

## BUDGET WORKSHOP - FY 2025-26

Presented By: City Management, City of Farmers Branch

JUNE 24, 2025



City of Farmers Branch

## FY 2025-26 Budget Goals

- Address Council & Community Priorities
- Focus on Public Safety, Public
  Infrastructure, Economic Development
  & Neighborhoods
- Prioritize Services & Focus on Highest Needs of the Community
- Keeping the process open, honest, and transparent



## BUDGET TIMELINE

## Draft

June 24<sup>th</sup> City Council Budget Workshop July 25<sup>th</sup>, Dallas County certifies tax rolls; July 31<sup>st</sup>, City Manager submits the proposed budget

## Approve

2<sup>nd</sup> Public hearing on the tax rate 16<sup>th</sup> City Council adopts tax rate, fee schedules, and 25-26 budget, and Revised 24-25 budget

END

START

Planning

FEB

JUNE/JULY

Review

AUG

**SEPT** 

Strategic Planning Session to affirm City Council's priorities to prepare the 2025-26 Budget 5<sup>th</sup> City Council reviews budget 8<sup>th</sup> Truth in taxation calculations due from Dallas County 19<sup>th</sup> Proposed tax rate vote for the public hearing 26<sup>th</sup> Budget Town Hall

**Six Months** 

**Two Months** 

## GENERAL FUND-

### GENERAL GOVERNMENT Budget \$22,856,000

#### GENERAL GOVERNMENT

- General Government Legal
- General Contracts -Non-Departmental

GENERAL ADMIN & COMMUNICATIONS

ECONOMIC DEVELOPMENT AND PLANNING

#### CUSTOMER SUCCESS

HUMAN RESOURCES

#### FINANCE

- Accounting
- Finance Administration Municipal Court

#### - Purchasing

COMMUNITY SERVICES, BUILDING INSPECTION AND CODE ENFORCEMENT

#### ANIMAL SERVICES

#### PUBLIC SAFETY Budget \$39,004,900

#### PUBLIC WORKS

Public Works Administration Street Maintenance Sustainability/Solid Waste

PUBLIC WORKS

Budget \$11,064,300

#### POLICE

Police Administration Police Investigations Police Patrol

Police Detention

Court Services

Police Communications Police Training

Fire Administration Fire Prevention

Fire Operations

#### CULTURE & RECREATION Budget \$15,426,900 PARKS & RECREATION LIBRARY

INNOVATION & TECHNOLOGY

Parks Administration Park Maintenance

Recreation Center Aquatics Center

The Branch Connection Events

Parks Boards

## INTERNAL SERVICE FUND

### INTERNAL SERVICES Budget \$6,324,600

FLEET & FACILITIES MANAGEMENT

#### WCF Budget \$501,800

WORKERS' COMPENSATION FUND

### HCF Budget \$4,818,700

HEALTH CLAIMS FUND

## ENTERPRISE FUND

### **PUBLIC WORKS** Budget \$32,504,500

PUBLIC WORKS

Water & Sewer Administration Water & Sewer Operations Stormwater Utilities

### HOTEL/MOTEL FUND

### **CULTURE & RECREATION**

Budget \$3,575,800

#### TOURISM

Historical Preservation Event Center Tourism Convention Center

#### 78

## OTHER FUNDS

#### DEBT SERVICE Budget \$7,133,000

Property Tax Supported Debt Self-Supporting Debt

#### ECO DEVO Budget \$1,400,000

Purchase/Sale of Property Development Incentives

#### SPECIAL REVENUE Budget \$5,486,836

Forfeitures: Donations: Grants:PID/TIRZ: Legally Regd Funding

#### FIXED ASSETS Budget \$6,267,800

Building/Infrastructure Computers Equipment Vehicles & Misc

#### REVENUE STABILIZATION Budget \$1,151,100

Sales Tax Liabilities Separation Reserves Neighborhood Partnerships FY 2025-26

# TAX BILL DISTRIBUTION

- □ 26.40% of the property tax bill is for the City of Farmers Branch
- □ 74% of Farmers Branch property tax is commercial
- □ 67% of residents receive a 20% Homestead Exemption
- □ 29.4% of residents receive a \$100,000 Senior/Disabled Exemption

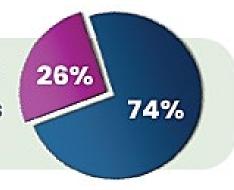


UNITED STA CITY OF **FARMERS** BRANCH \$0.5435 26.40%



C-FB ISD \$0.9836 47.77%

City of Farmers Branch tax is 26% of your tax bill. 74% of what you pay in property taxes goes to other entities.



FY 2025-26

## **How Our Tax Bill Compares**

Sorted by lowest to highest estimated tax on a property with a homestead exemption.

