

Strategic Plan

2020





Farmers Branch Strategy Map
Our mission at the City of Farmers Branch is to build a vibrant, dynamic community that consistently seeks to improve the quality of life for our residents.













CRITICAL BUSINESS OUTCOMES

2019

CBO1 – Implement a vision for corridor and encourage redev East Side.

CBO2 – Improve options for q centric housing.

CBO3 - Utilize data-driven pro

CBO4 – Deliver exceptional se residents, businesses, and oth

CBO5 – Enhance our streetsca

CBO6 – Implement a solution creeks.

CBO7 – Plan for, build, and maintain high quality public assets.

CBO8 – Support the Station Area development.

CBO9 - Develop a mechanism to end child homelessness.

CBO10 - Identify a pathway for sustainability initiatives.

Strategy maps are communication tools used to tell a story of how value is created for the organization. They show a logical, step-by-step making resource allocation de connection between strategic objectives (shown as ovals on the map) in the form of a cause-and-effect chain.

> F1. Invest to maintain and provide high quality public assets

F2. Seek out and maintain alternative funding resources

F3. Provide services in the most efficient and effective manner possible

F4. Adhere to financial management principles and budget

F5. Establish and maintain effective internal controls

C5. Attract and retain top-

tier businesses to drive a

unique and sustainable economic environment

B5. Adhere to the strategic

management system

L1. Ensure our team understands our strategy and how they contribute

L2. Enhance leadership capabilities to deliver results and develop bench strength

L3. Attract, develop, and retain employees that embrace our values

L4. Recognize and reward top performers

L5. Foster positive employee engagement

Our vision is to be a city of the future with a vibrant and diverse economy that supports beautiful parks, great amenities, and friendly neighborhoods.

RESPECT • EXCELLENCE • ACCOUNTABILITY • CARE • TRUST

Building Strategic Initiatives

tomation	Forms						ability 2020 Strategic	: Plan (Due	July 10)			
5 6	Gantt View	/ ▼ Filter	F 43	Arial •	9 •	• B I U S & • A •	= · = 4 9 =	2 2 =	뚬매	Σ • \$ •	% 9 .0	0 .00 📆 🕶
Initiati	ive Name	Description				Milestones	Strategic Link	Budget	Start	Finish	Durat	Assigned To
Sus	stainability Plan	Develop a hig sustainable ir is 2019-2020 Indentify a pa initiatives.	initiatives for 0 Strategic P	or the City. Plan CB010	10 -	Develop high level plan to categorize initiatives. Meet with City Departments to create baseline of current City sustainability programs/projects. Determine/Prioritize initiatives with feedback from Sustainability Committee.	B5. Adhere to the strategic management system		08/01/19	Ongoing		KE Katy Evans
Side	rsh Lane lewalk pansion Project	Complete the first trail proje department.	ject complete			Review contractor's progress and document progress per TXDOT requirements. Receive as builts from contractor. Hold trail opening event after completion.	F1. Invest to maintain and provide high quality public assets	\$613,333.00	05/20/19	12/20/19	155d	Mitzi Davis
	rmwater nagement Plan	Obtain appro City's Phase management	e II stormwate		e	Submit plan; review TCEQ and public comments; address plan deficiencies; obtain approved permit	B1. Achieve best-in-class status in all City disciplines		05/01/19	03/31/20	240d	Renee Esses
	plement records ention protocol	Implement re per the City S			col	Review state requirements for records retention; train staff; assess all departmental records; determine records retention requirements for departmental records categories; set up record retention storage, review frequency and destruction schedules	C4. Be open, accessible, and transparent		09/01/19	11/29/19	66d	SD Shane Davis
	unteer Program Animal Services	Determine vo			Case	Review prior efforts and lessons learned; review HR policies on volunteers; develop plan to utilize volunteers for shelter and off site adoption events.	C3. Promote opportunities for community participation in government		10/01/19	12/02/19	45d	Miguel Gauna

2020 Strategic Plan: 114 Initiatives

FY20 Critical Business Outcomes

CBO1 – Implement a vision for the central corridor and encourage redevelopment of the East Side.

CBO2 – Improve options for quality, senior-centric housing.

CBO3 – Utilize data-driven processes for making resource allocation decisions.

CBO4 – Deliver exceptional service to our residents, businesses, and other stakeholders.

CBO5 - Enhance our streetscape.

CBO6 – Implement a solution for improving creeks.

CBO7 – Plan for, build, and maintain high quality public assets.

CBO8 – Support the Station Area development.

CBO9 – Develop a mechanism to end child homelessness.

CBO10 – Identify a pathway for sustainability initiatives.



CBO1 – Implement a vision for the central corridor and encourage redevelopment of the East Side.

C2. Provide attractive, unique, and connected spaces for community interaction

• Establish new long range plan and vision for the corridor. Funding was initially allocated FY18-19 and is being carried forward for FY19-20. RFQ was issued during July 2019 for October/November 2019 project kick-off. This initiative relates to Critical Business Outcome 1 – Implement a vision for the central corridor and encourage redevelopment of the East Side. (Planning)

C5. Attract and retain top-tier businesses to drive a unique and sustainable economic environment

• Continue to grow the business retention program allows the City to visit with employers and knowing their successes and needs. (Economic Development & Tourism)

B1. Achieve best-in-class status in all City disciplines

 Acquire new properties and make a plan for the RFQ of existing parcels. (Economic Development & Tourism)

CBO2 – Improve options for quality, senior-centric housing.

B1. Achieve best-in-class status in all City disciplines

Partner with Henry S Miller for a potential senior living development. (Economic Development & Tourism)

CBO3 – Utilize data-driven processes for making resource allocation decisions.

B1. Achieve best-in-class status in all City disciplines

Continue to enhance Performance FBTX. (CMO)

B3. Optimize the use of technology

- Begin new software implementation: Project promise is the City's new ERP, Community Services is slated to begin this process in FY19-20 (Community Services)
- Implementing a new Enterprise Resource Planning (ERP) platform across the City under the Project PROMISE umbrella. This initiative will cover the Human Resources Management and Payroll Portion and will allow full, modern-level access to employee data. (Human Resources)
- GIS initiative coming soon! (Information Services)
- Continue to support the citywide implementation of Project PROMISE: implementation of the HRIS suite from Tyler. This includes HR, payroll and Executime. (Information Services)

F1. Invest to maintain and provide high quality public assets

Continue to refine, repair, and rediscover ways to best utilize the new PROMISE software. This also
includes additional trainings and education opportunities as needed by the Staff user group. (Finance)

CBO4 – Deliver exceptional service to our residents, businesses, and other stakeholders.

B1. Achieve best-in-class status in all City disciplines

- Identify and apply for service awards. (Parks)
- Continue to enhance Performance FBTX. (CMO)
- Apply for at least three awards for TAMIO state competition, at least one award from national Telly competition and at least three awards from national 3CMA competition. (Communications)

B2. Enhance service delivery through continual process improvement

Evaluate Community Services processes related to software. (Community Services)

C.1 Achieve the highest standards of safety and security

Provide 2 additional officers to be assigned to beat 1 on the west side which will provide for 24/7 staffing of the new beat.

C3. Promote opportunities for community participation in government

Implement Boards & Commission orientation and video training. (City Secretary's Office)

F3. Provide services in the most efficient and effective manner possible

• Updating the Comprehensive Zoning Ordinance and other development related ordinances consistent with adopted long range planning policies (e.g., East Side Plan) is appropriate in order to facilitate property owner investment and property improvements. Additionally, due to recent changes in state law, it is necessary to review and update the City's CZO and other development ordinances for consistency (where necessary). (Planning)

CBO5 – Enhance our streetscape.

C2. Provide attractive, unique, and connected spaces for community interaction

Prepare and install entryway monuments at key locations in the City. (CMO)

F1. Invest to maintain and provide high quality public assets

Install enhanced landscaping around all new monument signs throughout the City. (Parks)

CBO6 – Implement a solution for improving creeks.

F1. Invest to maintain and provide high quality public assets

- Implement Phase 2 of Rawhide Creek Sewer Rehab project to line sanitary sewer to reduce inflow and infiltration. (Public Works)
- Implement erosion control measures for Farmers Branch Creek as identified in the Freese and Nichols creek study. (Public Works)

F2. Seek out and maintain alternative funding resources

 Cooks Creek Channel Improvements to be made over a 3 year period in phases in coordination with a grant. (Public Works)

F3. Provide services in the most efficient and effective manner possible

 Implement a policy for participation with residents on a cost share to repair or add bank stabilization measures along Farmers Branch Creek. (Public Works)

CBO7 – Plan for, build, and maintain high quality public assets.

F1. Invest to maintain and provide high quality public assets

- Implement a Library needs assessment and implementation plan through the RFQ process. (CMO)
- Continue construction of the new Service Center facility. (Fleet & Facilities)
- Continue implementation of both short and long-range facilities capital maintenance program projects/replacement to provide sustainability of City facilities and assets. (Fleet & Facilities)
- Continue the annual replacement program of the City's fleet vehicles and equipment based on life-cycle costing. (Fleet & Facilities)
- Develop plan to allocate funding to maintain and improve high-use public facilities. (Parks)

B5. Adhere to the strategic management system

 Install the hardscape and landscape as part of the completion of the construction process for Fire Station #2 (Fire)

C.1 Achieve the highest standards of safety and security

- Replace an 8-year-old ambulance (Fire)
- Replace a 2005 (15 year old) fire truck (Fire)
- Replace a 2004 (16 year old) command vehicle (Fire)

CBO8 – Support the Station Area development.

C5. Attract and retain top-tier businesses to drive a unique and sustainable economic environment

 Continue to grow the business retention program allows the City to visit with employers and knowing their successes and needs. (Economic Development & Tourism)

B1. Achieve best-in-class status in all City disciplines

 Acquire new properties and make a plan for the RFQ of existing parcels. (Economic Development & Tourism)

CBO9 – Develop a mechanism to end child homelessness

B2. Enhance service delivery through continual process improvement

Administer the End Child Homelessness contract. (CMO and Sustainability & Public Health)

CBO10 – Identify a pathway for sustainability initiatives.

B5. Adhere to the strategic management system

 Develop a high level plan for sustainable initiatives for the City. This is 2019-2020 Strategic Plan CB010 -Identify a pathway for sustainability initiatives. (Sustainability & Public Health)

Reporting



City Manager's Update Highlights

Please enjoy the second City Manager's Update of FY 18/19

The goal of this report is to keep the City Council informed about what is going on in Farmers Branch, how well the City is performing, and the overall health of our major strategic initiatives. The update provides a "snapshot" in time to help identify the City's goals and the progress made towards those goals. More detailed information can be found on the City's website for performance management at farmersbranchtx.gov/performancemanagement.

As always, please let us know if there is anything we can do to improve the value of this tool for you as we work to continuously improve the information we provide.



Performance Management Updates

Introducing the new look our performance management system. The majority of our public-facing departments have dashboards on the website at farmersbranchtx.gov/performancemanagement. Over the last three months, we transitioned the dashboards from a place where data is visualized to a comprehensive story where data is paired with a narrative to fully describe the measures and the meaning behind the numbers. To illustrate this transition, we are providing a review of Building Inspection's dashboard for residential permits including Residential Permit Time, Total Residential Permits, and Residential Permits by Type. These three measures that all describe one function, residential permits, tell the complete story of what is happening in Building Inspection in relation to residential permits.

Each department's dashboard includes an introduction that describes how the performance measures were developed. In the case of Building Inspection, we aligned to the open access benchmarking study from the International City/ County Management Association:

Building Inspection is aligned to the highest standards found in the International City/County Management Association's (ICMA) Key Performance Indications - Open Access Benchmarking available at https://icma.org/ documents/icma-open-access-benchmarking-data-and-definitions.

RESIDENTIAL PERMIT TIME



Residential Permits refers to detached one (1) and two (2) family dwellings and townhouses not more than three stories above-grade in height with a separate means of register and the accessory structures. This defilition is from the international residential code. The number of calendar days refers to in-house calendar days from initial screening process to approval, and excludes time when an applicant takes back their application to consider further changes. Together, these items form the Residential Permit Time performance measure which has a goal of five (5) days and a performance limit of ten (10) days.

The Residential Permit Time performance measure is currently at 9.03 days resulting in a performance score of 2.98. This is a measure that needs improvement is well below our goal of five (5) days or less for Residential Permit Time.

Residential Permit Time has been trending higher over the last 12 months. This is a result of the exponential growth on the east and west sides with multiple subdivisions under construction. This growth has caused a workload beyond our current staffing model. Since this growth is temporary, we have not added additional staff, but we have implemented process improvement and customer service improvements to manage the increased workload at the current, acceptable level.

2nd Quarter Update - Fiscal Year 2018-19

Performance Management Updates Continued

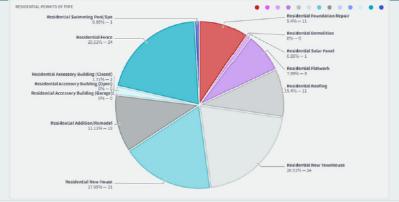


Current Performance

There is not a performance goal or standard associated with Total Residential Permits, but this number helps us manage our staff by identifying the current workload and trends. 117 residential permits is the highest number we have had in the last 13 months.

Building Inspection receives over 1,000 residential permits per year and this is a stable trend that we expect to maintain through 2023 due to the developments on the

RESIDENTIAL PERMITS BY TYPE



Informational Measure Description

Residential Permits by Type breaks down all of the residential permit applications by type: addition/remodel, foundation repair, demolition, solar panel, flatwork, roofing, new house, and new townhouse. This measure allows us to breakdown the total number of residential permits by type.

There is not a performance goal or standard associated with Residential Permits by Type, but this number heips us manage our staff by identifying the permit types that compose current workload and trends in the various residential permit applications we receive.

With the continued trend of new development on the east and west side of the City through 2023, we expect to see a sustained increase in the number of new house and new townhouse. This is important since each permit is unique, but new house and new townhouse are more complex and require additional staff time and energy

2nd Ouarter Update - Fiscal Year 2018-19

Performance Management Updates Continued

FIRE DEPARTMENT - FIRE STATION #2

At the April 16th City Council meeting Resolution 2019-39 was approved authorizing the City manager to sign 31 bid packets to allow for the construction of new Fire Station No. 2. A groundbreaking event was held on May 7th to officially kickoff the construction phase of the project.

CITY MANAGER'S OFFICE - EMPLOYEE ENGAGEMENT SURVEY

The employee engagement survey ran from April 8 through April 29. As a City, 349 employees participated resulting in an overall participation rate of 92%. Considering three years ago, only 22% of employees chose to participate in the survey, this is incredible This marks the third year we have utilized the Gallup Q12 survey and we have improved every year, including this year moving to an overall engagement score of 4.07. A special congratulations to Mark Samuels and Information Services with a City-best overall engagement score of 4.90 which puts them at the 97th percentile across the entire Gallup database!

POLICE DEPARTMENT - POLICE OFFICE MENTAL HEALTH AND RESILIENCE

With a goal to research current public safety mental health and resiliency programs and adopt the appropriate program(s) to benefit the officers, we sent staff to a mental health and resilience conference in March to glean best practices for the agency as it relates to program development. Sponsored a class on April 11 that was presented by the non-profit Warrior Spirit Project. The class was Trauma-Sensitive Yoga and iRest meditation. The class had over 20 people in attendance.

PARKS AND RECREATION - BEGIN STANDARDS AND EXCELLENCE PROGRAM FOR HISTORY ORGANIZATIONS (STEPS)

AASCH offers a certificate program for history organizations to demonstrate to constituents that they are committed to operating effectively and efficiently. This program is a six step program that is self-paced. The contractor has completed the status review for StEP 1 and 2 and has identified a few areas that need follow up on StEP1. StEP2 has received silver status. \$770 has been spent on contractor fees for the second quarter of FY 18-19.

LIBRARY - COLLECTION DEVELOPMENT

Collection Development is an ongoing process dedicated to the evaluation of relativity and use of materials (both print and electronic) available through the Library. Both Circulation and Collection per Capita measurements (3.76 and 8.48 items) remain consistently above Public Library Exemplary Standards to best serve our residents and Library patrons. As the population of our city grows and changes in size, Collection Development and Circulation per Capita will continue to be monitored. Library staff continues weeding and evaluation of print materials for relevancy, quality and use, and assists in the purchase of new materials for our City's demographic. Quarterly updates reflect this ongoing effort as these #s modify depending on the ratio of materials weeded and added to the cataloa.

CODE ENFORCEMENT - COMMUNITY OUTREACH

With a goal of Establish a social media presence for Code Enforcement, staff met with Rachael on April 17th regarding final content, format and launching site. Name has been identified as FB Code Corner. Staff is currently setting business Facebook profiles in order to manage content moving forward.

2nd Quarter Update - Fiscal Year 2018-19

Fund Updates - Preliminary & Unaudited

General Fund Results - Revenue

March 2019 - Fiscal Year to Date - Budget to Actual

	YTD ESTIMATED 03/31/2019	YTD ACTUAL 03/31/2019	DIFFERENCE (Actual vs. Estimated)	ACTUAL AS % OF YTD ESTIMATED	EXPECTED AS % OF BUDGET (YTD)
Property Taxes	\$27,507,310	\$26,865,476	\$ (641,833)	97.67%	99.43%
Sales & Use Taxes	7,408,764	8,361,148	952,384	112.85%	50.11%
Charges for Services	2,846,686	2,840,318	(6,368)	99.78%	43.00%
Franchise Fees	2,134,750	2,120,057	(14,693)	99.31%	50.00%
Licenses & Permits	2,328,850	1,899,453	(429,397)	81.56%	47.00%
Fines, Forfeits & Assessments	1,071,581	859,156	(212,425)	80.18%	49.00%
Interest, Contributions, Misc.	606,400	641,591	35,191	105.80%	52.00%
Penalties & Interest	65,000	40,307	(24,693)	62.01%	50.00%
	\$43,969,340	\$43,627,506	\$ (341,834)	99.22%	71.00%

Property Taxee are trending behind budget due to the timing of receipts of property taxes. Any parceis that are uncollected are submitted to our third-party attorneys for collection efforts.

Sales & Use Taxes continuing the trend of performing better than budget due to positive economic outlook during the First and Second Quarters and additional businesses in the City.

Licenses & Permits is performing behind budget, partially due to a timing of construction activities. We also note an anticipated slowing of new commercial and apartment activities. There are several apartments in the pipeline which haven't submitted applications yet.

Fines, Forfeita & Assessments is behind budget due to the vacancy of the second Marshal position that existed for the majority of the First and Second Quarters; new PT Marshal was hired in March 2019. Also, the average dollar disposed case has declined due to new legislation impacting municipal courts statewide.

General Fund Results – Expenditures March 2019 – Detail by Department

	ADJUSTED BUDGET 2018-19	ACTUAL YTD 3/31/2019	ACTUAL YTD %	PROJECTED YTD 3/31/2019	DIFFERENCE (Projected vs Actual)
General Government	\$12.633.000	\$5,454,493	43.18%	\$ 6.316.500	\$862.007
General Government	\$1.698.700	\$182.830	10.76%	\$849.350	\$666,520
General Administration	1.081.000	548.005	50.69%	540.500	(7.505)
Communications	726,700	314.684	43.30%	363,350	48.666
Economic Development	448.300	231.925	51.73%	224,150	(7,775)
Human Resources	1.074.000	484.024	45.07%	537.000	52.976
Finance	2,479,500	1,223,201	49.33%	1,239,750	16,549
Information Services	2,729,300	1,420,544	52.05%	1.364.650	(55,894)
Community Services	2,395,500	1,049,280	43.80%	1,197,750	148,470
Public Works	\$9,820,100	\$3,629,919	36.96%	\$4,910,050	\$1,280,131
Public Works	\$4,882,500	\$1,882,106	38.55%	\$2,441,250	\$559,144
Sustainability & Public Health	4,937,600	1,747,813	35.40%	2,468,800	720,987
Public Safety	\$ 26,331,200	\$ 13,395,676	50.87%	\$13,165,600	(\$230,076)
Police	\$14,350,500	\$7,267,265	50.64%	\$7,175,250	(\$92,015)
Fire	11,980,700	6,128,410	51.15%	5,990,350	(138,060)
Culture & Recreation	\$13,036,800	\$5,260,104	40.35%	\$6,518,400	\$1,258,296
Parks & Recreation	\$11,166,100	\$4,364,766	39.09%	\$5,583,050	\$1,218,284
Library	1,870,700	895,338	47.86%	935,350	40,012
TOTAL	\$61,821,100	\$27,740,191	44.87%	\$30,910,550	\$3,170,359

2nd Quarter Update - Fiscal Year 2018-19

Public Works Projects Update



Belt-Marsh Pump Station Improvements

Still having pump issues. Solution in the works. Pump manufacture making modifications. Project is about 98% complete



Marsh Lane Pedestrian Bridge

Project underway. Bad start, a second gas line was located and falls under the proposed bridge columns. Engineer working on a solution.



