



FINANCIAL UPDATE

For the Period Ended June 30, 2018

Presented August 7, 2018

CITY OF FARMERS BRANCH | 8/1/2018



General Fund Results – Summary

June 2018 – Fiscal Year to Date

Revenues	YTD Budget	YTD Actual	Expenditures	YTD Budget	YTD Actual
Property Taxes	\$26,618,473	\$25,955,833	General Government	\$6,980,925	\$6,104,365
Sales & Use Taxes	10,131,106	10,726,927	Public Works	6,936,375	6,885,576
Franchise Fees	3,323,151	3,198,488	Public Safety	19,241,625	19,073,979
Other Taxes	149,994	197,814	Parks & Recreation	9,546,675	8,778,027
Licenses & Permits	2,068,365	3,685,349			
Charges for Service	5,083,970	4,250,676			
Fines, Forfeits & Assessments	1,817,817	1,357,323			
Interest, Contribution, & Misc.	631,160	774,547			
TOTAL	\$48,824,036	\$50,146,957	TOTAL	\$42,705,600	\$40,841,947

General Fund Results – Revenue

June 2018 – Fiscal Year to Date – Budget to Actual

	YTD Budget	YTD Actual	Difference	Actual As % of Budget	Expected As % of Budget
Property Taxes	\$ 25,618,473	\$ 25,955,833	\$ 337,360	101.19%	100.00%
Sales & Use Taxes	10,131,106	10,726,927	595,821	106.59%	74.00%
Charges for Services	5,083,970	4,250,676	(833,294)	83.87%	72.00%
Franchise Fees	3,323,151	3,198,488	(124,663)	95.91%	77.00%
Licenses & Permits	2,068,365	3,685,349	1,616,984	177.74%	70.00%
Fines, Forfeits & Assessments	1,817,817	1,357,323	(460,494)	75.02%	74.00%
Interest, Contribution, Misc.	631,160	774,547	143,387	93.45%	75.87%
Other Taxes	149,994	197,814	47,820	111.12%	75.00%
	<u>\$ 48,824,036</u>	<u>\$ 50,146,957</u>	<u>\$ 1,322,921</u>		

- **Property Taxes** are performing better than budget due to the timing of payments and several parcels converting from Agriculture to Residential (5 years of property taxes paid).
- **Charges for Services**, which includes several smaller revenue items, is performing behind budget due to the timing of receipt of some of those revenue items. For instance, *Ambulance/911 Service* reflects a partial month of revenue activity for June 2018. Additionally *Refuse Services* is performing behind budget due to a large, multi-year special waste project that ended Sept 2017.
- **Licenses & Permits** is performing significantly better than budget due to West Side Development.
- **Fines, Forfeits & Assessments** is behind budget due to the vacancy of the second Marshal position. A personnel search is on-going to find a suitable candidate for this position.

