

To

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Physio-Control, Inc 11811 Willows Road NE

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Redmond, WA 98073-9706 U.S.A.

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Sales Order fax 800.732.0956 Service Plan fax 800.772.3340

Quote Number 00067194

Revision#

1

Created Date

1/23/2017

Sales Consultant

David B. Atkinson II

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FOB

Redmond, WA

Terms

All quotes subject to credit approval and the

following terms and conditions

**NET Terms** 

NET 30

**Expiration Date** 

3/31/2017

Product	Product Description	Quantity	List Price	Unit Discount	Unit Sales Price	Total Price
11140-000015	AC power cord	1.00	81.00	-14.96	66.05	66.05
11140-000052	LP15 REDI-CHARGE Adapter Tray	1.00	206.00	-37.28	168.73	168,73
11141-000115	REDI-CHARGE Base (power cord not included)	1.00	1,520.00	-270.50	1,249.50	1,249.50
11160-000011	NIBP CUFF-REUSEABLE, INFANT, BAYONET	1.00	21,00	-3.15	17.85	17.85
11160-000013	NIBP CUFF-REUSEABLE, CHILD, BAYONET	1.00	24.00	-3,60	20,40	20,40
11160-000017	NIBP CUFF-REUSEABLE, LARGE ADULT, BAYONET	1.00	33.00	-4.95	28.05	28.05
11160-000019	NIBP CUFF- REUSEABLE,X-LARGE ADULT, BAYONET	1.00	48.00	-7.20	40.80	40.80
11171-000032	Rainbow DCI-DC8, Adult Reuse Sensor, 8 ft	1.00	1,015.00	-153.95	861.05	861.05
11171-000053	RED DBI-DC8, Adult Soft Reusable Direct Connect SpO2 Sensor, 8ft, 1/box	1,00	715.00	-110,65	604,35	604.35
11220-000028	Carry case top pouch for use w/LIFEPAK 12 or LIFEPAK 15	1.00	57.00	-10.59	46,41	46,41
11260-000039	LIFEPAK 15 Carry case back pouch	1.00	82.00	-14.68	67.32	67.32
11576-000046	LUCAS Disposable Suction Cup (3 pack)	1.00	140.00	-25.59	114.41	114.41
11576-000051	Patient Straps (wrists, 3-pack)	1.00	270.00	-40.50	229.50	229.50
11576-000060	LUCAS Battery Desk-Top Charger	4.00	1,170.00	-187.20	982.80	3,931.20
11576-000071	LUCAS Power Supply	4.00	358.80	-57.41	301.39	1,205.57
11576-000080	LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	4.00	712.00	-113.92	598.08	2,392.32
11576-000089	Grip Tape, LUCAS Slim Back Plate	5.00	28.00	-4.20	23.80	119.00
11577-000002	LIFEPAK 15 Basic carry case w/ right & left pouches. INCLUDED AT NO CHARGE WHEN ORDERED WITH DEVICE: 11577-000001 Shoulder Strap	1.00	320.00	-57.18	262.82	262.82
11996-000323	Masimo SET Red LNCS Patient Cable - 4 foot	1.00	206.00	-30.90	175.10	175.10
21330-001176	LP 15 Lithium-ion Battery 5.7 amp hrs	3.00	469.00	-70.35	398.65	1,195.95
21576-000075	LUCAS Stabilization Strap (4 pack)	1.00	295.00	-44.25	250.75	250.75
21996-000085	3G Modern (Verizon, customer has own data plan)	1.00	1,205.00	-192.32	1,012.68	1,012.68
99576-000043	LUCAS 3.0 Chest Compression System INCLUDES HARD SHELL CASE, SLIM BACK PLATE, TWO (2) PATIENT STRAPS, (1) STABILIZATION STRAP, 2 SUCTION CUPS, 1 RECHARGEABLE BATTERY, AND INSTRUCTIONS FOR USE WITH EACH DEVICE.	4.00	15,950.00	-2,328.70	13,621.30	54,485.20
99577-001588	LIFEPAK 15 V4  Monitor/Defib, Adaptive Biphasic, Manual & AED, Color LCD, 100mm  Printer, Noninvasive Pacing, Metronome, Trending, SpO2, NIBP,  12-Lead ECG, EtCO2, Carbon Monoxide, MetHemoglobin, Bluetooth INCLUDED AT NO CHARGE: 2 PAIR QUIK-COMBO ELECTRODES  PER UNIT - 11996-000091, TEST LOAD - 21330-001365,  IN-SERVICE DVD - 21330-001486 (one per order), SERVICE  MANUAL CD- 26500-003612 (one per order) and SHIP KIT (RC  Cable) 41577-000288 INCLUDED, HARD PADDLES, BATTERIES  AND CARRYING CASE NOT INCLUDED.	1.00	38,425.00	-4,803.13	33,621.88	33,621.88