2015-2016 Street Resurfacing Program

Dennis Street concrete repairs done and asphalt overlay complete.

PUBLIC WORKS PROJECTS

Oakbrook Improvements

Waiting on signed contracts in order to set up preconstruction meeting and get project started.

Havenhusrt Water & Sewer Improvements Bid advertisement is out. Bidding project in two

Bid advertisement is out. Bidding project in two weeks

2019 Utility Improvements

Bid opened April 17th. Award of contract to be on May 7th Council agenda.

Entry Monument Signs

Preparing for bidding process

STORMWATER PROJECTS

Cooks Creek Channel Improvements

Project on hold pending outcome of grant application. Do not expect notice on grant until early 2019.

FB Creek Projects

Consultant released to do work.

FB Creek Study Update

Update underway. Surveyors obtaining new field work for the study.

FB Creek Emergency Repair

Work underway to stop headcut from undermining sewer line. Council authorized up to expenditure of \$750K. FNI working on solution for bank stabilization. Womble Dam was damaged during storm event. Efforts underway to repoir the structure.

DEVELOPER PROJECTS

Kinsington

Sanitary sewer work was released April 22nd.

Mercer Parkway & Wittington Signals

Meeting held today to finalize signal and intersection redesign plans in order to start construction. Work on intersection should begin in the next month.

Luna Road Lift Station Improvements

Developer has selected contractor for the project and work shall commence in lanuary.

Mustang Station North

Construction underway.

Mercer Parkway East

Plans are approximately 95% complete for the extension of Mercer Parkway to complete the connection to Senlac. Work being done by Billingsley Group.

Mercer Parkway/Wittington & Luna Intersections

Plans approved and work has commenced on the signal & intersection improvements for both intersections. This work is part of the westside development.

Construction & Development Updates Continued

In Development - Site preparations for the upcoming development including demolition and grading.

Plan Review - Zoning process or site plan is under review with the Development Review Committee; the building permit is under review.

Under Construction - Building is under construction.

Complete - Project has been completed.

PROJECT	DESCRIPTION	Q1 STATUS (60)	Q2 STATUS (61)
Jefferson Landmark Apts	5-story multifamily 324 units	completed	completed
Alpha West Apartments	4-story Multi Family 408 units	under construction	under construction
Alpha West Commercial	Multiple commercial buildings and hotel	plan review	plan review
Vita Townhomes	42 Townhomes	under construction	under construction
JPI at the Tollway	4-5 story multifamily 550 units	under construction	under construction
Bee and Vintage Townhomes	41 single family townhomes	under construction	completed
Mustang Station Phase II	4-story Multi Family 240 units	under construction	completed
Pike, Bee Urban Village	6 plus retail spaces	under construction	under construction
Leeds Blue Lake Apts	Multifamily 150 units	under construction	under construction
JPI Kingsbridge Apts phase 1	3 and 4 story Multifamily 424 units	under construction	completed
Holiday Inn Express	4 Story Hotel	under construction	completed
Candlewood Suites	4 Story Hotel	under construction	completed
West Side single family development	multiple projects approx. 1000 homes	under construction	under construction
The Gatherings	4 story Condominiums 87 units	under construction	completed
Hampton Inn	4 story Hotel	under construction	under constrcution
Luna Hospitality Apts	5 story multi family 150 units	plan review	plan review
Marriot Towne Place on Luna	4 story Hotel	plan review	plan review
Mercer Crossing Offices	4 story office building	plan review	under construction
Alta Luna Apts	3 story multifamily 260 units	under construction	underconstruciton
P Custom Homes	32 three story townhomes	plan review	plan review
La Quinta	4 story hotel	plan review	plan review
Brickyard Phase 2	Varying multifamily 466 units	under construction	under construction
Mansions at Mercer Crossing	4 story multifamily 480 units	under construction	under construction

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Questions?



BUDGET 2019-20

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Retreat Presentation - Overall

Presented August 13, 2019

CITY OF FARMERS BRANCH | 8/12/2019





OVERVIEW | Total 2019-20 Proposed Budget

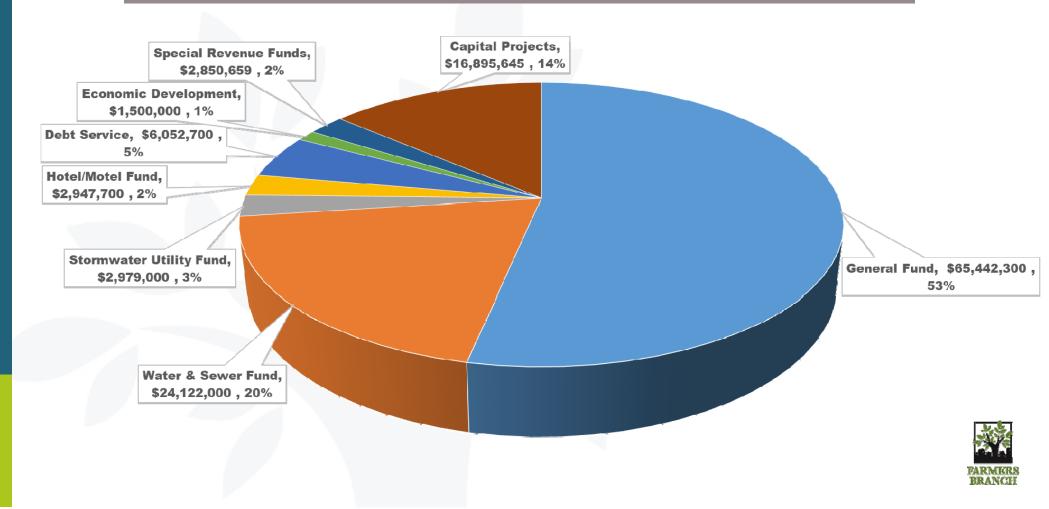
\$122,790,004

7% Decrease from 2018-19 Adopted Budget

6% Increase in General Fund
Directed Primarily Toward
Public Safety and One-Time Capital
Items



OVERVIEW | Total 2019-20 Proposed Budget



OVERVIEW

| Total Budget

Some Key Changes from 2018-19 to 2019-20 include

- Capital Projects decreased \$13.2M or 44% because 2018-19 had a significant number of bond-funded capital projects.
- Stormwater Utility Fund planned expenditures have increased by \$1.5M or 106% due to Creek-related spending and utilization of the Stormwater Utility fund balance.
- **Economic Development Fund** has decreased by \$560K or 27% because 2018-19 had planned expenditures for the use of bond funding. We anticipate a 2019-20 bond issuance to provide this fund additional resources for economic development activity.

	201	9-20 Proposed	2	018-19 Adopted	Difference	% Change
General Fund	\$	65,442,300	\$	61,821,100	\$ 3,621,200	6%
Water & Sewer Fund		24,122,000		23,173,900	948,100	4%
Stormwater Utility Fund		2,979,000		1,449,000	1,530,000	106%
Hotel/Motel Fund		2,947,700		3,017,700	(70,000)	-2%
Debt Service		6,052,700		6,041,200	11,500	0%
Economic Development		1,500,000		2,060,000	(560,000)	-27%
Special Revenue Funds		2,850,659		3,698,078	(847,419)	-23%
Capital Projects		16,895,645		30,072,748	(13,177,103)	-44%
Total Budget	\$	122,790,004	\$	131,333,726	\$ (8,543,722)	-7%



GENERAL FUND | Overview

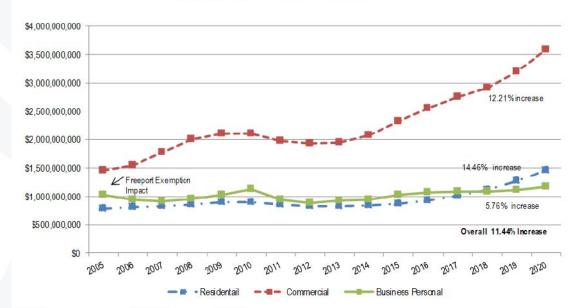
Revenues							
Property Taxes	\$	31,580,000	48.3%				
Sales & Use Taxes		17,500,000	26.7%				
Franchise Fees		3,820,000	5.8%				
Other Taxes		210,000	0.3%				
Licenses & Permits		2,834,000	4.3%				
Charges for Services		6,715,000	10.3%				
Fines, Forfeits & Assessments		1,798,000	2.7%				
Interest & Rents		908,800	1.4%				
Miscellaneous		76,500	0.1%				
Total Revenues	\$	65,442,300					
Ex	penditures	5					
General Government	\$	13,041,700	19.9%				
Public Works		10,315,900	15.8%				
Public Safety		28,306,300	43.3%				
Culture & Recreation		13,778,400	21.1%				
Total Expenditures	\$	65,442,300					



PROPERTY TAXES - \$31.5M

- Based on a \$6.213B certified valuation (\$5.575B in 2018-19, a 11.44% increase)
- Dallas County Average increase is 9.11% this year
- \$0.01 of property tax = \$621,354, of which \$546,543 (87.9%) is allocated to M&O
- The changes in valuation result in an increase in property taxes of
 - Average home value increased by \$12,587 (from \$221,094 to \$233,681)
 - \$1,120 City tax on average home with a homestead exemption (an increase of \$60 annually)
 - \$731 City tax on average home with a homestead and over 65 exemption (increase of \$60 annually)

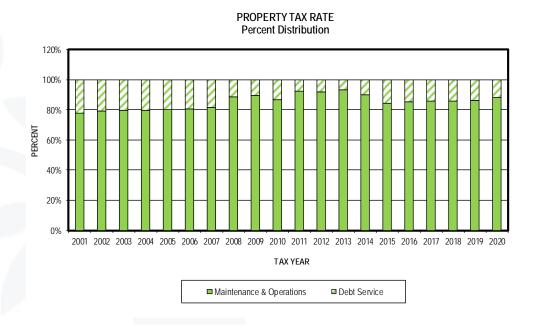
Property Values - Current Dollars





PROPERTY TAXES - \$31.5M

- 2019-20 Budget presumes no change in the tax rate \$0.599507
 - \$3.9M total revenue increase (\$1.98M from existing properties)
 - \$1.93M revenue to be raised from new properties added to tax roll
- 2019-20 Rollback Rate is \$0.615721
- 2019-20 Effective Rate is \$0.583953
- Property tax as a percent of debt service remains at a sustainable level.





CONSIDERING IMPACT OF SENATE BILL 2

- Senate Bill 2 limits existing property tax revenue growth to 3.5% per year based on the 2020 property tax valuation.
- The full impact of SB2 will be realized in the 2020-21 Budget.





CONSIDERING IMPACT OF SENATE BILL 2 (Continued)

• The difference between the 2019-20 Proposed Tax Rate and the "SB2 Estimated Rollback Rate" is \$0.006434 or approximately \$400,000.





PPROPERTY VALUATION AND TAX RATE COMPARISON

- The Town of Addison has elected to propose a 2019-20 Tax Rate equal to the Rollback Rate.
- The City of Coppell has a calculated Rollback rate of \$0.584608.

	Far	mers Branch	Carrollton	Addison	Coppell ^a
Proposed 2019-20 Tax Rate	\$	0.599507	\$0.594970	\$0.591133	\$0.584000
2018-19 Adopted Tax Tate	\$	0.599507	\$0.594970	\$0.550000	\$0.569500
Change in Tax Rate	\$	-	\$ -	\$0.041133	\$0.014500
2019-20 Property Valuation (in Billions)	\$	6.214	\$ 15.626	\$ 4.820	\$ 8.045
Valuation Change from Prior Year		11.44%	8.44%	1.99%	5.99%

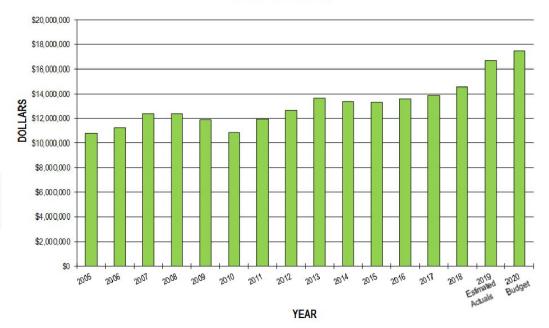
a – Coppell City Council will meet on August 9, 2019 to set a Proposed Tax Rate. \$0.584 is the best available advertised rate as of August 6, 2019.



SALES & USE TAX - \$17.5M

- Not as easy to predict; based on consumer spending, which can quickly change
- Increasing estimates for Sales & Use Tax revenue based on strong economy and past spending

SALES TAX REVENUE (Current Dollars)



Sales & Use Tax					
Revenue T	rends				
2011-12	\$12.7M				
2012-13	\$13.4M				
2013-14	\$13.2M				
2014-15	\$14.5M				
2015-16	\$13.5M				
2016-17	\$13.9M				
2017-18	\$14.5M				
2018-19 (estimated)	\$16.7M				
2019-20 (proposed)	\$17.5M				



CHARGES FOR SERVICES - \$6.7M

- The significant revenue items include Refuse Services (\$3.69M) and Emergency Services (\$1.26M)
 - Refuse Services has increased steadily since 2017-18, when the expansion of the Camelot Landfill was completed in August 2017.
 - The 2019-20 Proposed Budget estimates Refuse Services revenue will level off at \$3.69M.

Refuse Services							
Revenue Trends							
2015-16	\$	2,467,090					
2016-17		2,587,264	5%				
2017-18		3,319,450	28%				
2018-19 (estimated)		3,640,000	10%				
2019-20 (proposed)		3,690,000	1%				



OTHER REVENUE CONSIDERATIONS

The revenues from **Franchise Fees** are anticipated to decline due to changes in regulation and decrease in the number of landlines.

2018-19 Year-End Amended Budget \$4,115,000
 2019-20 Proposed Budget \$3,820,000

 Although there are a number of projects entitled, the developers have been slower in seeking permits for the projects. Revenues from Licenses & Permit is expected to decline.

2018-19 Year-End Amended Budget \$3,268,100
 2019-20 Proposed Budget \$2,834,000

 Changed in regulations allowing municipal courts to collect revenue has effected estimates. Revenues from Fines, Forfeits & Assessments expected to remain materially unchanged.

2018-19 Year-End Amended Budget \$1,786,000
 2019-20 Proposed Budget \$1,798,000



GENERAL FUND | Overview

Revenues							
Property Taxes	\$	31,580,000	48.3%				
Sales & Use Taxes		17,500,000	26.7%				
Franchise Fees		3,820,000	5.8%				
Other Taxes		210,000	0.3%				
Licenses & Permits		2,834,000	4.3%				
Charges for Services		6,715,000	10.3%				
Fines, Forfeits & Assessments		1,798,000	2.7%				
Interest & Rents		908,800	1.4%				
Miscellaneous		76,500	0.1%				
Total Revenues	\$	65,442,300					
Ex	penditures						
General Government	\$	13,041,700	19.9%				
Public Works		10,315,900	15.8%				
Public Safety		28,306,300	43.3%				
Culture & Recreation		13,778,400	21.1%				
Total Expenditures	\$	65,442,300					



GENERAL FUND | Expenditures

In comparing the **2018-19 Adopted Budgeted Expenditures** (\$61.8M) to the **2019-20 Proposed Budgeted Expenditures** (\$65.4M), there was an *increase in expenditures of* **\$3.6M** or 5.8%. The most material increases in General Fund Expenditures include the following:

Day 2

Police Department - \$1,084K or 7.6% - Primarily due to the hiring of **two new officers** to fully staff the West Side (and all associated costs), **STEP**, and **Shift-Differential Pay** for Patrol and Detention officers. Additionally the annual allocation for NTECC has increased by \$333K or 20% because of one-time capital requirements to update communication systems.

Day 2

Fire Department - \$979K or 8.1% - Primarily due to the planned purchase of a **new fire engine**; funds have been set aside for this purchase during previous budget cycles. Also included in the proposed budget is **STEP** and **Retention** pay. Other less material changes include the hiring of **6 new firefighters** to support four-person crews on the Quint truck apparatus and increasing density on the West Side. These additional firefighters are partially grant funded and have *less than a \$50K* cost impact to the 2019-20 budget.

Additional Police and Fire Department Note: 4.5% and 4% pay structure adjustment for sworn Police Officers and Firefighters, respectively, have been included in the 2019-20 Proposed Budget at an estimated cost of \$600K.

Day 2

Library - \$777K or 41% - These increases are due to the planned updates to the library including **roof replacement**, **HVAC** replacement, and **parking lot** repairs.

- Sustainability and Public Health \$494K or 10% These increases are due to the planned purchase of a new Roll-off Truck (\$200K) and the increase in the host fee with the City of Lewisville due to increased tonnage at Camelot Landfill (\$107K).
- **Economic Development** \$400K or 36% Additional transfer from General Fund for Economic Development.

GENERAL FUND Overview

hey! I GOT A QUESTION



OVERVIEW

| Total Budget

	2019-20 Proposed		2018-19 Adopted		Difference		% Change
General Fund	\$	65,442,300	\$	61,821,100	\$	3,621,200	6%
Water & Sewer Fund		24,122,000		23,173,900		948,100	4%
Stormwater Utility Fund		2,979,000		1,449,000		1,530,000	106%
Hotel/Motel Fund		2,947,700		3,017,700		(70,000)	-2%
Debt Service		6,052,700		6,041,200		11,500	0%
Economic Development		1,500,000		2,060,000		(560,000)	-27%
Special Revenue Funds		2,850,659		3,698,078		(847,419)	-23%
Capital Projects		16,895,645		30,072,748		(13,177,103)	-44%
Total Budget	\$	122,790,004	\$	131,333,726	\$	(8,543,722)	-7%



Revenue	S	
Water Service	\$16,027,700	63.0%
Sewer Service	8,884,100	34.9%
Other Charges for Service	495,400	1.9%
Interest	15,000	0.1%
Miscellaneous	5,100	0.0%
Total Revenues	\$25,427,300	
Expenditu	res	
Water & Sewer Administration	\$ 5,008,000	20.8%
Water & Sewer Operations	19,114,000	79.2%
Total Expenditures	\$24,122,000	
Net Income	\$ 1,305,300	



Key Factors

Consumption



All 3 work together to determine financial success of the Water & Sewer Fund

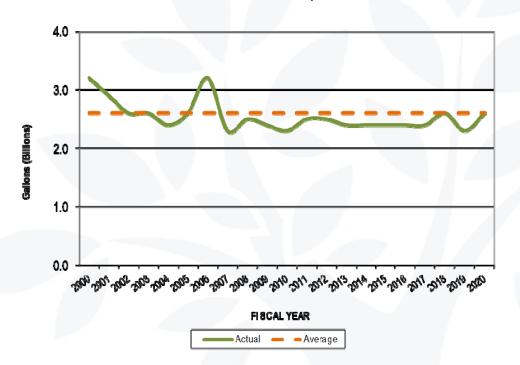
The Money We Pay for Services



The Money We Charge for Services



Annual Water Consumption Trends



CONSUMPTION

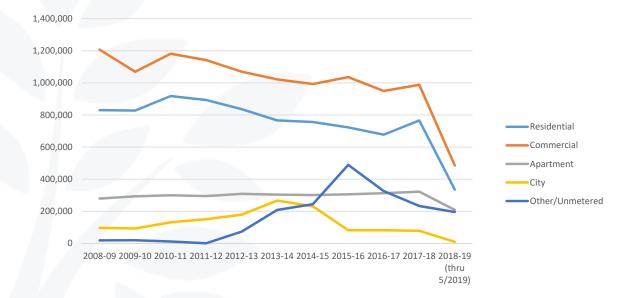
- The 2019-20 Budget presumes 2.5 billion gallons will be sold annually.
- Water & Sewer Fund is largely dependent upon outside factors such as:
 - Rainfall
 - Consumer' Personal Budgets
 - High Efficiency Appliances



WATER CONSUMPTION BY FISCAL YEAR & CLASS

(in thousands of gallons)

		(III tilousurus	or galloris)		
Fiscal Year	Residential	Commercial	Apartment	City	Other/Unmetered
2008-09	829,741	1,207,020	279,065	96,842	18,062
2009-10	827,050	1,069,102	292,888	92,769	19,363
2010-11	917,804	1,181,086	299,435	131,108	11,223
2011-12	893,185	1,141,925	294,795	150,598	458
2012-13	836,314	1,069,420	308,384	179,072	73,211
2013-14	765,695	1,021,588	303,678	266,481	208,237
2014-15	756,135	992,893	301,249	230,662	243,694
2015-16	722,470	1,035,819	305,506	81,588	488,990
2016-17	677,046	949,652	312,776	81,833	325,699
2017-18	766,042	987,834	321,766	77,925	232,772
2018-19 (thru					
5/2019)	335,081	485,346	208,488	9,225	195,256
Grand Total	8,326,563	11,141,685	3,228,030	1,398,103	1,816,965









Revenues
Expenditures
Net Income

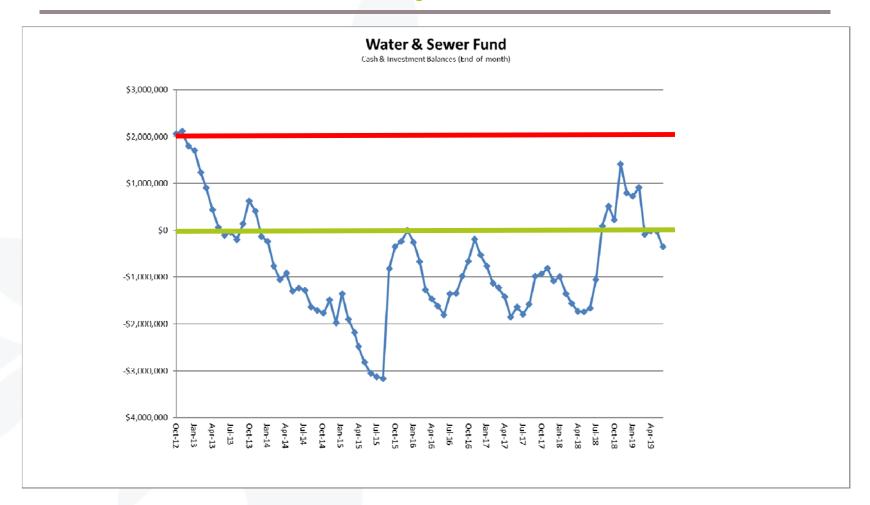
\$23,639,600 23,173,199 \$ 465,700 HAPPENED WAS...