General Fund Results – Revenue

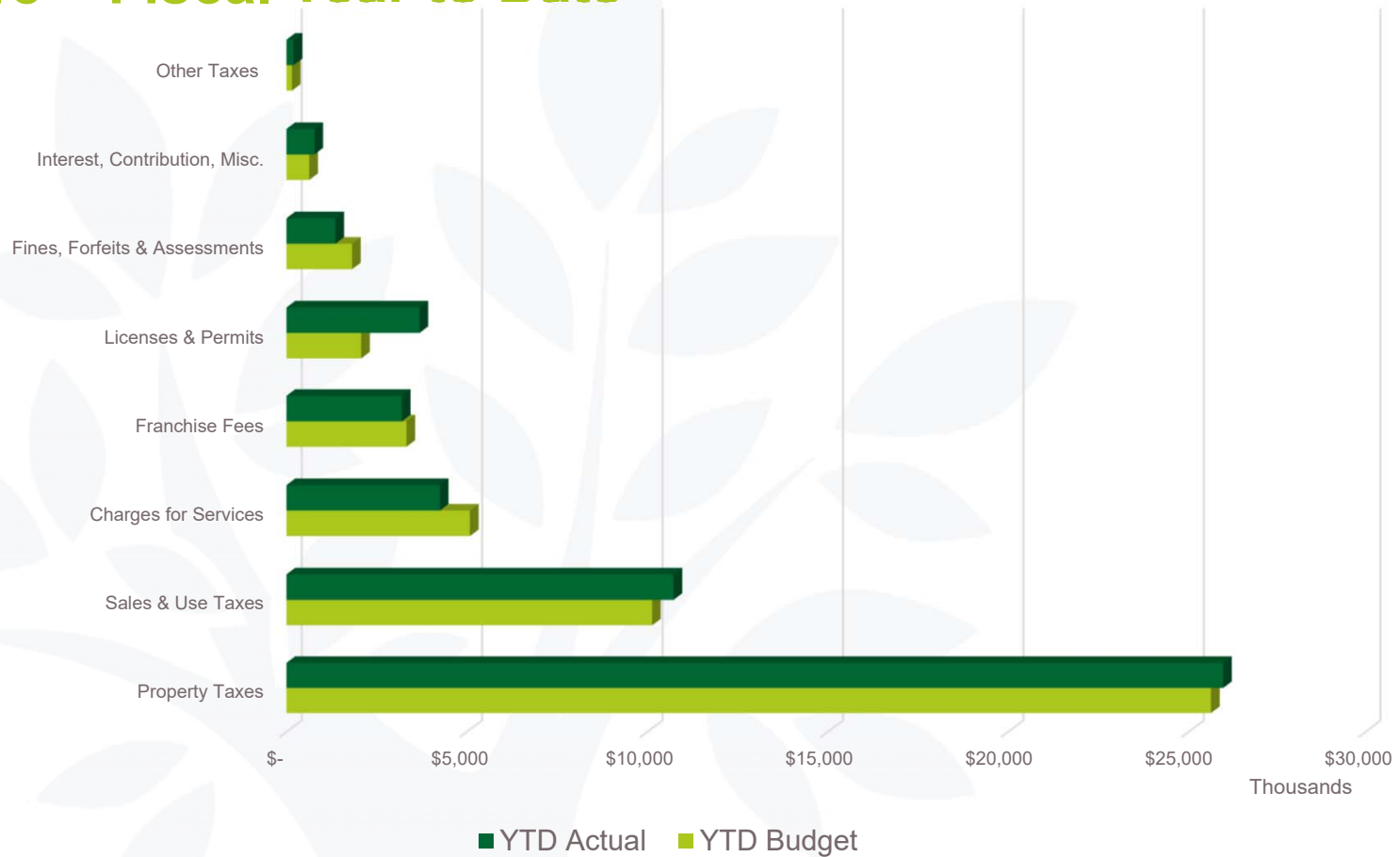
June 2018 – Fiscal Year to Date – CY Actual to PY Actual

	6/30/18 Actual	6/30/17 Actual	Difference	% Change
Property Taxes	\$ 25,955,833	\$ 23,609,695	\$ 2,346,138	9.94%
Sales & Use Taxes	10,726,927	10,064,230	662,697	6.58%
Charges for Services	4,250,676	3,754,607	496,069	13.21%
Franchise Fees	3,198,488	3,252,212	(53,724)	-1.65%
Licenses & Permits	3,685,349	1,442,131	2,243,218	155.55%
Fines, Forfeits & Assessments	1,357,323	1,670,253	(312,930)	-18.74%
Interest, Contribution, Misc.	774,547	674,973	99,574	14.75%
Other Taxes	197,814	143,670	54,144	37.69%
	<u>\$ 50,146,957</u>	<u>\$ 44,611,771</u>	<u>\$ 5,535,186</u>	<u>12.41%</u>

- **Property Taxes** is performing better than budget due to the timing of payments and growth of property tax base.
- **Interest, Contributions, Misc.** included \$75K of revenue at 3/31/17 related to Mercer Developer Advances. This revenue was a gross-up of the Income Statement as there was also a corresponding \$75K of expense related to this item.

