

Report to The City of Farmers Branch

Background

For over 30 years, Woven Health Clinic has been committed to providing comprehensive and patient-centered healthcare services that are both accessible and affordable. Our wide range of services includes primary care, preventative care, women's health, dermatology, neurology, mental health, and nutrition counseling. We offer deeply discounted labs for our current patients and discounted occupational and physical therapy. Through partnerships, we provide essential in-kind services such as eye exams and glasses, mammograms, cervical and prostate cancer screenings, labs for new patients, medications for chronic diseases and other healthcare issues, and hygiene items.

The City of Farmers Branch faces a notable challenge with a significant number of residents lacking health insurance coverage at 17.5%. We are actively addressing this issue through comprehensive outreach initiatives tailored to meet the needs of uninsured individuals. Our approach includes strengthening partnerships with local nonprofits, schools, and churches to effectively reach out to those who may benefit from our services. Additionally, our marketing efforts utilize various channels such as social media to raise awareness and provide clear information about how uninsured residents can access affordable healthcare through our program. By engaging directly with the community and providing personalized support through enrollment assistance, we are committed to improving healthcare access and quality for all residents of Farmers Branch.

Woven Healthcare Plan

Our unique Direct Primary Care model emphasizes a seamless and personalized approach to healthcare, focusing on wellness and disease prevention for uninsured and under-insured adults. This membership-based model offers comprehensive care at low costs, ensuring that our services remain accessible to those who need them most. Members benefit from unlimited primary care, acute care, disease prevention, mental health services, disease management, nutrition counseling, women's health services, telehealth visits, lab work, and same-day/next-day appointments.

Direct Primary Care is a relatively new concept in our area, offering a refreshing alternative to traditional healthcare models. As this model is still gaining recognition locally, it will naturally take some time to build up a robust patient base and for the community to fully understand and appreciate the benefits of DPC. We are committed to this journey, dedicated to demonstrating the value and advantages of our services to our community.

Although we are optimistic that this innovative Direct Primary Care model will significantly enhance our funding and sustainability, we recognize that it will not completely eliminate the need for support from our local government and other funders. While the membership-based system aims to provide a steady revenue stream, the initial phase of establishing and expanding our services requires substantial investment. Continued support remains crucial for ensuring that we can offer affordable care to all residents.

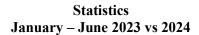


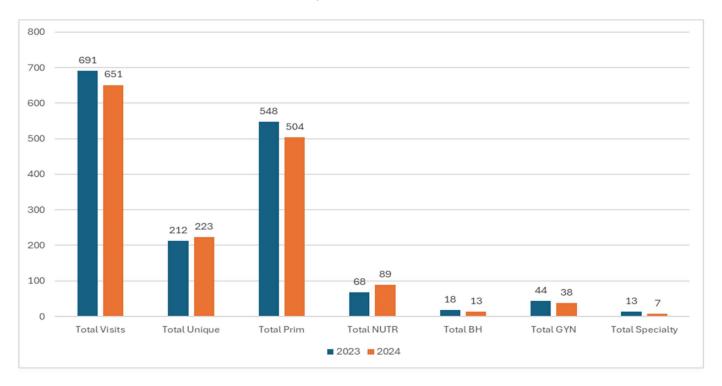
DSRIP

The recent rescission of the Delivery System Reform Incentive Payment (DSRIP) program by the Centers for Medicare & Medicaid Services (CMS) has significantly impacted our ability to serve low-income and uninsured populations. This federal program, part of Texas' Medicaid 1115 Waiver, was pivotal in transforming healthcare delivery for these vulnerable groups by tying funding to specific performance metrics and outcomes. The loss of this funding has been particularly challenging for Texas, a state that has not expanded Medicaid under the Affordable Care Act.

Woven Health Clinic previously received substantial funding through our partnership with UTSW, which was instrumental in serving low-income individuals who could not afford healthcare. The termination of this funding has forced us to consider limiting the availability of services.

Support from the City of Farmers Branch has been invaluable and has been crucial in helping us continue to provide these essential services. However, the ongoing need for additional funding remains critical. Without further financial support, we face the risk of having to reduce or eliminate key services that our community relies on.





Forecasted Impact

Woven Health Clinic has already seen an increase in new patients from Farmers Branch compared to last year during the same timeframe. We are forecasting approximately 1,300 patient visits by the end of 2024



for patients residing in Farmers Branch. The value impact for these visits is \$241,800. While the City of Farmers Branch has generously contributed \$50,000, this covers only a portion of the true costs. The continued support of the City of Farmers Branch is crucial to sustain healthcare services for our community. We are actively striving to secure additional funding from other partners to bridge the gap.

Patient contributions include a modest fee of \$30 per visit for primary care, specialists, and general women's healthcare, \$65 for an annual women's exam, and no fees for mental health and nutrition counseling or vaccinations. Despite these contributions, the impact of funding changes will impact services that are currently being provided.

Patient Impact

When Chris joined the Heart Healthy Program at Woven Health Clinic, he was introduced to a comprehensive approach to heart disease management. The program provided him with a loaner blood pressure machine, allowing him to monitor his blood pressure regularly from the comfort of his home. This not only empowered Chris to take charge of his health but also ensured that any fluctuations in his blood pressure were promptly addressed by his healthcare team.

Alongside the blood pressure machine, Chris received personalized nutrition therapy. Our registered dietitian collaborated with him to develop a heart-healthy eating plan tailored to his preferences and lifestyle. Through education and ongoing support, Chris learned to make healthier food choices, reduce sodium intake, and incorporate more vegetables and whole grains into his diet.

Medical care was another crucial component of Chris's journey to heart health. The clinic's healthcare providers closely monitored his blood pressure readings, conducted regular check-ups, and adjusted his medications as needed. This integrated approach ensured that Chris's treatment plan was not only effective but also adaptable to his changing health needs.

Over the months, Chris's dedication to his health paid off. His blood pressure readings stabilized within a healthy range, reducing his risk of heart disease and related complications. He experienced increased energy levels, improved sleep quality, and a greater sense of well-being.

What made Chris's journey even more remarkable was the support he received from the clinic's healthcare team. They celebrated his milestones, encouraged his progress, and provided ongoing guidance to help him maintain a heart-healthy lifestyle.

Today, Chris continues to thrive, thanks to the combined efforts of the blood pressure machine loaner program, nutrition therapy, and medical care provided by Woven Health Clinic. His success story is a testament to the transformative impact of comprehensive heart disease management and the importance of initiative-taking healthcare interventions.

Conclusion

Reducing healthcare services to patients, particularly those who are low-income, uninsured, and underinsured, would have a profound and detrimental impact on our community. These individuals would be forced to seek care in overcrowded emergency rooms or distant community health centers, both of which can be less efficient and significantly more costly. The lack of access to consistent, preventative,



and chronic disease management care could lead to a deterioration in health, resulting in more severe medical conditions that are harder and more expensive to treat overall. Many might forgo necessary care altogether due to these barriers, exacerbating health disparities and leading to higher overall healthcare costs and poorer health outcomes in our community.

The services provided by Woven Health Clinic are essential for the health and well-being of our community. Continued and increased funding from the City of Farmers Branch is vital to ensure that we can maintain and expand our services, thereby enhancing the overall health and quality of life for our residents. We urge the City of Farmers Branch to consider the profound impact of our services and the necessity of your support to sustain them.

We are grateful for the partnership with the City of Farmers Branch and look forward to working together to achieve our shared goal of improving healthcare access and quality in our area.

Thank you,
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