2018-19 REVISED BUDGET

Revenues Expenditures Net Loss \$21,493,000 <u>22,420,000</u> \$ (927,000)

Decline in Consumption Due to Rainfall







2019-20 PROPOSED WATER & SEWER RATE

• The 2019-20 Proposed Budget includes a **5% increase in Water & Sewer rates**. This increase will position the City to better address cost in the instance of decline of consumption.

	All Amounts Are Monthly Totals					
	Current	2019-20 Proposed		Increas		
Average Resident (6,000 gallons)	\$ 77.59	\$	81.50	\$	3.91	
Small Business - Victoria's Restaurant	314.86		330.60		15.74	
Mid-Sized Business - Neighborhood Walmart	466.49		489.81		23.32	
Large Business - Essilor	1,555.51		1,633.29		77.78	



OVERVIEW

| Total Budget

	2019-20 Proposed		2018-19 Adopted		Difference		% Change
General Fund	\$	65,442,300	\$	61,821,100	\$	3,621,200	6%
Water & Sewer Fund		24,122,000		23,173,900		948,100	4%
Stormwater Utility Fund		2,979,000		1,449,000		1,530,000	106%
Hotel/Motel Fund		2,947,700		3,017,700		(70,000)	-2%
Debt Service		6,052,700		6,041,200		11,500	0%
Economic Development		1,500,000		2,060,000		(560,000)	-27%
Special Revenue Funds		2,850,659		3,698,078		(847,419)	-23%
Capital Projects		16,895,645		30,072,748		(13,177,103)	-44%
Total Budget	\$	122,790,004	\$	131,333,726	\$	(8,543,722)	-7%



STORMWATER

Overview

	Rev	enues			
	2019	-20 Proposed	2018	-19 Adopted	% Change
Charges for Services	\$	1,657,000	\$	1,445,000	14.7%
Total Revenues	\$	1,657,000	\$	1,445,000	
	Exper	nditures			
Purchased Professional Services	\$	130,000	\$	274,200	-52.6%
Repairs & Maintenance	\$	2,774,200		1,100,000	152.2%
Transfers		74,800	7	74,800	0.0%
Total Expenditures	\$	2,979,000	\$	1,449,000	
Net Income	\$	(1,322,000)	\$	(4,000)	

KEY CHANGES

- Revenues increase is consistent with the Stormwater Fee increase. The proposed increase will
 result in an <u>annual</u> increase of \$5.76 to the average home.
- Decrease in Professional Services is the result in the resolution of the Addison Well matter reduced legal fees.
- The increase in Repairs and Maintenance is due to the spending of past years' fund balance to address Creek improvements.
- 1% increase = Approximately \$14,000

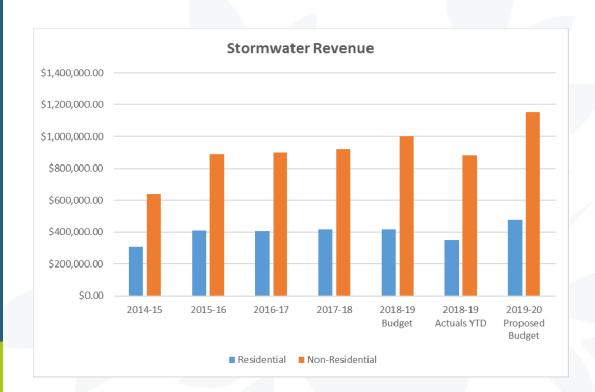


STORMWATER Overview

	All Amounts Are Monthly Totals				
	Current	2019-20 Proposed	Increase		
Residential - Tier 1 - <3,100 Impervious Area	\$ 3.20	\$ 3.68	\$ 0.48		
Residential - Tier 2 - 3,100 to < 5,100 Impervious Area	4.75	5.46	0.71		
Residential - Tier 1 - > 5,100 Impervious Area	7.60	8.74	1.14		
Small Business - Victoria's Restaurant	52.25	60.09	7.84		
Mid-Sized Business - Neighborhood Walmart	202.50	232.88	30.38		
Large Business - Essilor	194.75	223.96	29.21		



STORMWATER Overview



Stormwater Revenue								
Fiscal Year		Residential	No	n-Residential				
2014-15	\$	307,085.45	\$	640,563.19				
2015-16		408,449.90		889,275.75				
2016-17		407,342.67		900,899.10				
2017-18		417,040.50		919,693.05				
2018-19 Budget		415,000.00		1,000,000.00				
2018-19 Actuals YTD		349,349.23		882,628.30				
2019-20 Proposed Budget		477,000.00		1,150,000.00				



OVERVIEW

| Total Budget

	2019-2	O Proposed	2018-	19 Adopted	[Difference	% Change
General Fund	\$	65,442,300	\$	61,821,100	\$	3,621,200	6%
Water & Sewer Fund		2 4,122,000		23,173,900		948,100	4%
Stormwater Utility Fund		2 ,979,000		1,449,000		1,530,000	106%
Hotel/Motel Fund		2,947,700		3,017,700		(70,000)	-2%
Debt Service		6,052,700		6,041,200		11,500	0%
Economic Development		1,500,000		2,060,000		(560,000)	-27%
Special Revenue Funds		2,850,659		3,698,078		(847,419)	-23%
Capital Projects	Day 2	16,895,645		30,072,748		(13,177,103)	-44%
Total Budget	\$	122,790,004	\$	131,333,726	\$	(8,543,722)	- 7 %





Voters Approved \$15M

- o \$7M Trails
- o \$4M Residential Revitalization
- o \$4M Pike Street Improvements

May 2018 Issuance

Total of \$5M

- o \$4M Trails
- o \$1M Residential Revitalization

May 2020 Issuance

Total of \$10M (bank qualified)

- o \$3M Trails
- o \$3M Residential Revitalization
- \$4M Pike Street Improvements



DEBT SERVICE Overview

DEBT SERVICE FUND SUMMARY OF REVENUES AND EXPENDITURES

FUND BAL	ANCE 9/30/2018			\$	502,84
2018-19	ESTIMATED PROPERTY TAX REVENUES		\$ 4,255,800		
2018-19	ESTIMATED PRIOR YEAR TAX, PENALTY AND INTEREST		20,000		
2018-19	TRANSFER FROM JUSTICE CENTER BOND FUND TO CLOSE FUND		45,700		
2018-19	DEBT SERVICE REQUIREMENTS	[1]	(4,258,200)		
INCREASE	(DECREASE) IN FUND BALANCE			_	63,30
ESTIMATEL	FUND BALANCE 9/30/2019			\$	566,14
2019-20	ESTIMATED PROPERTY TAX REVENUES		\$ 4,266,100		
2019-20	ESTIMATED PRIOR YEAR TAX, PENALTY AND INTEREST		20,000		
2019-20	DEBT SERVICE REQUIREMENTS	[2]	(4,266,100)		
INCREASE	(DECREASE) IN FUND BALANCE			_	20,00
ESTIMATEL	FUND BALANCE 9/30/2020			\$	586,14
SELF-SUPP	ORTING DEBT				
FUND BAL	ANCE 9/30/2018			\$	223,06
2018-19	COMMERCIAL RENT		\$ 600,000		
2018-19	LANDFILL REVENUE		1,182,000		
2018-19	SALE OF ASSETS		1,708,870		
2018-19	DEBT SERVICE REQUIREMENTS	[3]	(1,785,400)		
INCREASE	(DECREASE) IN FUND BALANCE			_	1,705,47
ESTIMATEL	FUND BALANCE 9/30/2019			\$	1,928,53
2019-20	LANDFILL REVENUE		\$ 1,181,000		
2019-20	COMMERCIAL RENT		600,000		
2019-20	DEBT SERVICE REQUIREMENTS	[3]	(1,786,600)		

TOTAL 2019-20 DEBT SERVICE FEES - \$6,052,700

- Pages 7-1 through 7-15 provide valuable information in understanding the City's debt service payments.
- A total of \$4.251M of Property Tax Supported Principal and Interest will be due during 2019-20.
- A total of \$1.784M of Self-Supported Principal and Interest will be due during 2019-20.
- Less than \$20K of paying agent fees and arbitrage service fees have also been considered in this allocation.



ECONOMIC DEVELOPMENT Overview

Revenues							
	201 9	-20 Proposed					
Transfers from General Fund	\$	1,500,000					
Total Revenues	\$	1,500,000					
Expenditures							
Existing Incentives	\$	1,100,000					
Business Growth Funding	\$	400,000					
Total Expenditures	\$	1,500,000					

KEY OBSERVATIONS

- Transfers from General Fund have increased to cover Economic Development activities, from \$1.1M in 2018-19 Adopted Budget to \$1.5M in 2019-20 Proposed.
- Residential Relocation initiatives are covered by funding from the May 2018 Quality of Life Bond Issuance, with the opportunity of \$3M of Residential Revitalization funding in May 2020.



OVERVIEW

Total Budget

	2019-20 Proposed	2018-19 Adopted	Difference	% Change
General Fund	65,442,300	61,821,100	3,621,200	6%
Water & Sewer Fund	24,122,000	23,173,900	948,100	4%
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Hotel/Motel Fund	2,947,700	3,017,700	(70,000)	-2%
Debt Service	6,052,700	6,041,200	11,500	0%
Economic Development	1,500,000	2,060,000	(560,000)	-27%
Special Revenue Funds	2,850,659	3,698,078	(847,419)	-23%
Capital Projects	Day 2 16,895,645	30,072,748	(13,177,103)	-44%
Total Budget	122,790,004	131,333,726	(8,543,722)	-7 %





Questions?



2019 Farmers Branch Resident Satisfaction Survey





MARKET RESEARCH

Situational Context: 2019 Resident Satisfaction Survey

- Our population is estimated to be over 40,000 and growing towards 50,000+ in the next 5 years
- Multiple major developments are underway that will bring more retail, restaurants, and residents to Farmers Branch
- Multiple service level adjustments were made within 6 months of the Resident Satisfaction Survey
 - Recreation Center: towel policy, process adjustment
 - Branch Connection: fees/renaming
 - Room rental policy
 - Special Events: Skating Under the Stars, Twilight Market
 - Bulk policy (affects Sustainability and Code Enforcement)
- Library bond was underway

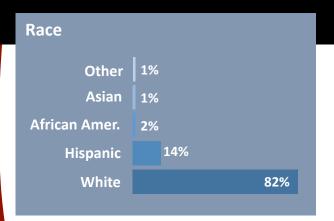


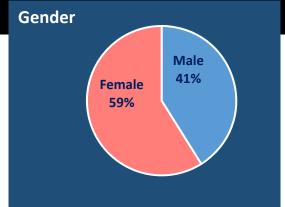


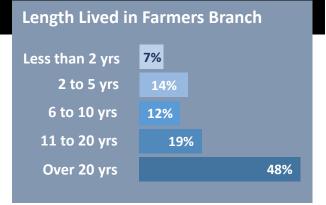
Methodology

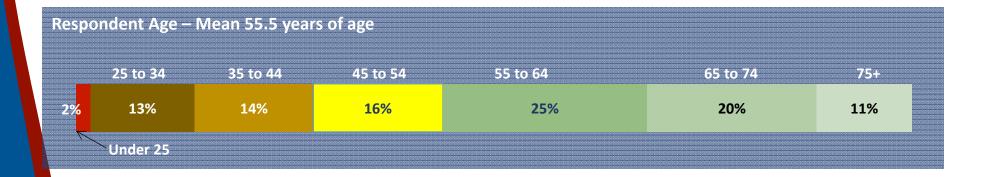
- ✓ The survey was available online. Residents were informed about the survey through a multifaceted approach:
 - Direct emails to everyone on the City email lists
 - Direct mail to every residence in Farmers Branch
 - Website presence
 - Social media presence
 - Branch Bulletin article
 - City Manager reported the survey during the City Manager's Report at City Council
- ✓ The survey was launched April 2 and the survey cut-off date was May 13, 2019.
- ✓ A total of 1,130 responded to the online survey and 4 mailed in a survey. The margin of error of this sample size (1,034) at a 95% confidence level is plus or minus 3.2%.

Respondent Demographics

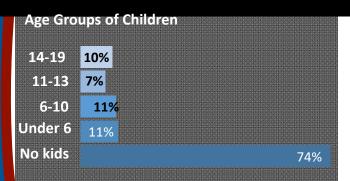


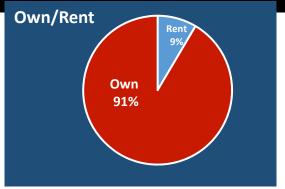


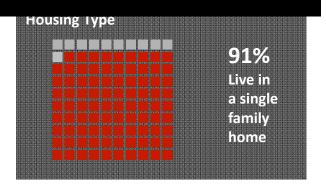


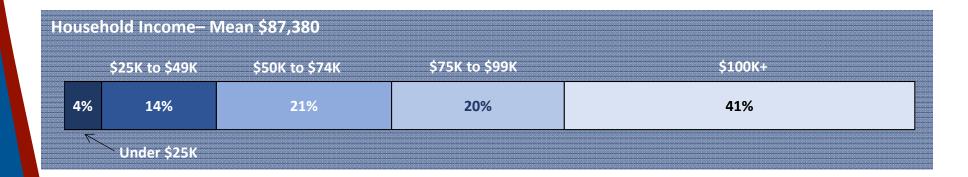


Respondent Demographics

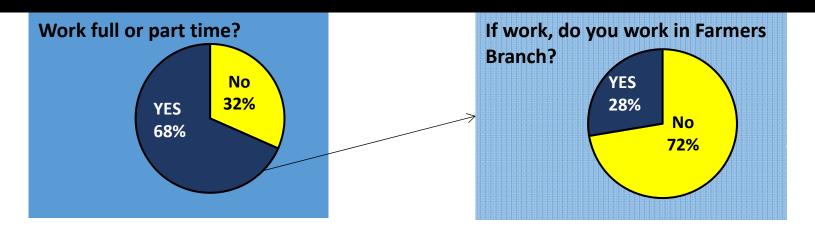








Respondent Demographics



Other	Dallas ISD	Non-public school	Carrollton-Farmers Branch ISD
19%	8%	32%	

THE GAP — City Service Importance vs. Quality Rating Largest Gaps (High Importance and Lower Quality)

Q. How IMPORTANT are these city services? Q. How would you rate the QUALITY of these City of Farmers Branch Services?



CITY SERVICES

Programs to revitalize retail areas

Programs to revitalize residential areas

Maintaining streets and roads

Managing residential trash

Code enforcement

Providing pathways-sidewalks, trails

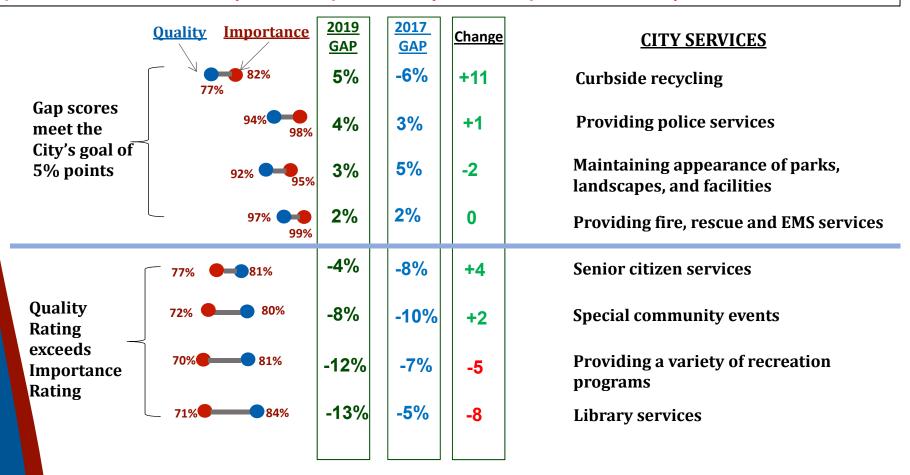
Preparing the city for disasters

Animal control

Managing traffic congestion

THE GAP — City Service Importance vs. Quality Rating Smallest Gaps (High Importance and High Quality)

Q. How IMPORTANT are these city services? Q. How would you rate the QUALITY of these City of Farmers Branch Services?



Service Prioritization

Increase Efforts Maintain Efforts High GAP - Importance Rating exceeds Quality Rating by Larger % GAP - Importance Rating exceed Quality Rating by Small % 41% Programs to revitalize retail areas 5% Curbside recycling 32% Programs to revitalize residential areas 4% Providing police services Maintaining streets and roads 28% 3% Maintaining appearance of parks, landscapes IMPORTANCE Managing residential trash 25% and facilities 25% Code enforcement 2% Providing fire, rescue and EMS services 13% Providing pathways (sidewalks, trails) 13% Preparing the city for disasters 9% Managing traffic congestion High Low **QUALITY Exceeds Expectations Less Important GAP - Quality Rating exceeds Importance Rating** - 4% Senior citizen services - 8% Special community events Low -12% Providing a variety of recreation programs -13% Library services

Parks and Recreation

Q. How would you rate the following for Farmers Branch?

A majority (83% compared to 88% in 2017, and 86% in 2014) of respondents rated their <u>overall</u> <u>satisfaction</u> with parks and recreation as excellent or good.

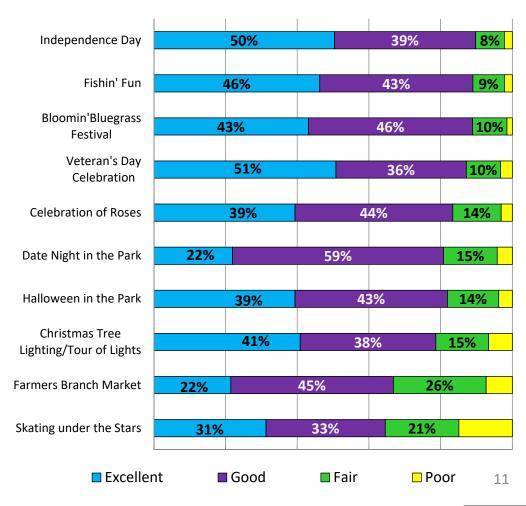


Special Events

Q. As a resident, please rate your experience at the special events you attended in the past 12 months.

- A majority of respondents rated the events they attended as excellent or good.
- Ratings are presented for those who attended each event and exclude non- attenders.
- Percentage of respondents <u>who attended</u> special events is listed below.