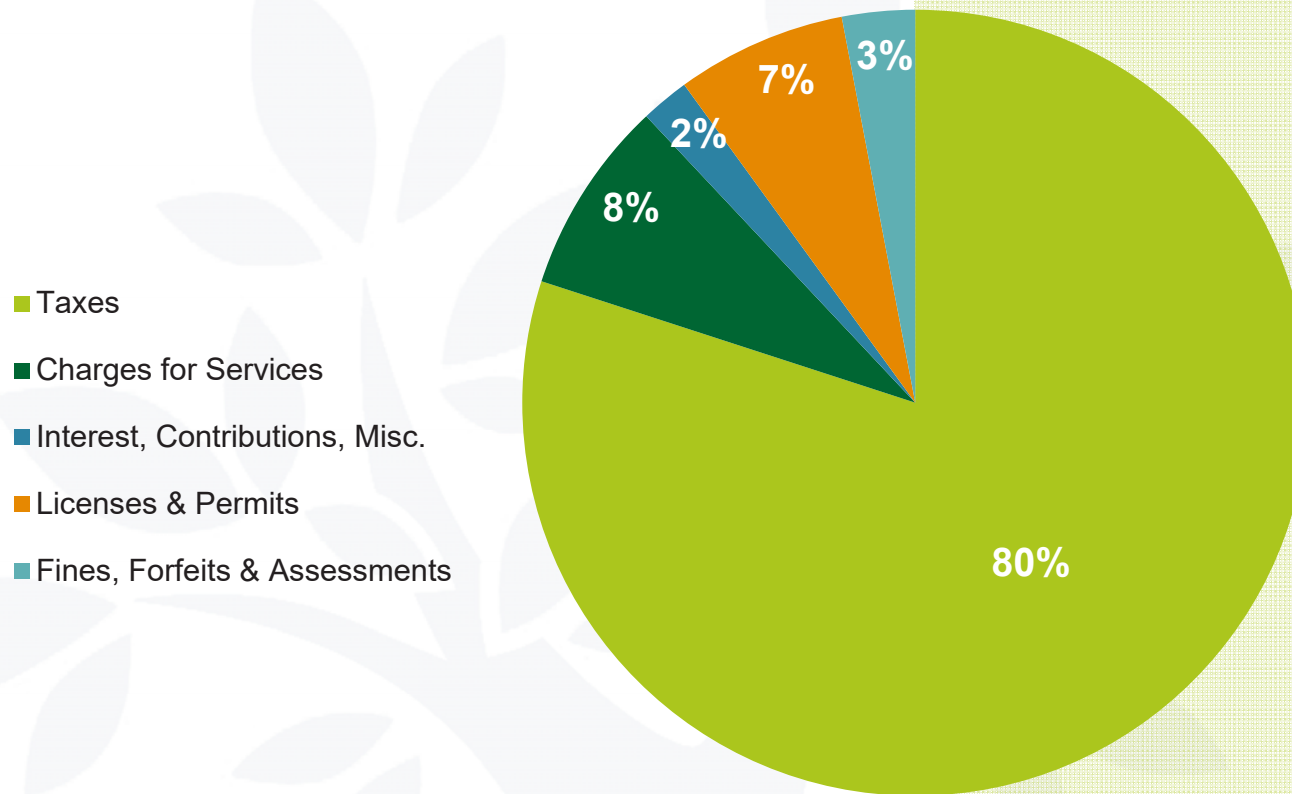
General Fund Results – Revenues

June 2018 – Fiscal Year to Date



General Fund Results – Revenues

June 2018



- Taxes continue to be the largest source of General Fund Revenue at 80%.
- Other revenue sources provide a valuable 20% of revenue to support General Fund activities.




General Fund Results – Expenditures

June 2018 – Fiscal Year to Date

	A	B	C = B/A
	Annual Budget	YTD Actual	% of Annual Budget
General Government	\$9,307,900	\$6,104,365	65.6%
Public Works	9,248,500	6,885,576	74.5%
Public Safety	25,655,500	19,073,979	74.3%
Parks	12,728,900	8,778,027	69.0%
	\$56,940,800	\$40,841,947	71.7%

