

2018 Budget

Draft as of 8/24/2017

Ordinary Income/Expense

Income

Membership Dues:

New	\$ 13,000.00
Renewal	\$ 82,000.00
Total Membership Dues:	<u>\$ 95,000.00</u>

Advertising:

Membership Directory: Print & Online

Membership Directory Income Print & Online	\$ 500.00
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Total Membership Directory: Print & Online	<u>\$ 500.00</u>
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Other Advertising Income	<u>\$ 2,000.00</u>
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Total Advertising:	<u>\$ 2,500.00</u>
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Membership Services:

Luncheons/Breakfasts:

Luncheons/Breakfasts Income	\$ 13,500.00
Luncheons/Breakfasts Expense	<u>\$ (10,000.00)</u>

Total Luncheons/Breakfasts:	<u>\$ 3,500.00</u>
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Total Membership Services:	<u>\$ 3,500.00</u>
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Special Events:

Fundraiser

Clay Shoot Out Income	\$ 15,000.00
Clay Shoot Out Expense	<u>\$ (5,000.00)</u>

Total Fundraiser	<u>\$ 10,000.00</u>
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Annual Dinner/Auction

City Appropriation Funds	
Annual Dinner/Auction Income	\$ 42,500.00
Annual Dinner/Auction Expense	<u>\$ (35,000.00)</u>

Total Annual Dinner/Auction	<u>\$ 7,500.00</u>
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State of the City Address

City Appropriation Funds	
State of the City Address Inc	\$ 10,000.00
State of the City Address Exp	<u>\$ (6,000.00)</u>

Total State of the City Address	<u>\$ 4,000.00</u>
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Golf Tournament:

Golf Tournament Income	\$ 20,000.00
Golf Tournament Expense	<u>\$ (10,000.00)</u>

Total Golf Tournament:	<u>\$ 10,000.00</u>
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Total Special Events:	<u>\$ 31,500.00</u>
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Other Income:

City Appropriation Fund	\$ 80,000.00
Interest	<u>\$ 20.00</u>

Total Other Income:	<u>\$ 80,020.00</u>
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Total Income	<u>\$ 212,520.00</u>
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Expense

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Payroll & Related:	
Salaries/Wages & Payroll Taxes	\$ 149,000.00
Total Payroll & Related:	<u>\$ 149,000.00</u>
Operating Expenses:	
Bank Charges/CC Processing Fees	\$ 3,800.00
Dues & Subscriptions	
Chamber Master Dues	\$ 3,000.00
Online Subscriptions	\$ 980.00
Membership Dues	<u>\$ 2,120.00</u>
Total Dues & Subscriptions	\$ 6,100.00
Expense Acct. - Staff	\$ 1,200.00
Liability Insurance	\$ 1,860.00
Office Supplies	\$ 2,500.00
Lease/Rent	\$ 30,000.00
Telephone	<u>\$ 2,772.00</u>
Total Operating Expenses:	<u>\$ 42,132.00</u>
Member Related Services:	
Computer Services/Equipment	\$ 2,240.00
Internet Related	<u>\$ 800.00</u>
Total Member Related Services:	<u>\$ 3,040.00</u>
Accounting/Financial:	
Accounting/Tax Prep	<u>\$ 12,000.00</u>
Total Accounting/Financial:	<u>\$ 12,000.00</u>
Total Expense	<u>\$ 212,272.00</u>
Net Ordinary Income	<u>\$ 248.00</u>
Net Income	<u><u>248.00</u></u>