	<u>2019</u>	<u>2017</u>
Farmers Branch Market	61%	-
Christmas Tree Lighting	48%	60%
Independence Day	43%	45%
Bloomin Bluegrass	26%	34%
Skating Under the Stars	26%	-
Halloween in the Park	28%	26%
Veteran's Day	23%	22%
Celebration of Roses	19%	21%
Fishin' Fun`	22%	17%
Date Night in the Park	20%	19%

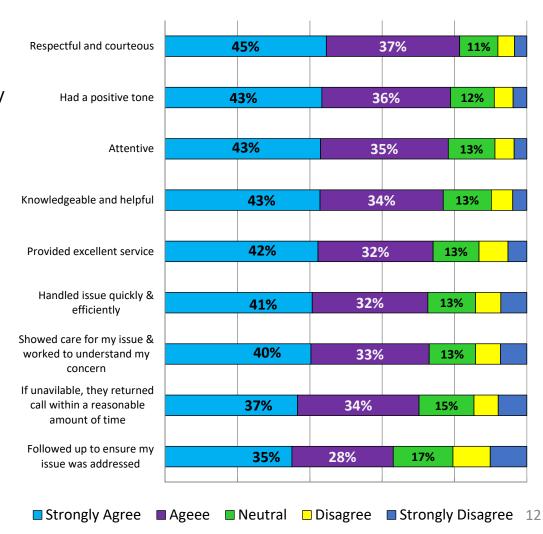




City Staff

Q. Please rate your agreement with the following statements about your contact with City employees.

- 81% of respondents reported they had contact with a City employee.
- 82% of respondents reported the City employees were respectful and courteous.

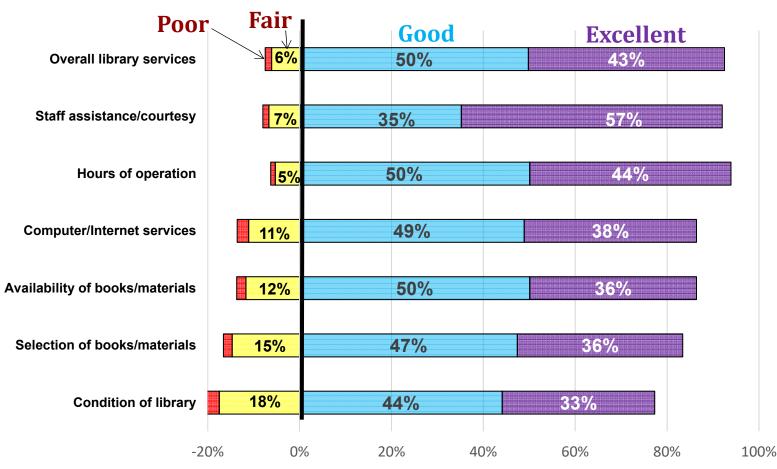




Library

Q. How would you rate the library for:

- 62% (60% in 2017) of respondents have used the Manske Library or its services during the past 12 months.
- Among library users, 77% to 94% (compared to 84% to 93% in 2017) rated these library characteristics as excellent or good.



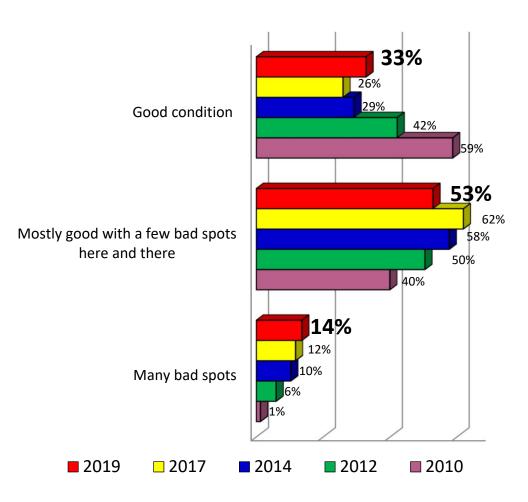
Percentages exclude "no answer" responses..

13

Streets

Q. How would you rate the condition of streets and roads in YOUR NEIGHBORHOOD?

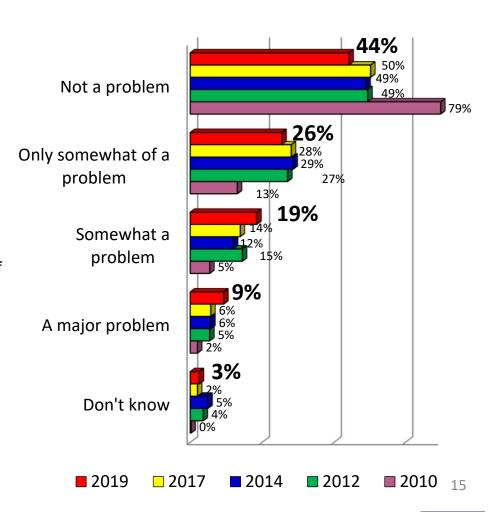
- 33% of all respondents said the streets in their neighborhood are in good condition, a decrease over the past survey results. An increase of 5% since 2017.
- 53% said they are mostly good but there are a few bad spots.
- 14% (12% in 2017) said there were many bad spots.



Code Enforcement

Q. To what extent are tall weeds/grass, abandoned vehicles, graffiti and dilapidated buildings current a problem in YOUR NEIGHBORHOOD?

- 44% of respondents said that tall weeds/grass, abandoned vehicles, graffiti and dilapidated buildings were not a problem in their neighborhood.
- 19% reported they are somewhat a problem, a 5% increase over 2017 results.
- General comments about Code Enforcement:
 - Great job, keep up the good work, prompt
 - Codes are not enforced quickly or uniformly
 - Too strict at times
 - Quicker response
 - More proactive
 - Abandoned cars, weeds/grass, trash, number of vehicles per home, and too many cars parked on street
 - Tall weeds/grass/trash, dilapidated fences in alleys



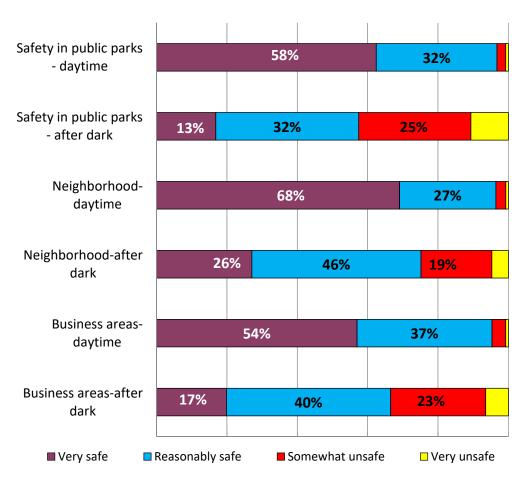


Safety

Q. How safe do you feel walking alone:

- A majority of residents feel safe or reasonably safe in public parks, their neighborhood and business areas during the daytime.
- These findings are consistent with past surveys conducted in 2010, 2012, 2014 and 2017.





Crime

- Q. During the past 12 months, were you or anyone in your household the victim of any crime in the City?
 - Q. Did you or a member of your household report this to Police?



9% (8% in 2017) of respondents said they were a victim of a crime.



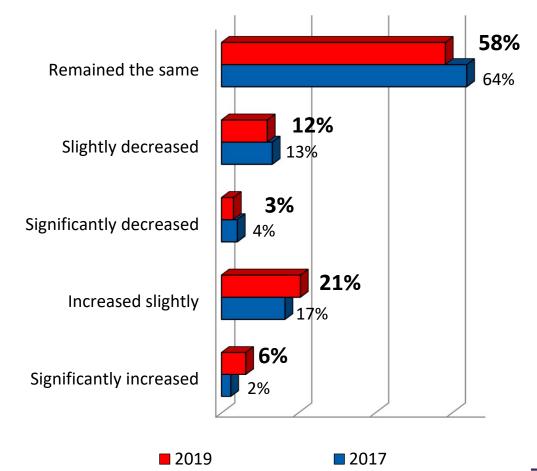
80% (82% in 2017) reported the crime to police.



Serious Crime

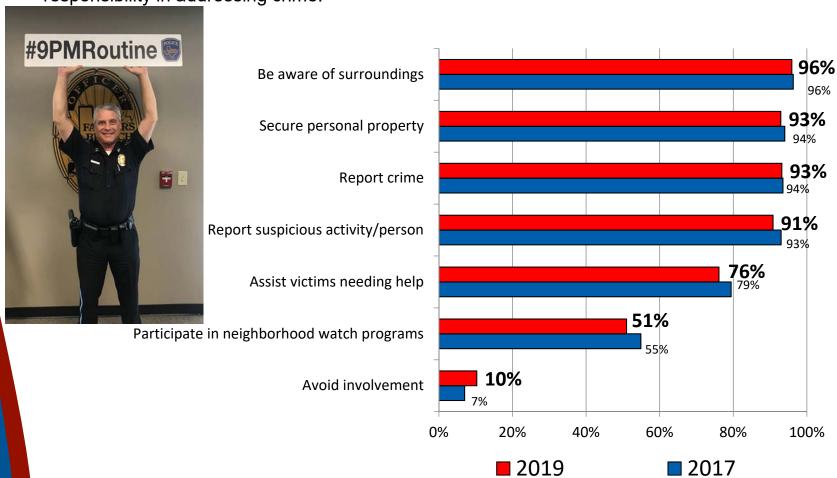
Q. What is your perception of serious crime in Farmers Branch within the past year?





Addressing Crime

- Q. Which if anything, of the following do you believe is your responsibility in addressing crime?
- A majority of respondents feel all of these activities (except avoid involvement) are their responsibility in addressing crime.

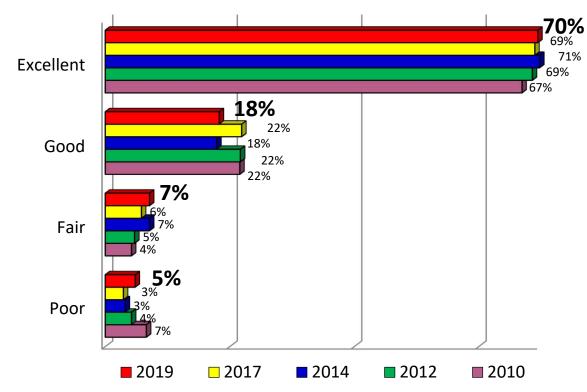


Police Department

- Q. Have you had any contact with the Farmers Branch police department during the past 12 months?
 - Q. How would you rate the handling of your contact by the police?
- 88% (91% in 2017) rated the handling of their contact as excellent or good, which is consistent with prior years.



42% (39% in 2017) of respondents had contact with the Farmers Branch police department within the past 12 months.

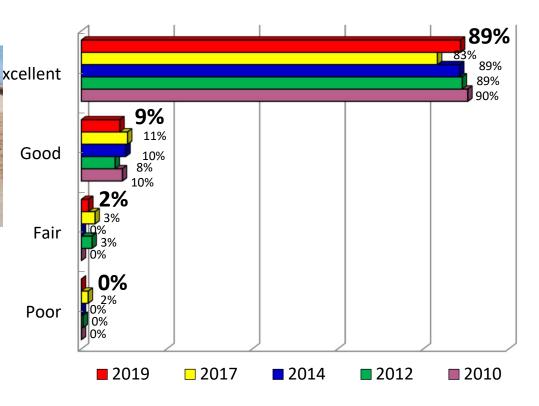


Fire Services

- Q. Have you had any contact with the Farmers Branch fire services during the past 12 months?
- Q. How would you rate the handling of your contact by the fire services department?



17% (15% in 2017) of respondents had contact with the Farmers Branch fire services within the past 12 months.



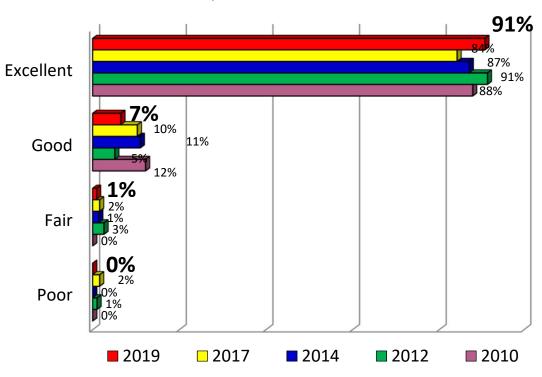
Emergency Medical Services Services

- Q. Have you had any contact with the Farmers Branch emergency medical services during the past 12 months?

 Q. How would you rate the handling of your contact by the emergency medical services department?
 - These statistics indicate the Emergency Medical Services is doing an excellent job with handling residents who have had contact with the department.

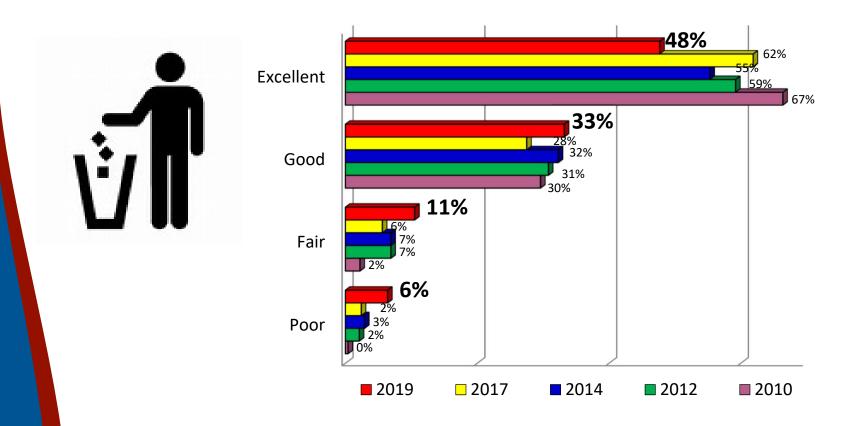


10% (10% in 2017) of respondents had contact with the Farmers Branch emergency medical services within the past 12 months.



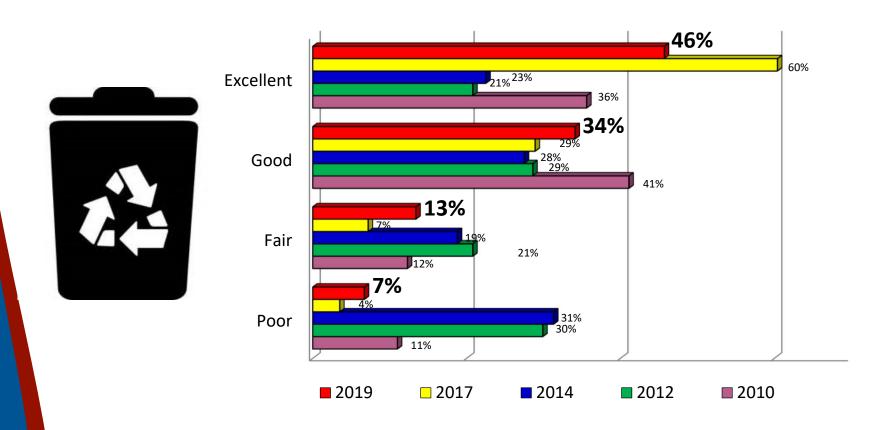
Trash Service

Q. How would you rate the City's residential garbage collection services?



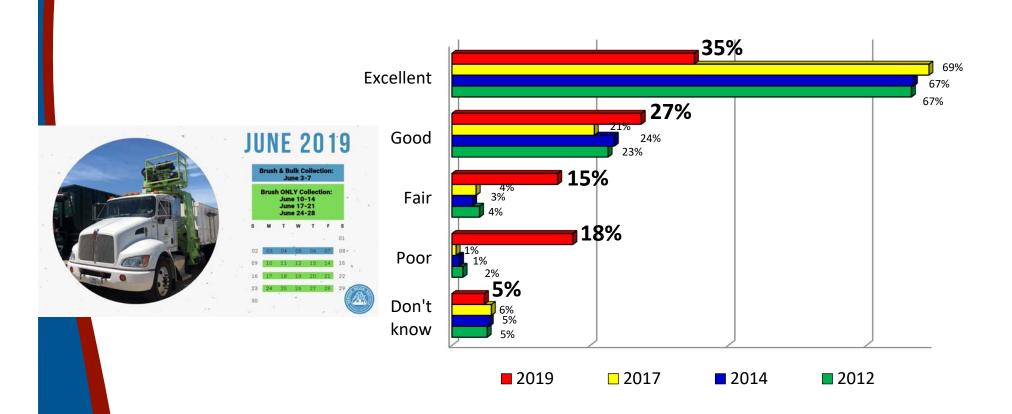
Recycling

Q. How would you rate the City's residential recycling services?



Bulk

Q. How would you rate the City's residential green grabber pickup (bulky items)?

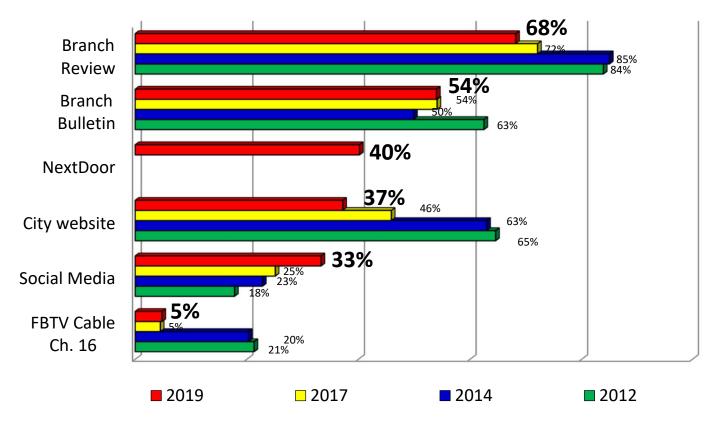




City Government Communication

Q. Where do you get your information about the City of Farmers Branch?

- Residents get their information about the City of Farmers Branch from multiple mediums, primarily the Branch Review, Branch Bulletin, the city website, **NextDoor** and social media.
- Only 17% (10% in 2017) of respondents said there has been information they needed but unable to find.

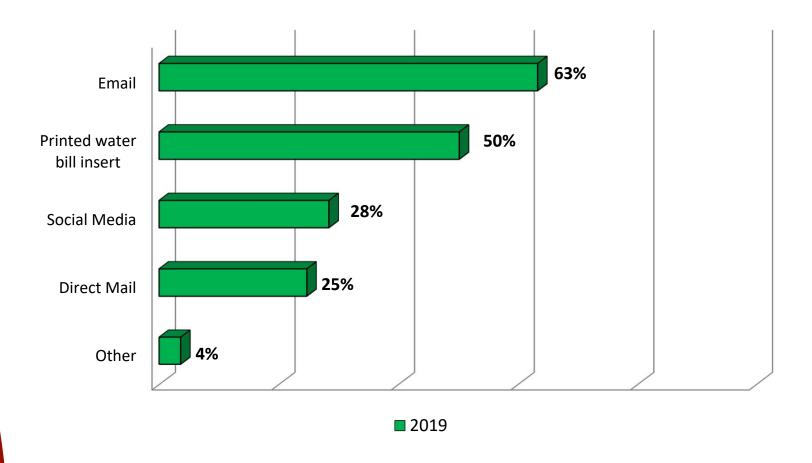




City Government Communication

Q. What is the best way to reach you with city news and event information?

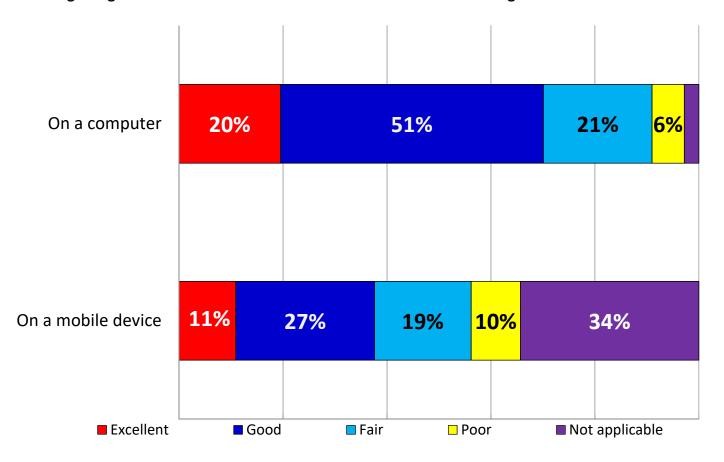
• More than half (63%) said Email is the best way to reach them. Half prefer the water bill insert and 28% said social media and 25% direct mail.



City Government Communication

- Q. Have you visited the City's website within the past 6 months?