General Fund Results – Expenditures

June 2018 – Detail by Department

	ADOPTED BUDGET 2017-18	ACTUAL Y-T-D 6/30/18	ACTUAL Y-T-D % 6/30/18	PROJECTED Y-T-D 6/30/18	DIFFERENCE
General Government	\$9,307,900	\$6,104,365	65.58%	\$6,980,925	\$876,560
General Government	(\$1,108,300)	(\$1,146,738)	103.47%	(\$831,225)	\$315,513
General Administration	997,700	723,843	72.55%	748,275	24,432
Communications	654,400	455,732	69.64%	490,800	35,068
Economic Development	445,200	329,997	74.12%	333,900	3,903
Human Resources	1,044,100	696,659	66.72%	783,075	86,416
Finance	2,344,700	1,722,737	73.47%	1,758,525	35,788
Information Services	2,659,100	1,873,457	70.45%	1,994,325	120,868
Community Services	2,271,000	1,448,678	63.79%	1,703,250	254,572
Public Works	\$9,248,500	\$6,885,576 	74.45%	\$6,936,375	\$50,799
Public Works	\$4,912,000	\$3,930,049	80.01%	\$3,684,000	(\$246,049)
Sustainability & Public Health	4,336,500	2,955,527	68.15%	3,252,375	296,848
Public Safety	\$25,655,500	\$19,073,979	74.35%	\$19,241,625	\$167,646
Police	\$14,139,100	\$10,558,824	74.68%	\$10,604,325	\$45,501
Fire	11,516,400	8,515,155	73.94%	8,637,300	122,145
Culture & Recreation	\$12,728,900	\$8,778,027 	68.96%	\$9,546,675	\$768,648
Parks & Recreation	\$10,845,900	\$7,101,189	65.47%	\$8,134,425	\$1,033,236
Library	1,883,000	1,676,838	89.05%	1,412,250	(264,588)
TOTAL	\$56,940,800	\$40,841,947 	71.73%	\$42,705,600	\$1,863,653