LOCAL CITIES	2024 Tax Rate	Senior Tax Amount	Rental Properties	With Homestead
1. Grapevine	0.241165	\$706.13	\$1,063.54	\$850.83
2. Plano	0.417600	\$1,306.26	\$1,841.62	\$1,473.30
3. Frisco	0.425517	\$1,254.64	\$1,876.54	\$1,595.06
4. Allen	0.418900	\$1,545.54	\$1,847.36	\$1,754.99
5. McKinney	0.416922	\$1,484.25	\$1,838.63	\$1,838.63
6. Lewisville	0.422435	\$1,609.49	\$1,862.95	\$1,862.95
7. Carroliton	0.539793	\$1,434.78	\$2,380.50	\$1,904.40
8. Farmers Branch	0.543500	\$1,373.98	\$2,396.85	\$1,917.48
9. Coppell	0.462222	\$1,474.27	\$2,038.41	\$1,936.49
10. Princeton	0.440226	\$1,831.35	\$1,941.41	\$1,941.41
11. Farmers Branch	0.569000	\$1,438.44	\$2,509.30	\$2,007.44
12. Irving	0.589100	\$1,783.80	\$2,597.94	\$2,078.35
13. Addison	0.609822	\$1,785.57	\$2,689.33	\$2,151.46
14. Wylie	0.534301	\$2,195.99	\$2,356.28	\$2,356.28
15. Richardson	0.542180	\$1,604.86	\$2,391.02	\$2,391.02
16. Grand Prairie	0.660000	\$2,104.26	\$2,910.61	\$2,401.26
17. Dallas	0.704700	\$1,503.84	\$3,107.74	\$2,486.19

## FARMERS BRANCH PROPERTY TAX HISTORY

## **FACTORS**

- ☐ City growth
- ☐ 40+ different elected officials
- ☐ Recessions
  - ☐ Double-Dip Recession
  - ☐ Gulf War Recession
  - □ Dot-com Recession
  - ☐ The Great Recession
  - ☐ The COVID-19 Recession
- ☐ Growth in service level expectations.

Fiscal Year	Tax Rate	Change	Inflation
1982-83	0.4		
1983-84	0.4	0	4.3
1984-85	0.4	0	3.6
1985-86	0.4	0	1.9
1986-87	0.4	0	3.6
1987-88	0.4	0	4.1
1988-89	0.4	0	4.8
1989-90	0.4	0	5.4
1990-91	0.4	0	4.2
1991-92	0.44	0.04	3
1992-93	0.44	0	3
1993-94	0.44	0	2.6
1994-95	0.44	0	2.8
1995-96	0.44	0	3
1996-97	0.44	0	2.3
1997-98	0.44	0	1.6
1998-99	0.44	0	2.2
1999-00	0.44	0	3.4
2000-01	0.44	0	2.8
2001-02	0.44	0	1.6
2002-03	0.44	0	2.3
2003-04	0.46	0.02	2.7
2004-05	0.4945	0.0345	3.4

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2005-06	0.4945	0	3.2
2006-07	0.4945	0	2.8
2007-08	0.4945	0	3.8
2008-09	0.4945	0	-0.4
2009-10	0.5195	0.025	1.6
2010-11	0.5295	0.01	3.2
2011-12	0.5295	0	2.1
2012-13	0.5295	0	1.5
2013-14	0.5531	0.0236	1.6
2014-15	0.602267	0.049167	0.1
2015-16	0.602267	0	1.3
2016-17	0.602267	0	2.1
2017-18	0.602267	0	2.4
2018-19	0.599507	-0.00276	1.8
2019-20	0.599507	0	1.2
2020-21	0.589	-0.01051	4.7
2021-22	0.589	0	8
2022-23	0.589	0	4.1
2023-24	0.569	-0.02	3.3*
2024-25**	0.5435	-0.0255	.6
*year-to-date			
**proposed			

## CITY COUNCIL **BUDGET** DISCUSSION &



**Budget Overview & Process** 

**Budget Priorities** 

Infrastructure

**Tax Rate** 

**Fees** 

# CITY COUNCIL BUDGET DISCUSSION & DECISIONS

Investment in Community-Centered Projects/Contracts

**Fund Security** 

**Staffing and Compensation** 

**Grants** 

**Authorization Level for City Manager** 



## **BUDGET REFLECTING COUNCIL PRIORITIES**



Increasing the investment in water/wastewater infrastructure From \$ 5.8MM to \$9MM