 Subtotal
 USD 102,166.87

 Estimated Tax
 USD 0.00

 Estimated Shipping & Handling
 USD 185.00

**Pricing Summary Totals** 

List Price Total USD 118,973.21

Total Contract Discounts Amount USD -129.20

Total Discount USD -16,677.14

Trade In Discounts USD 0.00

Tax + S&H USD 185.00

## **GRAND TOTAL FOR THIS QUOTE**

USD 102,351.87

PHYSIO-CONTROL, INC. REQUIRES WRITTEN VERIFICATION OF THIS ORDER. A PURCHASE ORDER IS REQUIRED ON ALL ORDERS \$5,000 OR GREATER BEFORE APPLICABLE FREIGHT AND TAXES. THE UNDERSIGNED IS AUTHORIZED TO ACCEPT THIS ORDER IN ACCORDANCE WITH THE TERMS AND PRICES DENOTED HEREIN.

CUSTOMER APPROVAL (AUTHORIZED SIGNATURE)				
NAME				
TITLE				
DATE				

Reference Number BV/02237401/104102

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Payment. Payment for goods and services shall be subject to approval of credit by Physio. Unless otherwise specified by Physio in writing, the entire payment of an invoice is due thirty (30) days after the invoice date for deliveries in the USA, and sight draft or acceptable (confirmed) irrevocable letter of credit is required for sales outside the USA.

Minimum Order Quantity. Physio reserves the right to charge a service fee for any order less than \$200.00.

Patent Indemnity. Physio shall indemnify Buyer and hold it harmless from and against all demands, claims, damages, losses, and expenses, arising out of or resulting, from any action by a third party against Buyer that is based on any claim that the services infinge a United States patent, copyright, or trademark, or violate a trade secret or any other proprietary right of any person or entity. Physio, inde

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INCIDENTAL, CONSEQUENTIAL, SPECIAL OR OTHER DAMAGES.

Compliance with Confidentiality Laws. Both parties acknowledge their respective obligations to maintain the security and confidentiality of individually identifiable health information and agree to comply with applicable federal and state health information. confidentiality laws.

compliance with Law. The parties agree to comply with any and all laws, rules, regulations, licensing requirements or standards that are now or hereafter premulgated by any local, state, and federal governmental authority/agency or accrediting/administrative body that governs or applies to their respective duties and obligations hereunder.

Regulatory Requirement for Access to Information. In the event 42 USC § 1395x(v/x1)(t) is applicable, Physio shall make available to the Secretary of the United States Department of Health and Human Services, the Comptroller General of the United States General Accounting Office, or any of their duly authorized representatives, a copy of these terms, such books, documents and records as are necessary to certify the nature and extent of the costs of the products and services provided by Physio.

No Debarment. Physio represents and warrants that it and its directors, officers, and employees (i) are not excluded, debarred, or otherwise ineligible to participate in the Federal health care programs as defined in 42 USC § 1320a-7b(f); (ii) have not been convicted of a criminal offense related to the provision of healthcare items or services; and (iii) are not under investigation which may result in Physio being excluded from participation in such programs.

Choice of Law. The rights and obligations of Physio and Buyer related to the purchase and sale of products and services described in this document shall be governed by the laws of the state where Buyer is located. All costs and expenses incurred by the prevailing party related to enforcement of its rights under this document, including reasonable attorney's fees, shall be relimbursed by the other party.

Additional Terms for Purchase and Sale of Products.

In addition to the General Terms above, the following terms apply to all purchases of products from Physic:

Delivery. Unless officewise specified by Physio in writing, delivery shall be FOB Physio point of shipment and title and risk of loss shall pass to Buyer at that point. Partial deliveries may be made and partial invoices shall be permitted and shall become due in accordance with the payment terms. In the absence of shipping instructions from Buyer, Physio will obtain transportation on Buyer's behalf and for Buyer's account. Delivery dates are approximate. Freight is pre-paid and added to Buyer's invoice. Products are subject to availability

Inspections and Returns. Within 30 days of receipt of a shipment, Buyer shall notify Physic of any claim for product damage or nonconformity. Physic, at its sole option and discretion, may repair or replace a product to bring it into conformity. Return of any product shall be governed by the Returned Product Policy located at <a href="http://www.physic-control.com/Documents/">http://www.physic-control.com/Documents/</a>. Payment of <a href="http://www.physic-control.com/Documents/">http://www.physic-control.com/Documents/</a>.

No Resale. Buyer agrees that products purchased hereunder will not be resold to third parties and will not be reshipped to any persons or places prohibited by the laws of the United States of America.