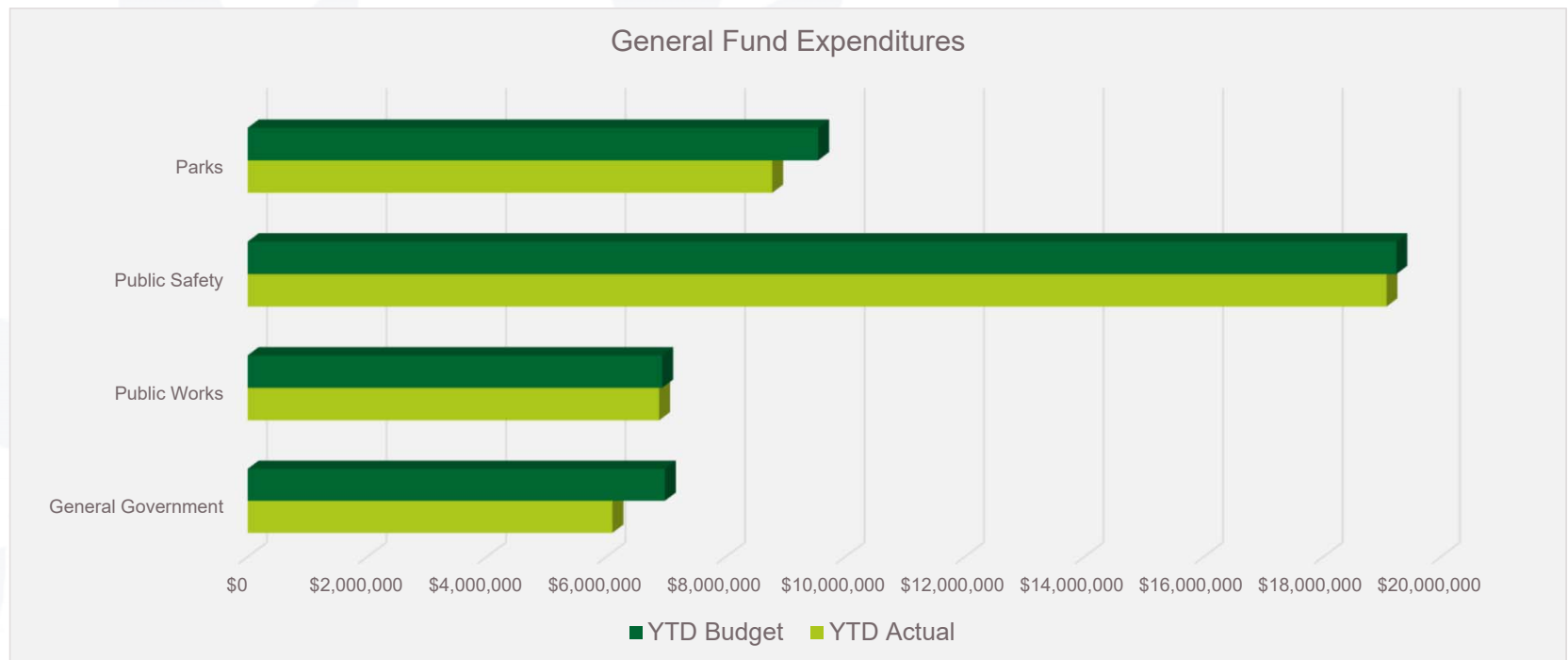
General Fund Results – Expenditures

June 2018 – Expenditure by Type

	ADOPTED BUDGET		ACTUAL Y-T-D
	2017-18	% OF BUDGET	6/30/18
Personal Services/Benefits	\$34,418,800	60.45%	\$ 25,433,181
Purchased Prof & Tech Services	3,741,200	6.57%	3,396,909
Supplies	2,100,800	3.69%	1,316,524
Repairs & Maintenance	6,582,600	11.56%	5,013,759
Services	7,499,700	13.17%	4,700,643
Production & Disposal	41,500	0.07%	16,795
Contracts	292,000	0.51%	292,000
Events	463,300	0.81%	297,580
Other Objects	1,799,200	3.16%	727,899
Transfers	1,700	0.00%	(353,344)
	<u>\$56,940,800</u>	<u>100.00%</u>	<u>\$ 40,841,947</u>

General Fund Results – Expenditures

June 2018 – Fiscal Year to Date



Enterprise Fund Results – Summary

June 2018 – Fiscal Year to Date

	Annual Budget	6/30/18 Actual	Actual As % of Budget	Expected As % of Budget	6/30/17 Actual	Difference	% Change
Revenues							
Water/Sewer Sales	\$ 21,896,600	\$ 15,955,289	72.87%	68.00%	\$ 13,828,182	\$ 2,127,107	15.38%
Stormwater Charges for Service	1,314,000	1,024,239	77.95%	75.00%	990,285	\$ 33,954	3.43%
Miscellaneous Fees & Interest	216,600	199,983	95.53%	75.00%	166,631	\$ 33,352	20.02%
	<u>\$ 23,427,200</u>	<u>\$ 17,179,511</u>	73.33%	68.00%	<u>\$ 14,985,098</u>	<u>\$ 2,194,413</u>	14.64%
Expenses							
Water/Sewer Administration	4,673,300	4,597,366	72.80%	75.00%	\$ 3,496,838	\$ 1,100,528	31.47%
Water/Sewer Operations	17,347,100	15,386,315	73.23%	75.00%	10,619,998	\$ 4,766,317	44.88%
Stormwater Utilities	1,299,000	261,954	13.64%	75.00%	191,619	\$ 70,335	36.71%
	<u>23,319,400</u>	<u>20,245,635</u>	69.82%	75.00%	<u>\$ 14,308,455</u>	<u>\$ 5,937,180</u>	41.49%
Net Income/(Loss)	<u>\$ 107,800</u>	<u>\$ (3,066,124)</u>			<u>\$ 676,643</u>	<u>\$ (3,742,767)</u>	

