW must be signed and returned to EST GROUP prior to any work being performed. EST GROUP and Client agree as follows:

Objective

The objective of this project is to install and configure Dell R620 hardware with VMware ESXi according to Dell best practices in the client environment. Additionally, VMware SRM will be configured and tested for up to 25 virtual machines.

Specifications

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- Verify design with client personnel
- Install and configure one Dell R620 server into an existing VMware vSphere 5.1 cluster
- Decommission one existing Dell R610 server from existing cluster
- Provide assistance, as needed, on Storage vMotion of existing 4TB of virtual machines from existing datastores to newly provisioned Dell Compellent datastores
- VMware Site Recovery Manager
 - Create a valid design based on the client's list of up to 25 virtual machines
 - Validate that the client's applications and network parameters will meet SRM requirements
 - Installation of Storage Replication Adapter relevant to storage device on vCenter server
 - Installation of SRM and VI Client SRM plug-in with required database credentials
 - Define recovery plans and workflows
 - Creation, execution, and testing of a Disaster Recovery plan per virtual machine
- Provide knowledge transfer on daily administrative tasks and hardware functionality. This overview does not replace any available vendor education courses for the products included.

Assumptions

- Client will make available to EST GROUP the resources necessary to perform the analysis and design efforts as is related to the project. Resources may include access to personnel for interviews, related documents and related computer systems. As these resources are necessary to keep the project on the projected timeline, delays may occur in the event they become unavailable.
- Hardware and software purchases related to recommendations are not included in this project scope of work. On request, EST GROUP will assist the client in finding the best possible solution.
- Implementation services related to recommendations are not included in this project scope of work. On request, EST GROUP will provide a separate SOW for services required.
- Client will provide access to all devices, facilities and services necessary to complete the tasks in this SOW in a timely manner. Failure to provide timely access will be considered out of scope and billed at the normal rate.

Deliverables

- Document containing final configuration

Invoicing

This is a Project priced quote and this pricing is valid for a 30-day period. Client will be invoiced upon completion of the individual milestones listed below due net 30.

Any services provided, other than those covered under this SOW, shall be considered out of scope and may require a change order. Client agrees that EST GROUP shall be able to allocate resources, as EST GROUP deems appropriate, so long as such allocation does not cause production costs to exceed the amount provided herein.

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\$8,000.00

Total: \$8,000.00

In addition to other rights and remedies available to EST GROUP hereunder and under the law, EST GROUP shall have the right to suspend all services under this SOW in the event of the CLIENT's failure to pay any open invoice within fifteen (15) days following the due date.

The foregoing is agreed to by:

City of Farmers Branch

EST Group, LLC

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

Please fax orders to 817.210.4211 or email to orders@est-grp.com