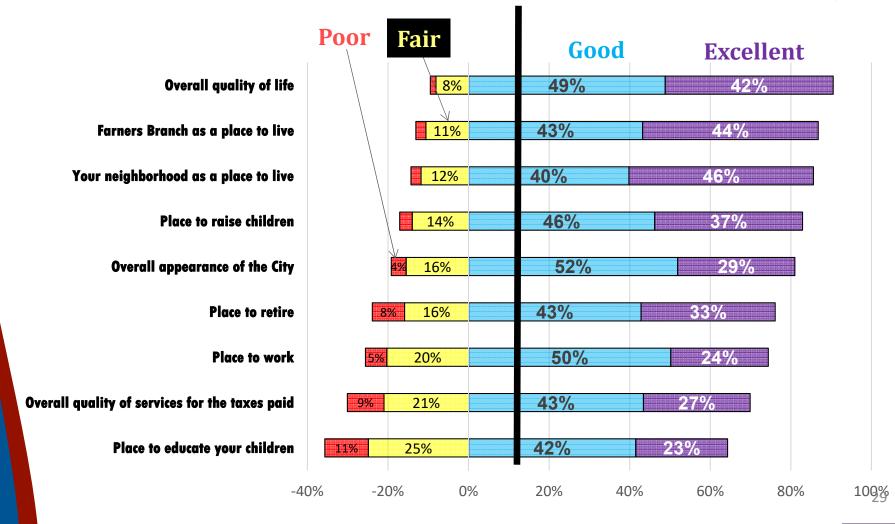
 Q. How would you rate the ease of navigating the City's website:
- 81% of all respondents have visited the City's website within the past 6 months.
- 71% felt navigating the website on a computer was excellent or good.
- 34% have not visited the city's website on a mobile device, EXCLUDING those, 57% rated ease of navigating the website on a mobile device as excellent or good.



Quality of Life Characteristics in Farmers Branch

Q. Please rate the City of Farmers Branch on each of the following as excellent, good, fair or poor.

9 out of 10 participants rated the overall quality of life in Farmers Branch as excellent or good.



Quality of Life Characteristics in Farmers Branch

Q. How Would You Rate:	2019 Excellent / Good %	2017 Excellent / Good %	2014 Excellent / Good %	2012 Excellent / Good %	2010 Excellent / Good %	2008 Excellent / Good %
Overall quality of life in Farmers Branch	91%	93%	94%	93%	95%	94%
Your neighborhood as a place to live	86	89	-	-	-	-
Farmers Branch as a place to live	87	89	-	-	-	-
Farmers Branch as a place to raise children	83	86	87	83	89	88
Farmers Branch as a place to retire	76	82	86	82	92	90
Overall appearance of the City	81	82	86	84	93	87
Overall quality of services versus the taxes paid	70	79	86	85	92	93
Farmers Branch as a place to work	74	78	84	83	91	87
Farmers Branch as a place to educate your children	65	59	-	-	-	-

A majority of respondents rated the <u>overall quality of life</u> in Farmers Branch as excellent or good. These show consistent high ratings since 2008.

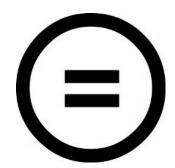


Quality of Life Characteristics in Farmers Branch

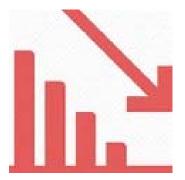
- Q. During the time you have lived in Farmers Branch do you believe that, as a community in which you live, Farmers Branch has:
- Half (55% in 2017) of participants felt Farmers Branch has improved.



52% - Improved



30% - Stayed the Same

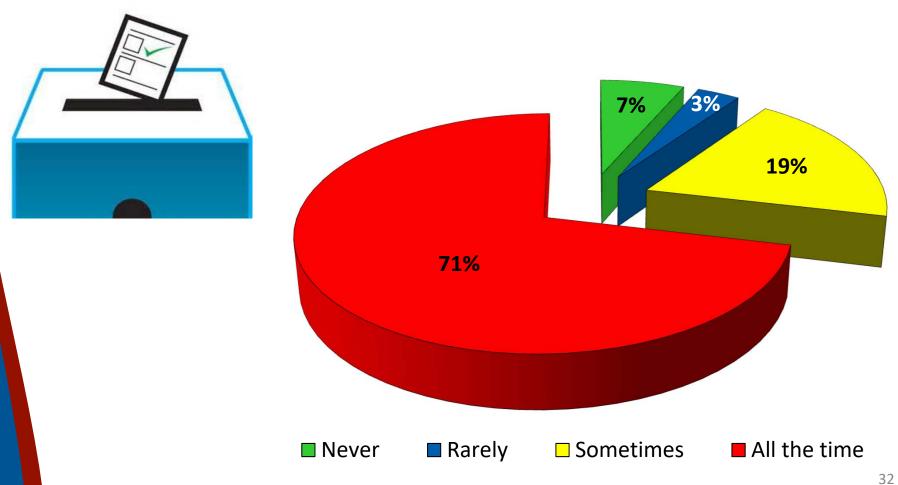


19% - Declined

City Elections

Q. How frequently do you vote in City elections?

Almost two-thirds (62% in 2017) of participants reported they vote in City elections all the time.

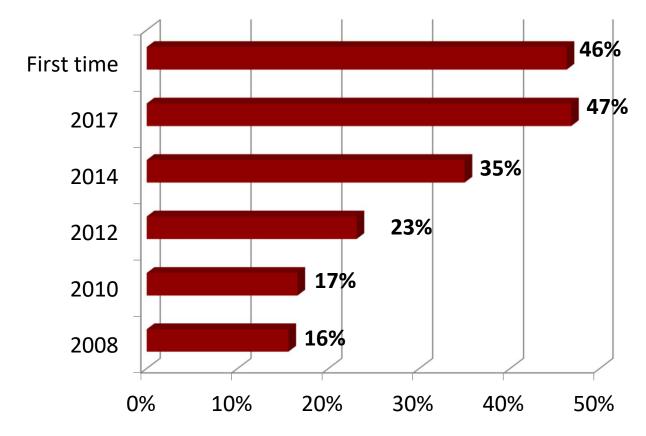


Survey Participation

Q. Which years have you participated in THIS survey for Farmers Branch?

46% (68% in 2017) of respondents participated in the survey for the first time.





Percentages will add to more than 100% due to multiple answers.



Retail/Commercial Development

Q. What types of retail and commercial development would you like to see in Farmers

Branch?



City Services Needed

Q. What city service(s), if any, do you need that are not currently offered?



Like MOST About Farmers Branch

Q. What two or three things do you like most about Farmers Branch?



Benchmark Data

- ✓ In order to provide Farmers Branch a reference of how the city is performing, benchmark data is presented for peer cities.
- ✓ These peer city municipal surveys were conducted from 2017 to 2018. The peer cities included are listed below:
 - ✓ Southlake 2017
 - ✓ Colleyville 2017
 - ✓ Pflugerville 2017
 - ✓ North Richland Hills 2018
 - ✓ Cedar Hill 2018
 - ✓ Addison 2018
- ✓ In some cases not all cities listed above are included in the benchmark averages because some questions were not included in each municipal survey.

Benchmark Data

Quality of City Services: % for Excellent/Good Ratings

Characteristic	Farmers Branch 2019	Farmers Branch 2017	Farmers Branch 2014	Peer Cities
Fire & EMS services	97%	97%	96%	91%
Police services	94	96	96	89
Senior services	81	90	90	64
Residential trash services	81	88	87	84
Recycling services	80	88	51	84
Special events	80	88	88	76
Code enforcement	60	65	64	61
Variety of recreation programs	81	85	85	72
Animal control	77	75	79	69
Street maintenance	70	70	70	68
Managing traffic congestion	80	69	-	52
Library services	84	88	88	83
OVERALL QUALITY OF CITY SERVICES*	76	84	81	76

^{*}Overall quality of city services for Farmers Branch is an average of all excellent/good ratings shown in the above chart. Data is extracted from Q2, how would you rate these city services? Ratings are for excellent/good ratings.

Trash and recycling data is extracted from Q16a. for excellent/good ratings.



Benchmark Data

Quality of Life - % for Excellent/Good Ratings

Characteristic	Farmers Branch 2019	Farmers Branch 2017	Farmers Branch 2014	Peer Cities
Overall quality of life in your City	91%	93%	94%	88%
Your City as a place to live	87	89	-	91
Your City as a place to raise a family	83	86	87	79
Your City's overall image/appearance	81	82	86	80
Your City as a place to retire	76	82	86	72
Value of City services for tax dollars	70	79	86	69
Your City as a place to work	74	78	84	66

39



Conclusions

Conclusions — Quality of Life / Safety



- √ 9 out of 10 respondents rated these characteristics in Famers Branch as excellent or good:
 - ✓ Overall quality of life (91%)
 - ✓ Library services (93%)
 - ✓ As a place to live (87%)
 - ✓ Neighborhood as a place to live (86%)
 - ✓ Parks and recreation (83%)
 - ✓ Courteous city employees (82%)

95% feel very or reasonable safe in their neighborhood during the daytime

90% feel very or reasonably safe in parks during the daytime

Conclusions - Coming Soon

Services and Development Wanted

Coming Soon

- Grocery Store
- Restaurants
- Starbucks
- Dog Park
- Trails

Stabilizing Services

- Bulk collection schedule
- Code Enforcement
- Service Alignment
- Special Event Alignment

Conclusions — Continue to Improve

Communicate

- Changes
- Methodology

Strategic Plan

- Budgeting
- Resource Allocation/ Planning
- Critical Business
 Outcomes



Questions & Discussion



Capital Improvement Program & Stormwater Utility Budget Retreat 2019

Presented August 14, 2019



Capital Improvement Program – How Does This Work?

The CIP Budget consists of 10 different funds:

- 5 Bond Funds
- 3 Pay-As-You-Go Funds
 - Non-Bond CIP includes some trail improvements and park field lighting replacements
 - Non-Bond Utility includes Utility and I&I repairs
 - 3. Hotel/Motel CIP inactive since 17-18
- 2 TIF Funds
 - TIF 1 Mercer Crossing Area Expires Dec 2019
 - 2. TIF 2 Old Farmers Branch Area Expires Dec 2020

BOND FUNDS

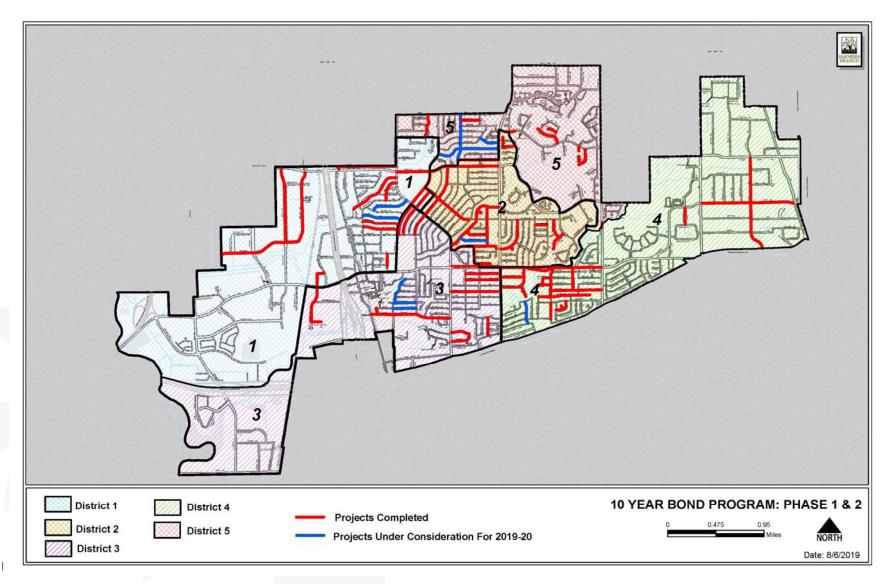
- 1. Fire Station #2/Landfill Bond Fund -
 - Series 2018 Original CO Bond \$11M
 - Remaining 2019-20 Expenditures \$5.5M
- 2. Trail Improvement Bond Fund
 - Series 2018 Original GO Bond \$7M
 - May 2018 Issuance \$4M
 - Remaining 2019-20 Expenditure \$441K
 - Upcoming May 2020 Issuance \$3M
- 3. Street Improvement Bond Fund
 - Series 2014 Original GO Bond \$23.5M
 - May 2019 Issuance \$9M
 - Remaining 2019-20 (and beyond) Expenditure -\$5.07M
- 4. Justice Center Security Upgrade Bond Fund
- 5. Radio System Bond Fund
 - Both funds all spent; fund closing

Street Bond Program Phase 2:

- Budget \$3,800,000
- Scheduled Streets:
 - Danny Lane
 - Leta Mae
 - Epp's Field
 - Heartstone Drive
 - Mark Twain
 - Selma Lane
 - Heartside Drive
 - Eunice Street
 - Brookhaven Club**

** Reevaluate Condition







Street Revitalization:

- Budget \$500,000
- Scheduled Streets
 - Old North Road
 - OakBrook HOA \$350K
 - Golden Oak
 - Pin Oak
 - Whispering Oak



Utility Replacement & Improvement:

- Budget \$2,035,000
- Projects
 - FBOP Lift Station Improvements \$1.1M
 - Utility Replacement \$635K
 - Transfer to Street Bond \$300K
 Street bond funds used to rehab utilities prior to street improvement, repayment to street bond program (\$350K for out years 20-21 & 21-22)



Inflow & Infiltration Reduction:

- Budget \$1,300,000
- Projects
 - Rawhide Creek Sanitary Sewer \$1.1M
 (Phase 2 of a 3 Phase project)
 - Manhole Rehab \$200K



Stormwater Utility:

- Budget \$2,979,000
- Expenditures
 - Farmers Branch Creek Projects \$2.5M (Top 8 Projects From Priority List – See next slide)
 - Miscellaneous Projects \$200K
 - Legal \$100K
 - Street Sweeping & GIS Analyst \$74,800 (Transfer to General Fund)
 - Stormwater Consultant \$30,000
- Development of Drainage Manual/Plan
- Brookhaven College Detention Pond (Bella Road)
- Evaluating Options to Slow Runoff



Slide From Budget Retreat 02/20/2019 Presentation Adjusted to Current Standings

ADJUSTED COST PROJECTIONS

Original Cost Projections \$21,726,400 CIP Projects cost adjusted

Total Projects: \$4,469,000

Potential Buyouts: \$1,000,000

Adjusted Total Cost: \$5,469,000

- Applied For Grants
- Timing mid to late 2019

\$5,469,000

Farmers Branch Watershed Study - CIP Project Rankings						
Rank	Reference Address	Project Type	Project ID	Project Cost	Score	
_1	Webb Chapel Rd Bridge	Erosion Control	E16	\$623,700	19.9	
2	3100 Block of Brookhollow Dr	Erosion Control	E12	\$764,340	17.3	
3	2900 Block of Maydelle Ln	Erosion Control	E20	\$76,560	16.7	
4	12200 Block of Treeview Ln	Erosion Control	E21	\$243,330	16.5	
5	3500 Block of Valley View Ln	Erosion Control	E7	\$1,138,840	15.9	
6	3300 Block of Chaparral Dr	Erosion Control	E9	\$117,690	15.6	
7	3100 Block of Brookhollow Dr	Erosion Control	E10	\$214,110	15.3	
8	3300 Block of Valley View Ln	Erosion Control	E8	\$128,230	14.7	
9	Farmers Branch Lane	Flood Risk Reduction	FC1-Alt2	\$5,000,000	14.6	
-10	Josey Lane to Veronica Road	Flood Risk Reduction	FC2-Alt2	\$5,000,000	14.5	
11	3200 Block of Brincrest Dr	Erosion Control	E14	\$42,550	14.3	
12	2900 Block of Maydelle Ln	Erosion Control	E19	\$47,320	13.7	
13	Lost Vally Dr	Erosion Control	E13	\$163,980	13.7	
14	13100 Block of Glad Acres Dr	Erosion Control	E6	\$309,850	13.4	
15	13200 Block of Cedar Ln	Erosion Control	E5	\$495,010	13.1	
16	13800 Block of New Bark Cir	Erosion Control	E3	\$267,050	12.5	
17	13800 Block of Wooded Creek Dr	Erosion Control	E4	\$53,020	12.1	
18	2900 Block of Maydelle Ln	Erosion Control	E18	\$29,700	12.1	
19	3000 Block of Selma Ln	Erosion Control	E17	\$131,950	11.8	
20	3200 Block of Brincrest Dr	Erosion Control	E15	\$139,740	11.4	
21	Farmers Branch Lane	Flood Risk Reduction	FC1-Alt1	\$2,000,000	11.4	
- 22	3700 Block of Wooded Creek Ln	Erosion Control	E2	\$130,620	11.1	
-23	3900 Block of Valley View Ln	Erosion Control	E1	\$1,388,130	10.0	
24	12200 Block of Brisbane Ave	Erosion Control	E11	\$105,730	9.9	
-24	2800 Block of Reedcroft Dr	Erosion Control	E22	\$59,250	9,9	
- 26	Marsh Lane	Flood Risk Reduction	FC3-Alt2	\$5,000,000	9.5	
-27	2700 Block of Farmers Branch Ln	Erosion Control	E23	\$55,690	9.4	
-28	Josey Lane to Veronica Road	Flood Risk Reduction	FC2-Alt1	\$2,000,000	9.3	
-29	Marsh Lane	Flood Risk Reduction	FC3-Alt1	\$2,000,000	8.0	



STORMWATER BUDGET PROJECTIONS 3 YEAR PLAN

Total estimated project cost:	\$5,469,000*
-------------------------------	--------------

2019-2020 Budget Year:	\$2,574,200
Zo to ZoZo Baagot toat.	42,011,20

Projecting 2020-2022 Budgets \$2,600,000

\$1.3M Storm Water Budget per year

Total Available Funds \$5,174,200



^{*} Includes \$1.0M for projected buyouts

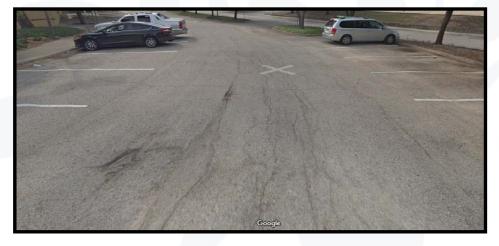
Library Maintenance: \$696,500

Both Library parking lots: \$190,000

Roof: \$385,000

HVAC System: \$121,500







Next Steps: RFQ

RFQ Timeline

- Release of RFQ
- Pre-Submittal Meeting and Site Tour
- Deadline for submitting RFQ questions
- Submittal of Qualifications Deadline
- Interviews and Selection of Finalists
- Recommendation to City Council
- **Needs Assessment and Implementation**
- Plan Development

July 22, 2019 August 6, 2019 August 13, 2019

August 20, 2019

August 27, 2019

September 2019

October 2019 through May 2020

City of Farmers Branch



REQUEST FOR QUALIFICATIONS (RFQ) FOR LIBRARY CONSULTANT SERVICES

FOR FARMERS BRANCH PUBLIC LIBRARY COMPREHENSIVE NEEDS ASSESSMENT & IMPLEMENTATION PLAN CITY OF FARMERS BRANCH

July 22, 2019



Farmers Branch Public Library

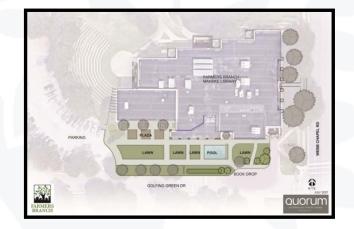


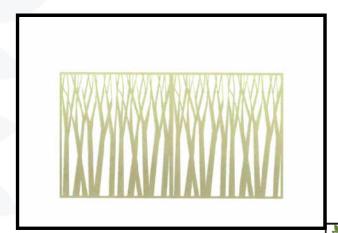
RFQ Criteria

- Stakeholder Involvement
- Service Analysis
- Space Analysis
- Financial Analysis
- Implementation Plan









Next Steps 2020-21: \$746,200

Dependent on RFQ needs assessment and implementation plan, and Council direction







Camelot Landfill: Scalehouse and Maintenance Facility

- City's cost: \$5.5M
- Any additional costs are paid by Republic Services
- Scalehouse is scheduled to be operational August 19th
- Maintenance facility is scheduled to be completed December 27th