Water rate increases by 15%



Streetlights \$100K

Signals & School beacon ~\$840K Assessment ~\$340K

Lane striping increase from \$130K to \$300K



Blockchain and Al integration \$100K

Fleet Replacement \$2.8 MM

Facility
Assessment \$150K



Increasing the ED fund by \$200K

TIF 2 engineering study at \$200K

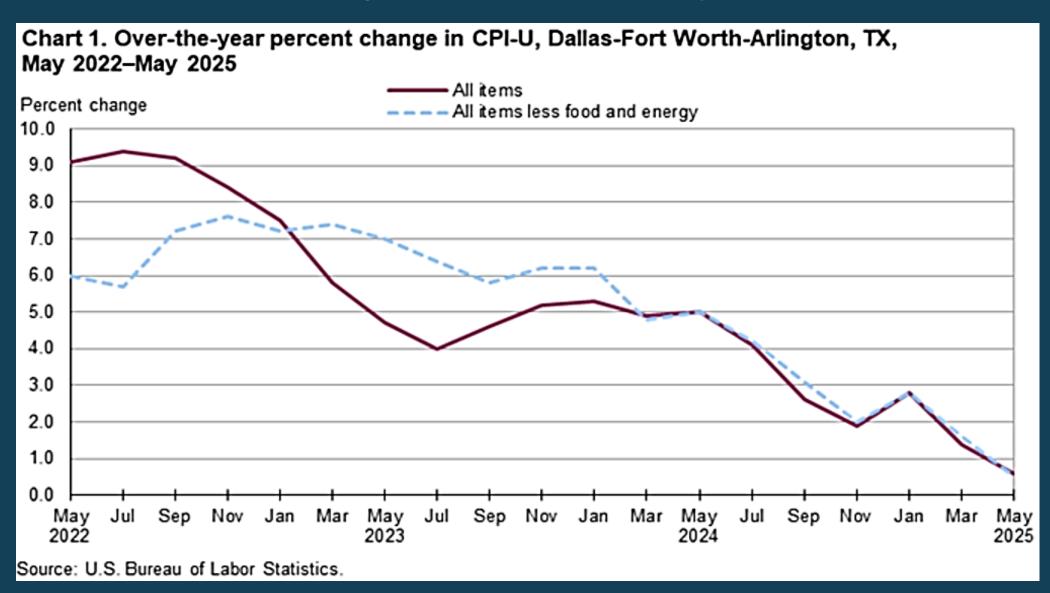
Firehouse Theatre \$50K

## FACTORS IMPACTING THE REVENUE

- □ Property Valuation Fluctuation Appraisal caps, exemptions, & State-imposed rollback rate limitations (e.g., SB 2).
- □ Sales Tax Volatility Local sales tax revenues remain highly sensitive to consumer spending patterns, inflation, tariffs, and broader economic cycles.
- □ Inflation & Operating Costs Persistent inflation in goods, services, and labor is increasing the cost of city operations.
- State Legislative Constraints Legislative measures, such as restrictions on development and permit fees, e.g., mobile food permitting fees, undermine local revenue autonomy.
- □ Commercial Property Shift Farmers Branch's property tax comprises 74% of the commercial real estate. The shift toward remote or hybrid work models has impacted demand for office space, leading to the rezoning of office buildings for residential use.
- □ **Utility & Enterprise Fund Revenues** Water, wastewater, and solid waste services face cost pressure due to aging infrastructure and high capital project costs (due to inflation). Rate increases may be necessary to maintain financial stability.
- Regional Economic Conditions The performance of the local and regional economy, including employment trends, corporate relocations, and industry-specific growth, directly affects sales taxes, fees, and new investments.
- □ Labor Market Pressures A tight labor market has increased wage expectations in both the public & private sectors. Cities are competing for skilled talent.

## FACTORS IMPACTING THE REVENUE

Area price rose 0.6 % over the year



## **Property Tax**

Property Tax remains – FLAT

Overall Property Assessment – FLAT

**Est. Revenue \$46MM from \$45,879,000** 

Most stable and consistent



FY 2025-26

## Sales Tax

**Volatile but STABLE** 

Increase in Revenue to \$23MM from \$21,731,800

Threatened by the Legislature & Point of Sale

**Revenue Stabilization Fund** 



## HOTEL/MOTEL FUNDS

# INVESTMENT IN COMMUNITY-CENTERED PROGRAMS/CONTRACTS

**GENERAL FUND** 

## **FIREHOUSE THEATRE**

Currently paying approx. \$20,000 in bills + the requested grant amount (\$50,000)