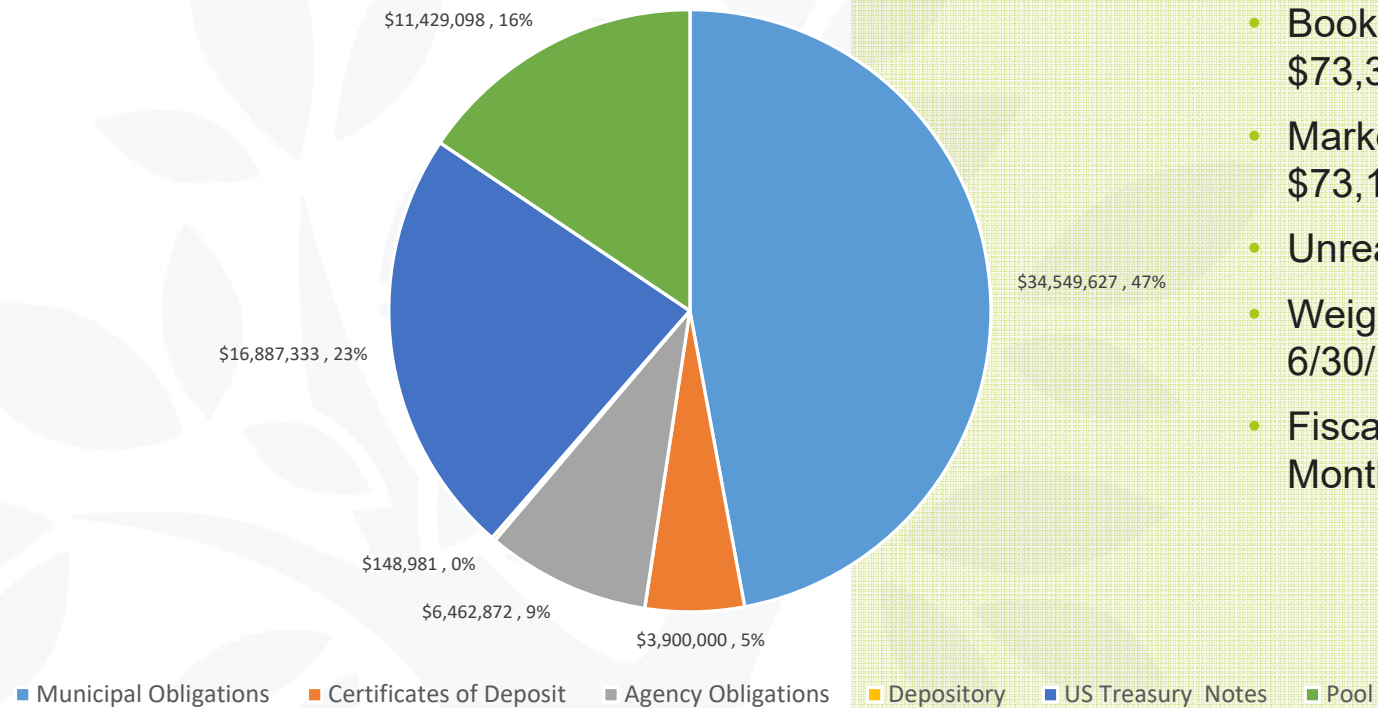
Stormwater Utility projects have not commenced as of June 2018, therefore minimal expenses have been incurred.

Hotel/Motel Fund Results – Summary

June 2018 – Fiscal Year to Date

	Annual Budget	6/30/18 Actual	Actual As % of Budget	Expected As % of Budget	6/30/17 Actual	Difference	% Change
Revenues							
Hotel/Motel Tax	\$ 3,000,000	\$ 2,166,857	72.23%	75.00%	\$ 1,362,584	\$ 804,273	59.03%
Special Revenues	47,700	52,941	110.99%	75.00%	33,317	19,624	58.90%
Interest	25,000	23,104	92.42%	75.00%	12,984	10,120	77.94%
	<u>\$ 3,072,700</u>	<u>\$ 2,242,902</u>	72.99%	75.00%	<u>\$ 1,408,885</u>	<u>\$ 834,017</u>	59.20%
Expenditures							
Historic Preservation	\$ 1,963,700	\$ 1,361,591	69.34%	75.00%	\$ 1,688,614	\$ (327,023)	-19.37%
Promotion of Tourism	1,376,200	990,411	71.97%	75.00%	945,980	44,431	4.70%
Convention Center	19,000	5,000	26.32%	25.00%	191,684	(186,684)	-97.39%
	<u>\$ 3,358,900</u>	<u>\$ 2,357,002</u>	70.17%	73.00%	<u>\$ 2,826,278</u>	<u>\$ (469,276)</u>	-16.60%
Net Increase/(Decrease) to							
Fund Balance	<u>\$ (286,200)</u>	<u>\$ (114,100)</u>			<u>\$ (1,417,393)</u>	<u>\$ 1,303,293</u>	

Investment Portfolio As of June 30, 2018



- Book Value at 6/30/18 - \$73,377,911
- Market Value at 6/30/18 - \$73,188,801
- Unrealized Loss - \$189,110
- Weighted Average Maturity at 6/30/18 – 335 Days
- Fiscal Year-to-Date Average Monthly Yield – 1.572%

A decorative graphic on the left side of the slide, featuring a stylized branch with several leaves in various shades of blue. The leaves are elongated and pointed, arranged in a naturalistic but simplified pattern.

Questions?