Trails: Bond CIP

- Bond funds are being used for the construction of the Marsh Lane Sidewalk Expansion and the Brookhaven East Trail
 - Reimbursements from Dallas County and TxDOT will be put back into the Bond Fund and Non-bond Trail CIP for other trail related projects
- Contract with Kimley Horn for the Midway Road pedestrian crossing feasibility study and the design of 10 intersections
 - Approved by City Council on February 5, 2019 for an amount of \$418,700
 - Midway Road conceptual plans and traffic analysis will be presented to P&Z on August 26th; then City Council
- Next steps will be
 - Bid intersection improvement projects
 - Select an engineer for the design of the trail and sidewalk sections identified in the Trail Master Plan



Trails: Non-bond CIP

- \$100,000 per year in the General Fund is part of the City's matching funds for the Westside Art Trail
 - 5 years through 2023
- Westside Art Trail alignment is completed; waiting on the hydrology study for the bridges
- Next step will be a contract with Kimley Horn for the Construction Documents (100% plans)





DISCUSSION



Response Time

June 2019



Details

Scoring Type Calendar ID Type Weight Data Type Goal/Red Flag Monthly Standard Measure 25%

Aggregation Type

Average

Series

Red Flag **Actual Value** Goal

Update Type: Manual Update Type: Manual Update Type: Manual Value: 300 Value: 240

Owners

Katherine Lozano

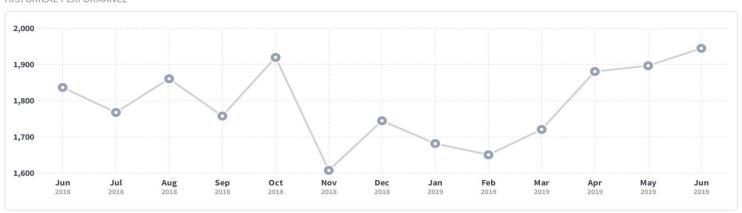
Updaters

Katherine Lozano



Calls for Service

HISTORICAL PERFORMANCE



1,836
1,767
1,860
1,757
1,919
1,607
1,744
1,681
1,650
1,720
1,880
1,896
1,944

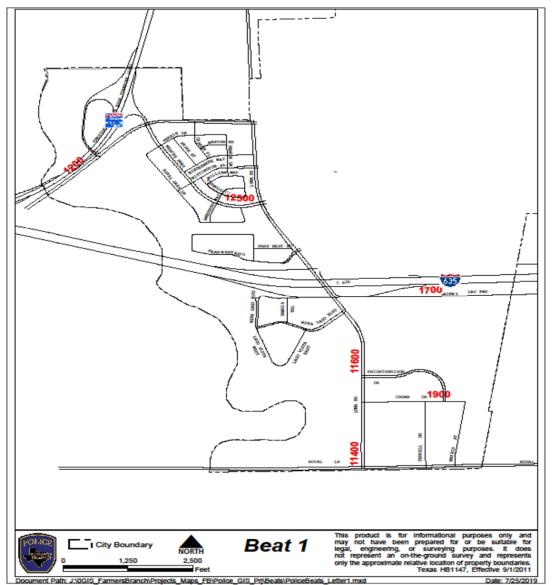


Police Beat 1

2 Officers: \$126,000 (Recurring)

Add Police Vehicle: \$49,050(GF)

Add Police Vehicle: \$49,050 (RLC)





Police Department Camera Systems

- Current car, body and interview room camera systems are disparate.(L3, Vivue and Milestone)
- Body camera company, Vivue, has been acquired by competitor and is being discontinued.
- In-car systems have been acquired as well by Harris Corporation.
- The Goal is to go to a single platform for all systems and cloud-based storage.
- Enhanced features to assure activation and officer safety.
- Software capable of sharing evidentiary videos with District Attorney's office through cloud portal.
- Utilize red light camera fund for purchase.
- Estimated \$400,000 expenditure.



Questions





Fire Inspection Program Data

	Revenue inspections	Gross Revenue	Net Revenue
Projected	1,740	\$143,757	\$114,264
FYTD	1,027(59%)	\$92,750	\$75,342
12 month Projection	1,307 (75%)	\$119,550	\$97,228
End of year Shortage	(-433)	(\$24,207)	(\$17,036)

Total Revenue Buildings	1,918 (100%)
FYTD Inspected	1,027 (54%)
Projected Inspections	1,307 (68%)
Total Base Buildings	2,540 (100%)
FYTD Inspected	1,579 (61%)
Projected Inspections	1,841 (72%)

Inspection cycle: 2,136 Inspections (84.09%)

- -Complete an average of 137 revenue inspections per month or 1,644 per year
- -Complete an average of 41 base building (non-rev) inspections per month or 492 per year











EMS Billing: 2017-18 & 2018-19

Farmers Branch TASPP:

- FY 2014: \$ 104,391 (Received 10/2015)
- FY 2015: \$146,686 (Received 10/2016)
- FY 2016: \$ 176,717 (Received 10/2017)
 State reduction rate: 30.96%
- FY 2017: \$137,743 (Received 10/2018)
 State reduction rate: 42.36%
- FY2018 Estimated \$309,224- Projected October 2019.
 - Estimated State reduction rate: 52%
 - Texas needs approval from Centers for Medicare and Medicaid (CMS) to use the "cost base reimbursement method" AND Texas would need to receive the same amount last year (95 million) in order for Farmers Branch to receive \$500,000.
 - TASPP funding thru 2021.

City of Farmers Branch	ers Branch 10/01/17 to 06/30/18 10/01/18		
	9 Months	9 Months	Variance
Gross Charges	\$1,158,484	\$1,533,635	\$375,150
Cash Collections	\$452,914	\$512,288	\$59,374
Gross Charge/Txp	\$901	\$1,125	\$223
Cash/Txp (CPT)	\$352	\$375	\$23
Collection Rate	39.10%	33.40%	-5.69%
Total Volume	1,285	1,363	78
	Payer Mix		
Medicare	35.88%	38.81%	2.93%
Medicaid	7.47%	8.80%	1.33%
Insurance	26.22%	23.33%	-2.89%
Private Pay	30.43%	29.06%	-1.37%
	Level of Service		
SCT	0.00%	0.00%	0.00%
ALS2	1.79%	2.05%	0.26%
ALS-Emergent	74.01%	71.39%	-2.62%
ALS-Non	0.00%	0.00%	0.00%
BLS-Emergent	24.20%	26.56%	2.36%
BLS-Non	0.00%	0.00%	0.00%





Annual NFPA 1582 & 1583 Medical & Fitness Screening

Adopted FY 2018-19

\$42,000









Engine Turn Gold Material with 8518 Laminate. Cut 3M 680CR White Reflective Mater

Cab with camper shell - Vermilion Red

FARMERS BRANCH

2004 Command Vehicle Replacement

C-132

\$60,500









InsiteDecals
To Reflect and Serve

Precision Emergency & Municipal Fleet Graphics Your Place, Our Place & Online www.OnSiteDecals.com Client: Farmers Branch FD

Project Name: 2019 F250 Camper

Estimate No.: 1208
Design By: FS

Date: 03-29-19

Concept No.: 3

Revision By: DG

Job Sleeve No.: O-36

PLEASE NOTE: VEHICLE, GRAPHICS & EQUIPMENT PICTURED ARE FOR CONCEPTUAL PURPOSES ONLY, ACTUAL SIZES, COLORS & PLACEMENT OF GRAPHICS MAY VARY ON ACTUAL VEHICLE, CUSTOMER APPROVAL IS REQUIRED TO PROCEED. ONSITEDECALS WILL NOT BE RESPONSIBLE FOR TYPOGRAPHICAL ERRORS, OMISSIONS OR MISTAKES AFTER CUSTOMER APPROVAL, IF EXACT COLOR MATCH REQUIRED, CUSTOMER MUST ORDER COLOR SWATCHES FOR APPROVAL IF GRAPHICS ARE PRODUCED WITHOUT EXACT COLOR MATCH, CUSTOMER IS RESPONSIBLE FOR ALL COSTS INVOLVED FOR RE-PRINIT. VERBAL APPROVAL WILL NOT BE ACCEPTED, SIGNED PROOF VIA EMAIL MUST BE MADE TO PROCEED. ARTWORK IS AVAILABLE FOR PURCHASE: \$300.00 FOR HIGH-RES .jpag OR \$1200.00 FOR VECTOR .pss. PURCHASED ART WILL BE IN PRODUCTION COLORS ONLY. COLOR ADJUSTMENT AVAILABLE FOR ADDITIONAL FEE. REPRODUCTION OF OR ELECTRONIC TRANSFER OF THIS ARTWORK IS STRICTLY PROHIBITED.

d By:	Date



M-134

\$223,000





2008 ALF Quint Replacement

Quint-133 \$1,180,000







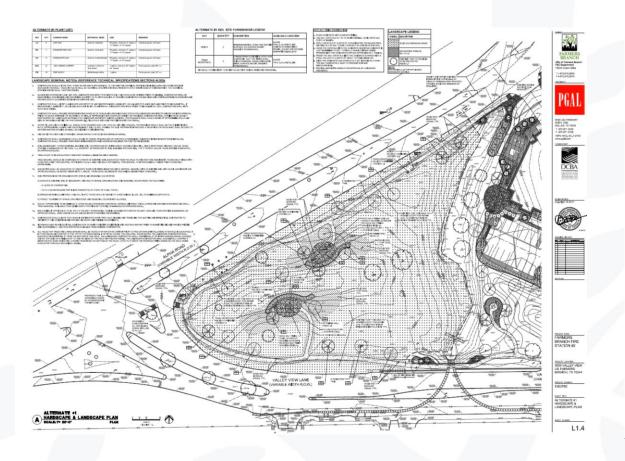
Fire Station No. 2 Progress

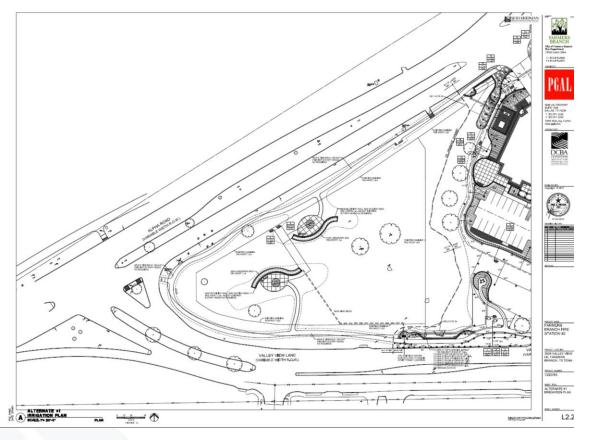






Phase II Hardscape & Landscape









FY 2019-20 Budget Transmittal Letter

"In fiscal year 2017, construction of the **Mercer Crossing** planned development on the **City's West Side** began. The impact of this estimated \$1 billion value development will continue to be significant. Public improvements totaling \$33 million (financed with public improvement district bonds) are being constructed. As properties are developed and sold, it is anticipated that close to **10,000 new residents** and many new businesses will continue to enter Farmers Branch creating new revenue and expanded needs for city services. This mixed-use development of **1,000 single family homes, 2,250 apartment units**, hotels, retail, office, and restaurants is planned for build-out within five years ultimately increasing **net property tax revenue** (after 40% tax increment finance participation) to the City by \$1.4 million per year. This additional revenue is expected to cover the **increased operational cost of delivering services** required by this development."

• BTX ~ Indicative of the growth seen in recent years, the population of Farmers Branch is now estimated above 40,000 for the first time, according to new numbers released by the U.S. Census. With a population estimated at 40,209, Farmers Branch was the second fastest growing city in North Texas, by percentage, with growth of 8.2 percent from the previous year, according to analysis of the report by D Magazine. Prosper showed the most growth at 9.9 percent. "This report only underscores the boom that Farmers Branch is experiencing," said Mayor Robert Dye. "Business expansion and diversity of housing offerings, coupled with transportation options and a central location make Farmers Branch a great place to be and more people are discovering that every day." City of Farmers Branch website

The New Normal-High-Density Residential



WASHINGTON D.C.—A landmark study issued today by the U.S. Department of Commerce's National Institute of Standards and Technology (NIST) shows that the size of firefighting crews has a substantial effect on the fire service's ability to protect lives and property in residential fires...the study found that four-person firefighting crews were able to complete 22 essential firefighting and rescue tasks in a typical residential structure.....25 percent faster than three-person crews.







Quint 133: 4 Firefighter staffing

- Firefighting is a physically demanding job.
- The increased size and concentration of housing options on the West side has changed the risk profile of our community.
 - 4 floor, interior hallway apartments (350-800 units/each) & 3,000 square foot, zero lot line houses.
- 4 Firefighter staffing allows the Officer to coordinate the initial tactical deployment of their 2 Firefighters & not be tied to performing a single task.
- Life safety of both our residents and Firefighters is the Fire Department's #1 priority.





DFW Metro FF Staffing

4 person staffing	Engine	Quint	Truck/Tiller	Some units not all	
Dallas	4	4	4	N/A	
DFW Airport	4	4	4	N/A	
Plano	4	4	4	N/A	
Richardson	4	4	4	N/A	
Wylie	N/A	4	N/A	N/A	
Various 4 person minimum staffing	Engine	Quint	Truck/Tiller	Some units not all	
Carrollton	3	N/A	4	N/A	
Coppell	3	4	4	N/A	
Frisco	3	3	4	Rescue has 4, others have 4 but can decrease as needed	
Garland	3	3	4	1 Engine and 1 Truck	
Grand Prairie	3	4	N/A	N/A	
Grapevine	3	3	4	N/A	
Irving	3	N/A	4	2 Engines	
Lewisville	3	N/A	5	N/A	

No units have 4 person minimum staffing	Engine	Quint	Truck/Tiller	Some units not all
Addison	3	3	3	N/A
Allen	3	N/A	3	N/A
Cedar Hill	3	3	3	N/A
DeSoto	3	3	N/A	N/A
Duncanville	3	3	N/A	N/A
Hutchins	3	3	N/A	N/A
Lancaster	3	3	N/A	N/A
McKinney	3	3	N/A	Planning on 4 with SAFER
North Richland Hills	3	3	N/A	N/A
Red Oak	3	3	N/A	N/A
Rowlett	3	3	N/A	N/A
Sachse	3	3	N/A	N/A
Seagoville	3	3	N/A	N/A

Plano Population: 286,057

Land Area: 71 square miles

Density: 3,820 people/square mile

Farmers Branch Population: 40,209

Land Area: 12 square miles

Density: 3,350 people/square mile

Density: 3,820 (FB Pop 45,840)



Fiscal Year	SAFER Grant	City	Total
19-20	\$131,943 Year 1: 4 months at 75%	\$43,981 Year 1: 4 months at 25%	\$175,924
20-21	\$403,126 \$268,751 + \$134,375 Year 1: 8 months (74.95%) + Year 2: 4 months (71.94%)	\$142,215 \$94,810 + \$47,405 Year 1: 8 months (25.05%) + Year 2: 4 months (28.06%)	\$545,341
21-22	\$331,459 \$268,751 + \$62,708 Year 2: 8 months (71.90%) + Year 3: 4 months (32.20%)	\$237,086 \$105,033 + \$132,052 Year 2: 8 months (28.1%) + Year 3: 4 months (67.8%)	\$568,545
22-23	\$125,417 Year 3: 8 months (32.18%) + Year 4: 4 months (0%)	\$467,485 \$264,335 + \$203,149 Year 3: 8 months (67.82%) + Year 4: 4 months (100%)	\$592,902
23-24	\$0 0%	\$618,469 100%	\$618,469

Based on:

- FY 18-19 Step Salary Structure
- 6 firefighters starting in June 2020
- 6 firefighters receiving paramedic pay in August 2020
- Grant only reimburses entry FF salary (F1-1) throughout the entire 36 month period







Compensation



Compensation Terms

- COLA Cost of Living associated with CPI
- Across the Board Increases applied to job category
- Merit- based on performance and prevailing market
- Market Adjustment- Prevailing market data applied
- Retention Pay that is provided when at max

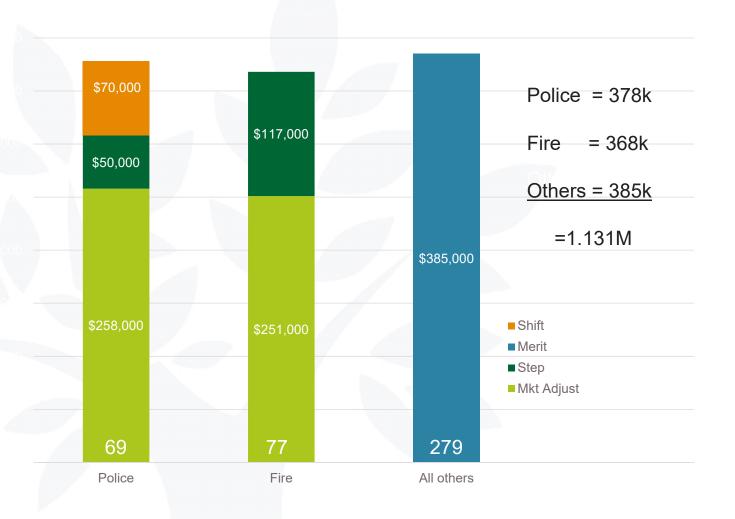


Other Compensation Terms

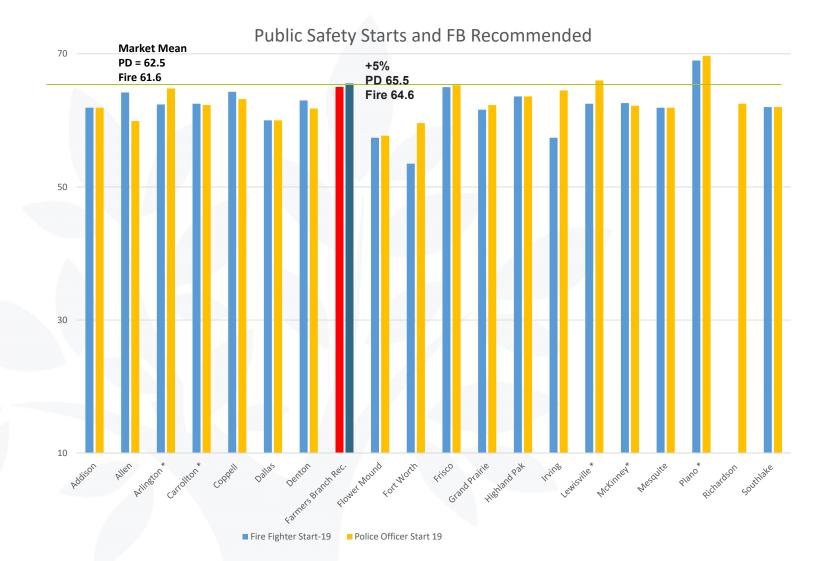
- Merit Pay line is established and movement through the line is solely on performance and promotion
 - Structure adjustments do not have immediate impact on Employee
 - No one makes the same
- Step Pay line is established and movement through the line is based time and promotion
 - Structure adjustments have immediate impact on Employee
 - Everyone makes the same