## **METROCREST SERVICES**

\$200,000

## **WOVEN HEALTH CLINIC**

\$50,000

## **MINOR HOME REPAIR PROGRAM**

\$75,000



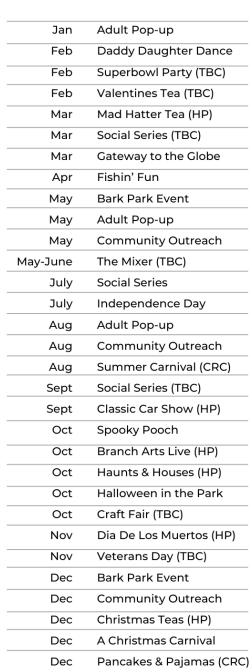
**The Mixers** 

**Social Series** 

**INDEPENDENCE DAY** 

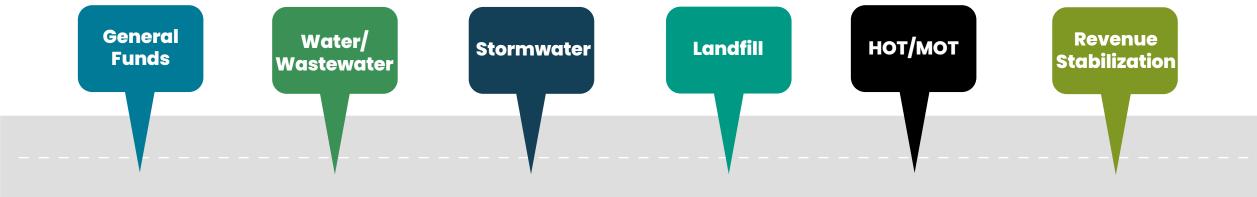
**CELEBRATION\*\*** 





## **FUND SECURITY**

FY 2025-26



Actual \$22,211,703

Target \$20.5MM target of 90 days

Target balance of \$4MM

Target Balance of \$1MM

Current Balance of \$6.9MM

Closure/Post-Closure

**\$1MM** 

The maximum threat to sales tax is \$5MM annually

**Current Balance \$4.6MM** 

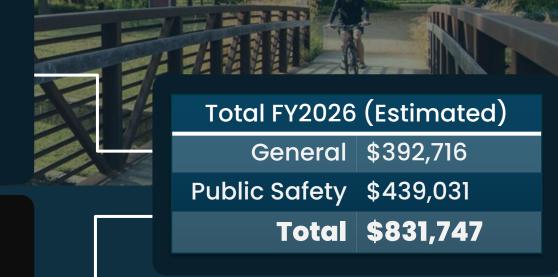
## FY2025-26 Considerations

## **General Employees**

- 2% (Max).
- Performance as an evaluative factor.
- Cutoffs & eligibility requirements.
- Estimated Cost: \$392,716.
- No SS or bonuses.

## Police/Fire

- 2% adjustment to step plans.
- Assistant Chiefs become part of step plans.
- Estimated Cost: \$439,031.
- Cerf. Pay and other incentives.



Fiscal Year	Police	Fire	General Employees
2021	7%	4%	0%
2022	7%	7%	1-4%
2023	6%	6%	1-6%
2024	6%	6%	3%
2025	3%	3%	0-3%

## **POSITIONS REQUESTED**

- Police Department 5 total positions
- ☐ 3 positions through the grant (COPS Hiring Program through DOJ) = \$375,000
- ☐ 2 positions:
  - □ 1 for commercial vehicle enforcement – eligible for reimbursement by the State after 1<sup>st</sup> year
  - ☐ 1 Intelligence Detective





## **GRANTS**

- ☐ Current Grant Amount Being Managed:
  - \$21,606,066
- ☐ Fiscal year 25-26: \$1,461,655





## HIGH PERFORMANCE ORGANIZATION

# COMPREHENSIVE ORGANIZATIONAL PERFORMANCE/FUNCTIONAL ASSESSMENT & STRUCTURAL REORGANIZATION

- Organizational Development & Efficiency
  - An Ongoing Comprehensive Organizational Review
    - Streamlining Processes
      - Business Plans
      - Policies and Procedures
    - Recruitment based on Qualification & Experience
  - Effective and Efficient Organizational Structure
    - Consolidation of Functions based on functional assessment
      - □ 12/2022 14 Department Heads
      - □ o6/2o25 9 Department Heads





# Authorization Level for City Manager

- ☐ City of Farmers Branch threshold
  - **\$50,000**
- Common threshold
  - **\$50,000 \$100,000**
- □Increasing the threshold with improved administrative efficiency
- □ Prevent cost increase caused by delays in the approval process
- ☐ Faster service delivery for routine expenditures
- ☐ Enhanced responsiveness to address urgent needs



## **PLATFORMS**

- Budget 101 video
- Trifold handout
- E-newsletters & Email
- Infographic
- Social media

## **THEMES**

- Compared to other cities
- Keep the same tax rate
- Dollar chart with breakdown
- Pie Charts for Budget

## **TOWNHALL**

- The Branch Connection
- Show Budget Video
- Boards on easels
- Q & A
- Email questions

# Questions





# Preparing for End of Year

**Council Priorities** 