Recommended Adjustment







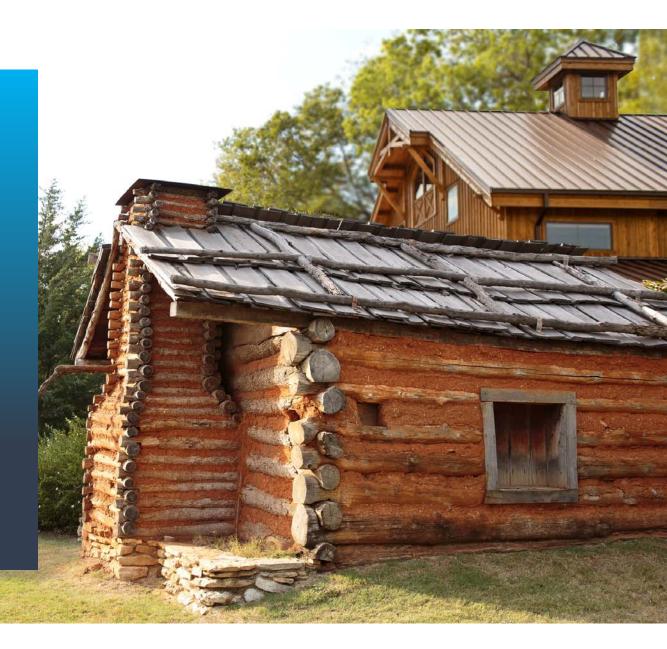


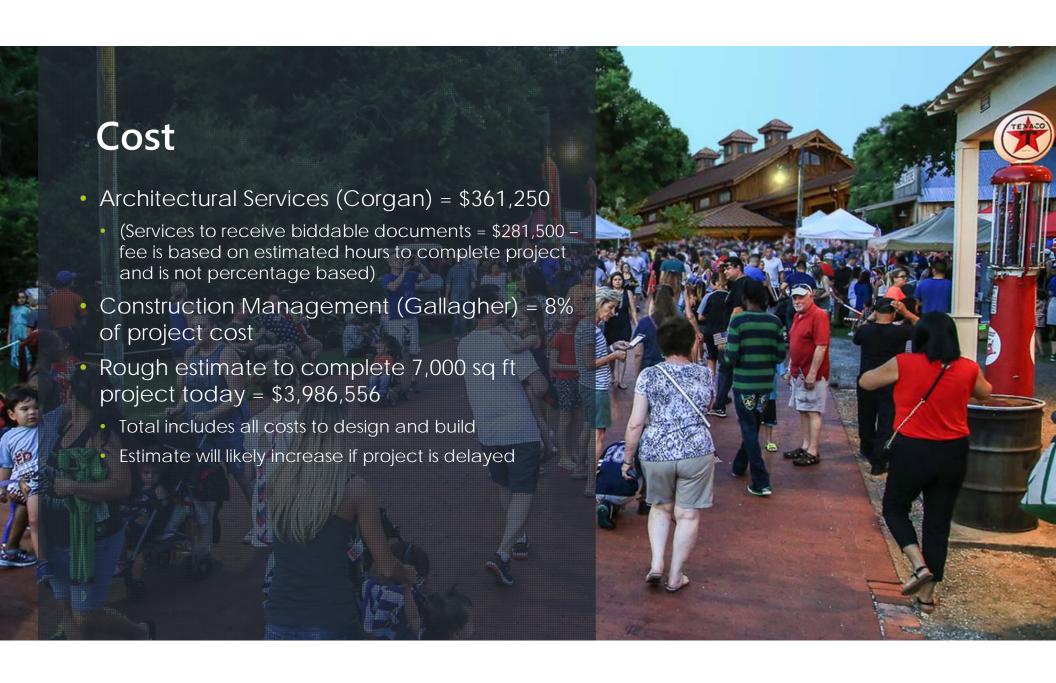


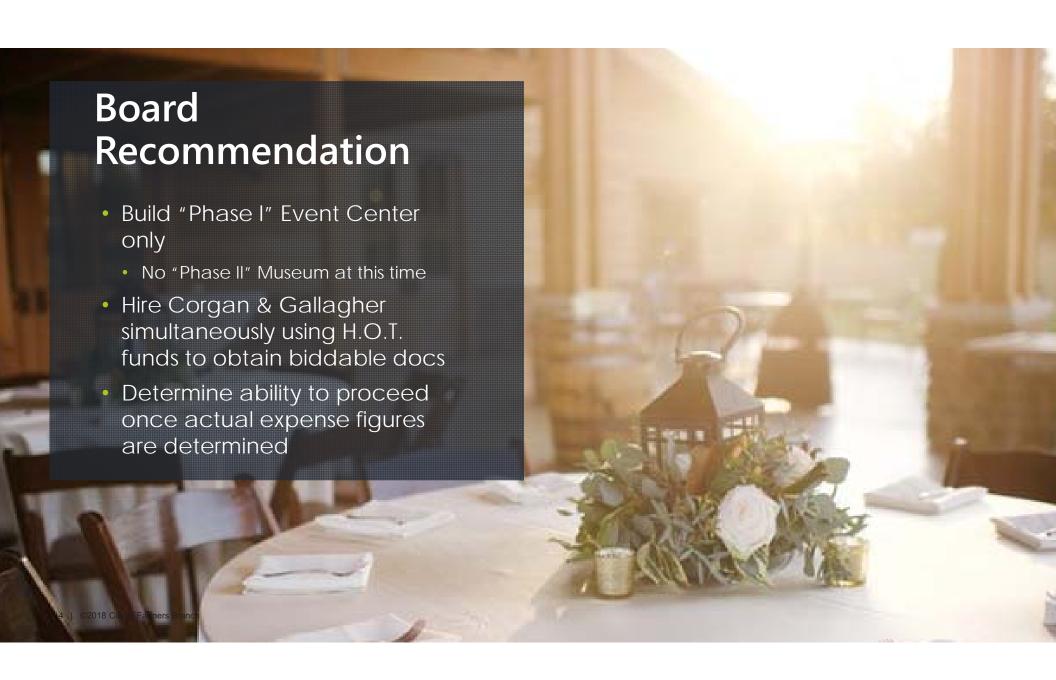


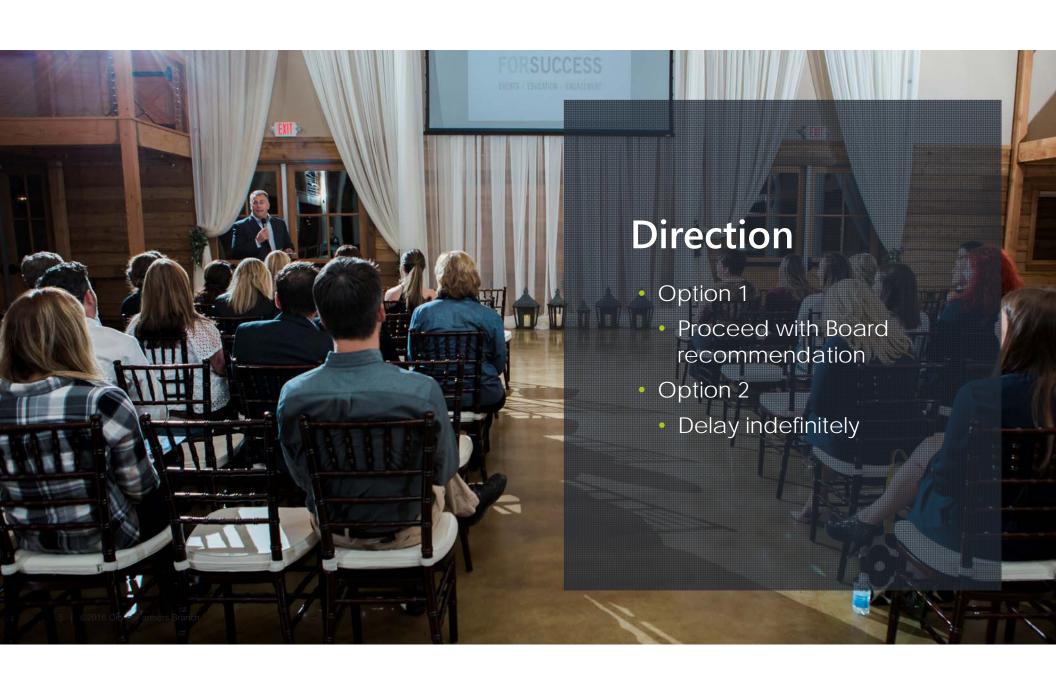
Background

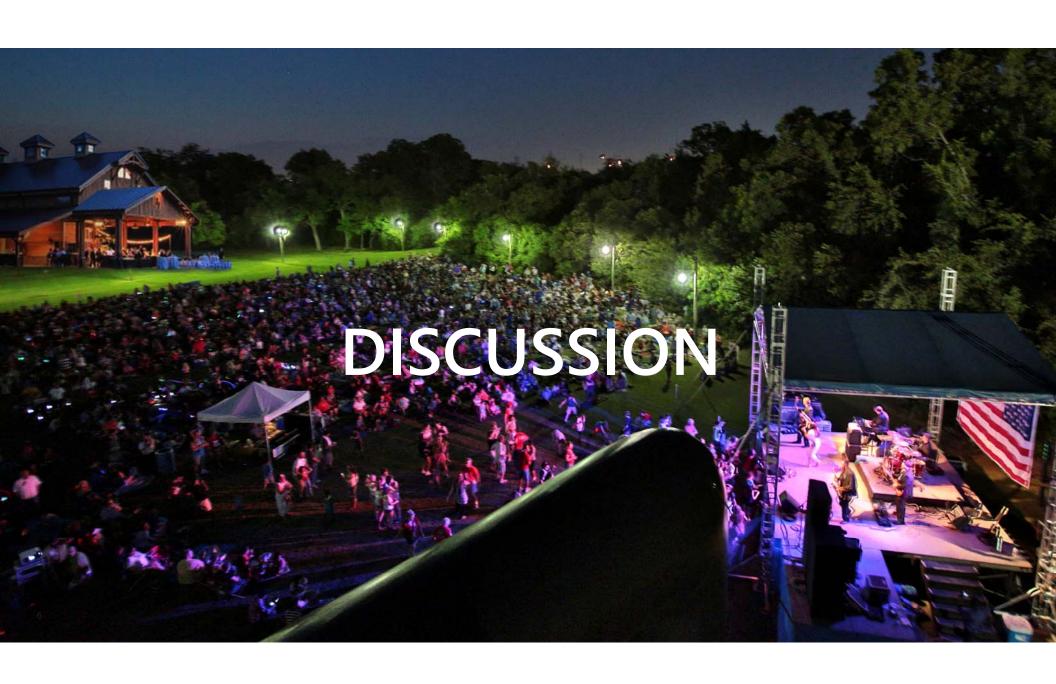
- On February 20, 2019 staff gave a presentation on the proposed "Barn" project at the Historical Park.
- Direction was given to explore architectural estimates.
- In May, a sub-committee interviewed architectural firms and selected Corgan.
- Corgan was unanimously recommended as the firm of choice by the Historical Preservation Board.













Cost-Recovery Update





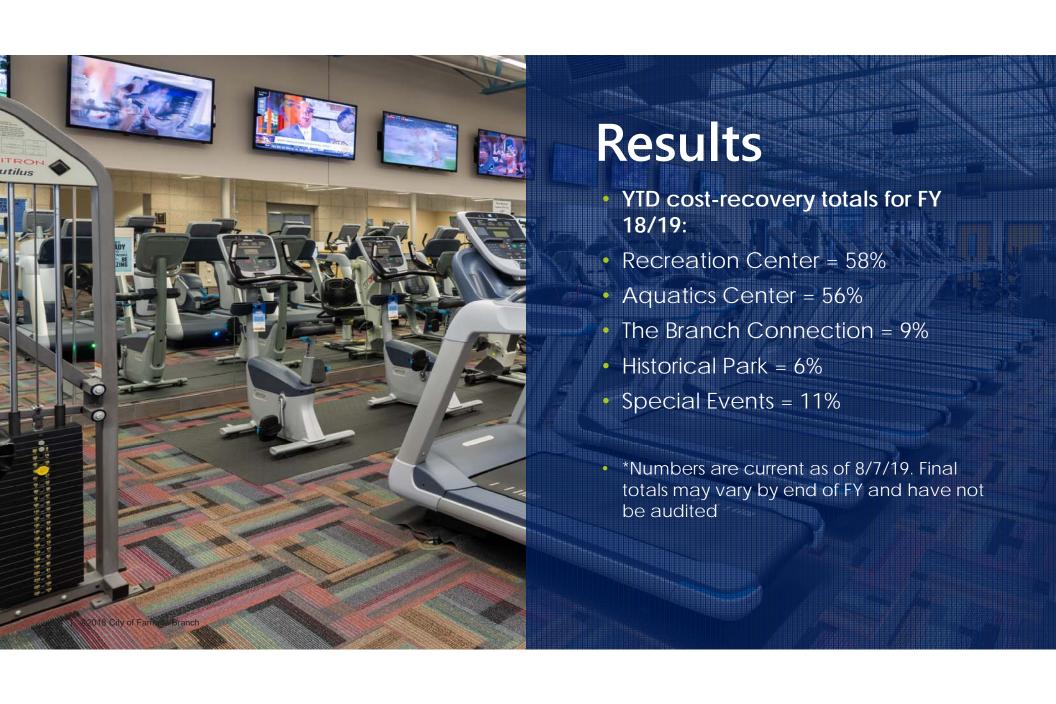
Background

- Last year, staff were tasked with increasing revenue and containing costs leading up to FY 18/19.
- Cost-recovery numbers for FY
 16/17 were:
- Recreation Center = 40%
- Aquatics Center = 39%
- The Branch Connection = 6%
- Historical Park = 4%
- Special Events = 5%

Update

- Several shifts in philosophy were made beginning at the end of FY 17/18 to achieve desired results and included:
- Reorganization of staff.
- Identifying and setting specific goals for programs and facilities.
- Creation and implementation of a marketing plan.
- Refining the purpose behind each decision.
- Changing several business practices to maximize return.





Summary

- Total departmental revenue for FY 18/19 is already at an all-time high and is projected to finish approximately 30% higher than in FY 16/17.
- Operational expenditures have been trending down despite the increase in programming and related expenses.
- Nearly every goal outlined at the start of the FY has been achieved.
- Staff plan to focus on grant writing, continued growth of the sponsorship program, and increasing awareness of offerings through various marketing efforts to continue closing the gap on cost-recovery.





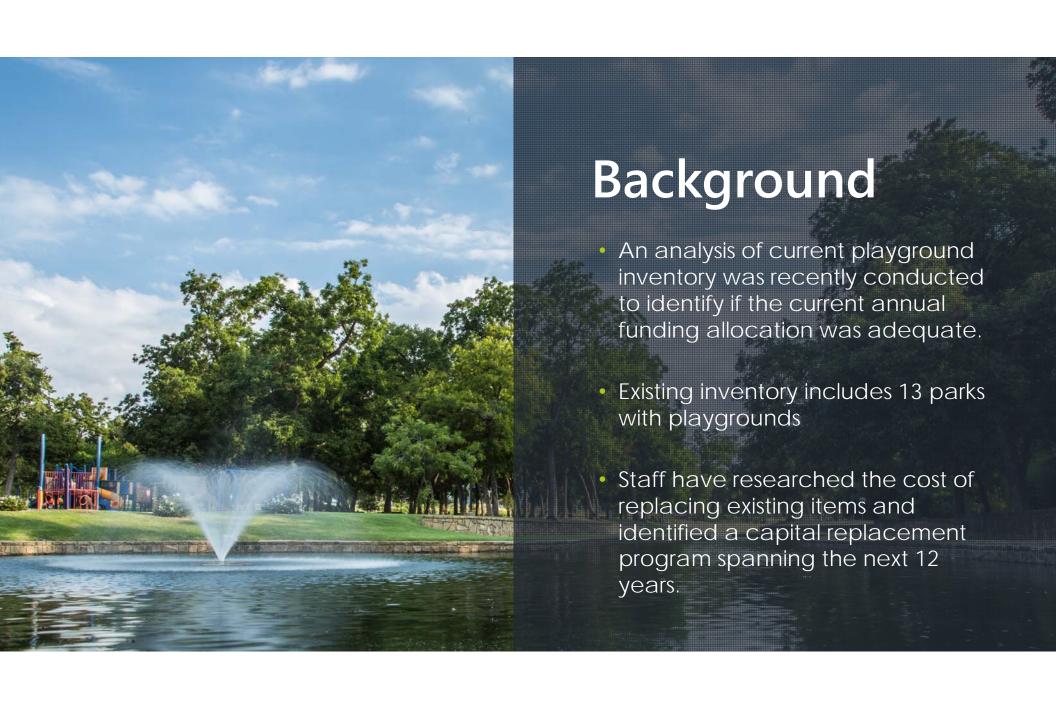
Questions?

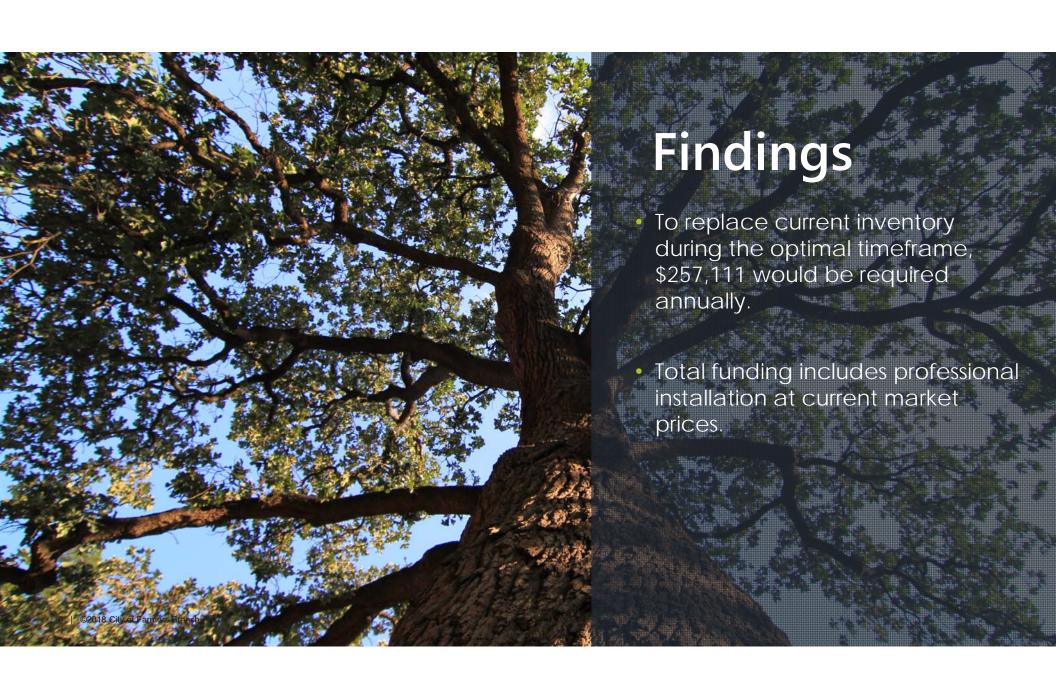


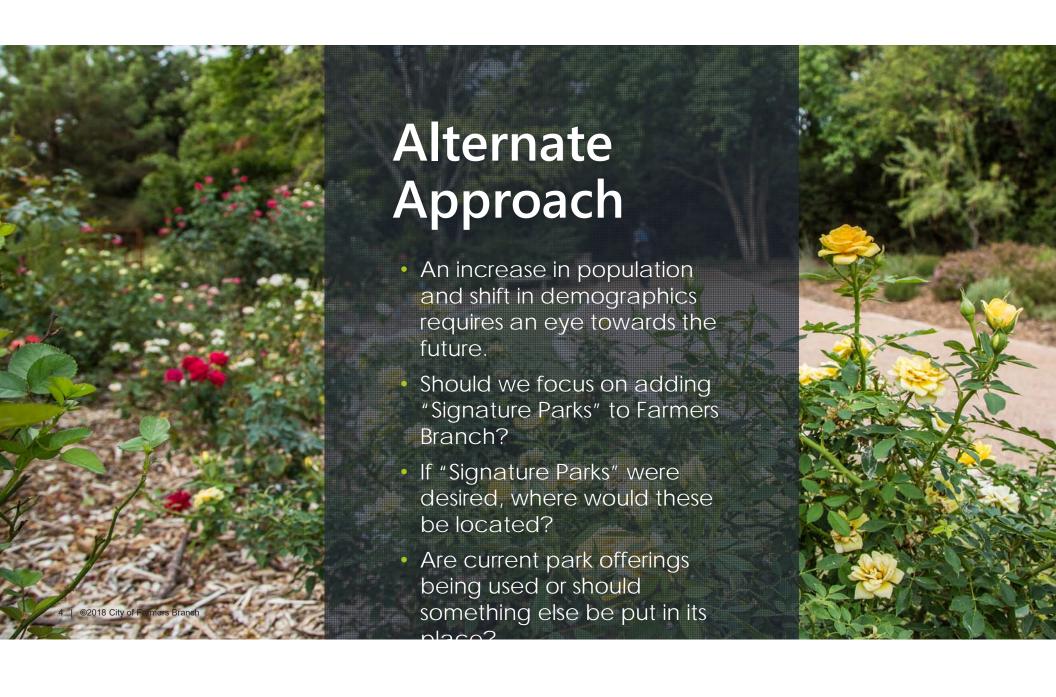


Park Playground Replacement Program





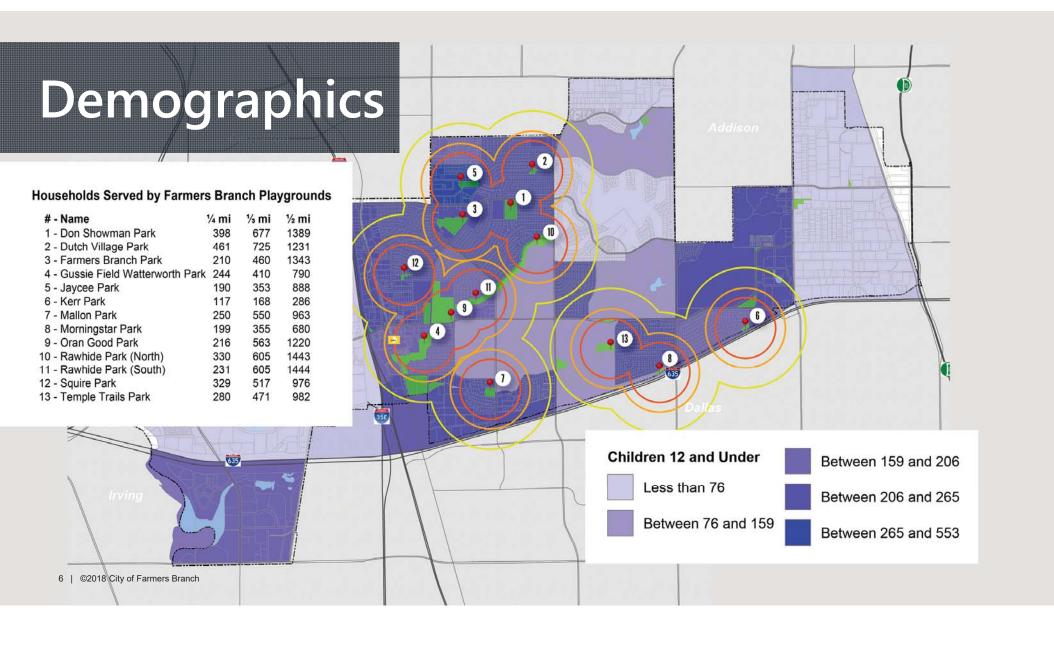




Analysis

- GIS services were used to determine the number of children 12 and under within a ½ mile of each playground.
- On site surveys were conducted during optimal weather conditions to measure actual usage.
- Other factors such as nearby sporting events, or the draw of an adjacent facility should be noted when analyzing data.

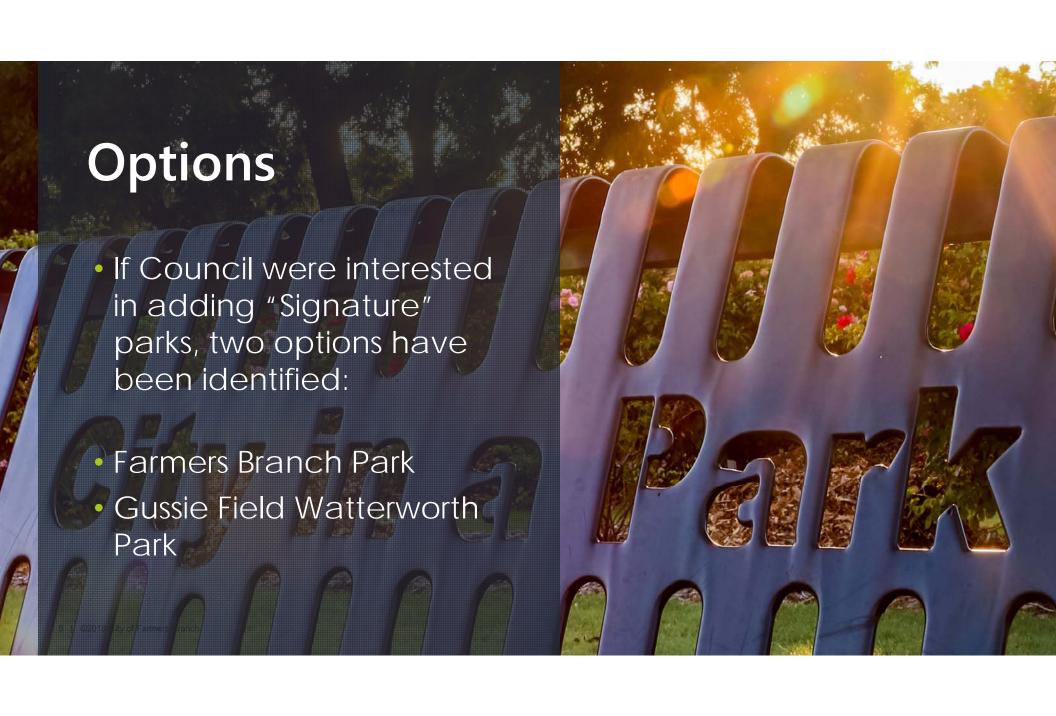


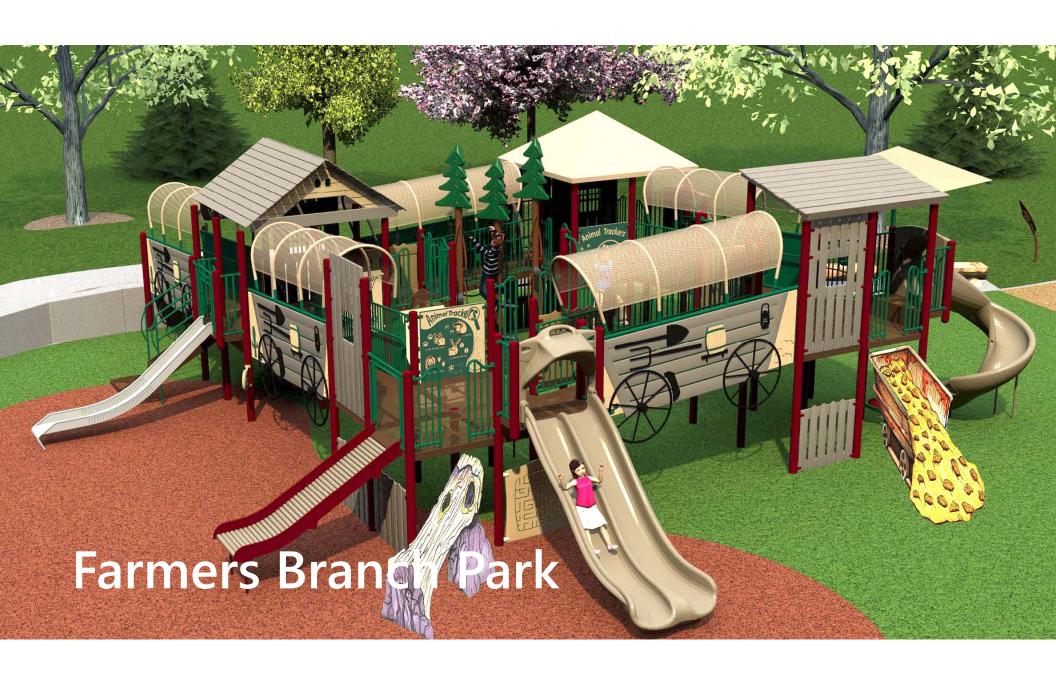


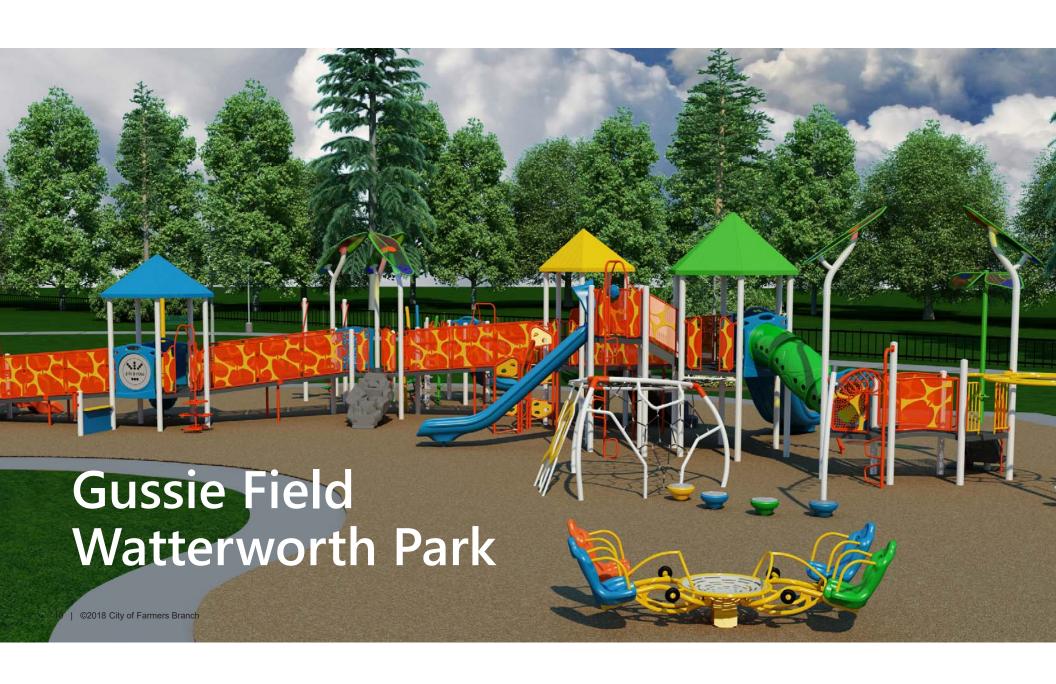
Actual Usage

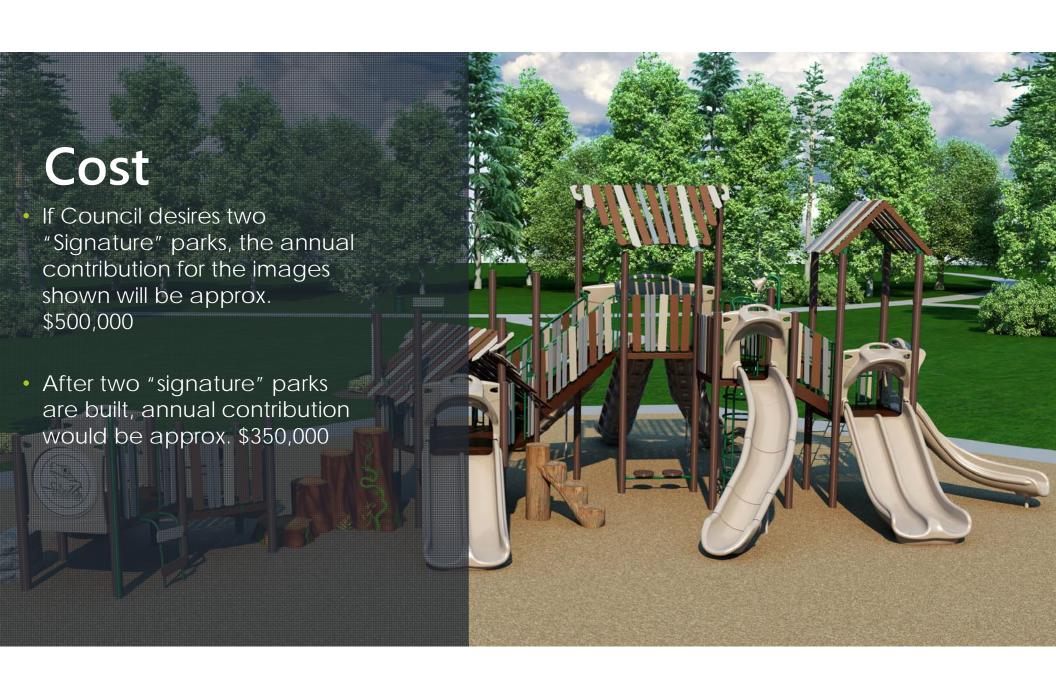
- Don Showman Park = 15
- Dutch Village Park = 15
- Farmers Branch Park = 178
- Gussie Field Watterworth Park = 96
- Jaycee Park = 2
- Kerr Park = 4
- Mallon Park = 22
- Morningstar Park = 0
- Oran Good Park = 20
- Rawhide Park (North) = 19
- Rawhide Park (South) = 7
- Squire Park = 7
- Temple Trails Park = 18
 - * Usage observed in 4-hour time blocks during weekdays and weekends in favorable weather conditions.











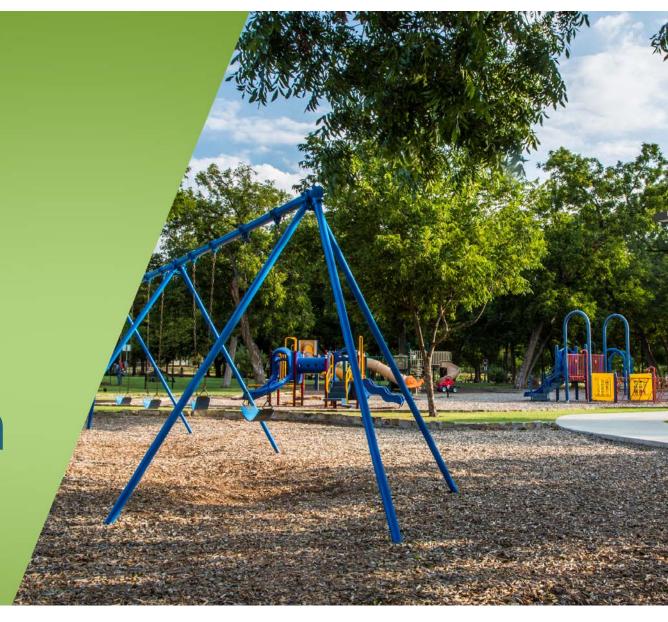
Other Items to Consider

- Inclusive play features
- Playground technology
- Musical features
- Adult fitness equipment
- Water features
- Upgraded surfacing
- Themed parks
- Evening Usage





Discussion





Background

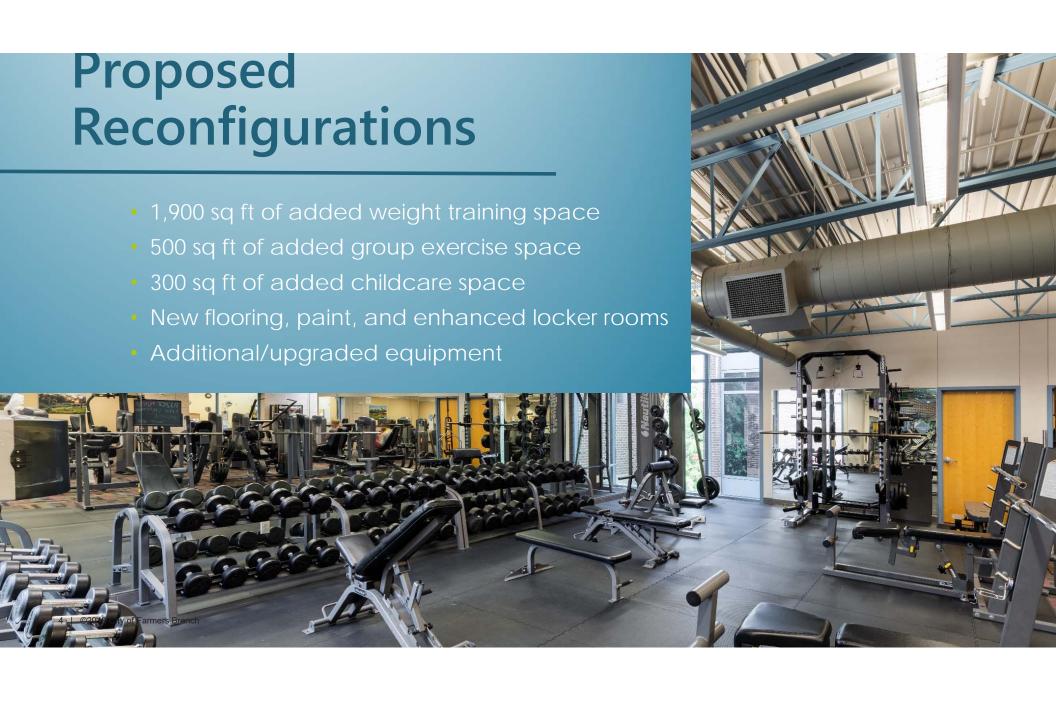
- The FBCRC opened on June 10, 2004
- Facility includes 60,600 total sq ft
 - 3,370 sq ft of weight training space
 - 1,500 sq ft of group exercise space
 - 500 sq ft of childcare space
- Original focus was on youth and teen programm
- No major improvements have been made to da

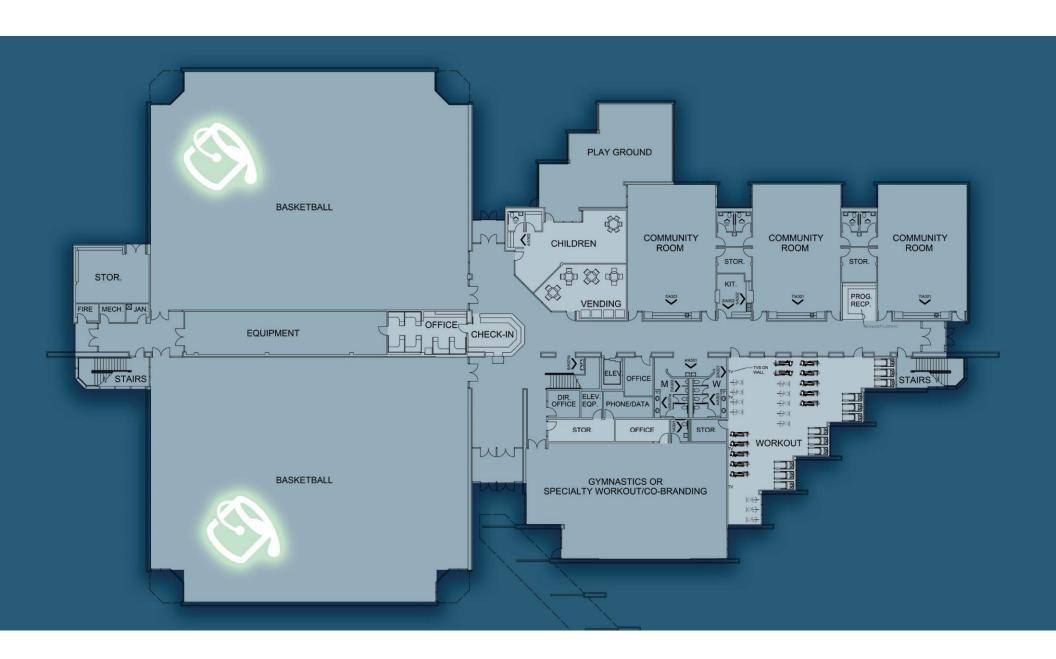


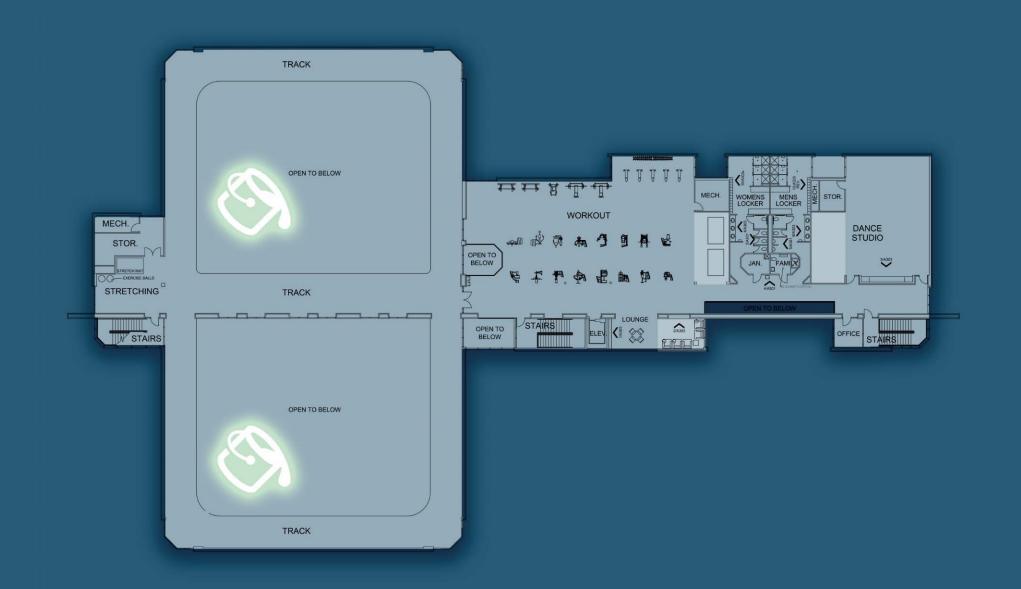
Changing Needs

- Farmers Branch population in 2004 was <u>26,604</u>
- Current population is estimated at approx. 40,000
- <u>20%</u> of U.S. population, ages 6 and up have at least one fitness membership, with <u>demand currently at record</u>
 <u>highs</u> (IHRSA; Forbes)
- Average median income is growing at a rate that
 <u>significantly outpaces</u> the state and the nation (Esri)
- 81% of fastest growing market segment in Farmers
 Branch says they would like to exercise (Nielsen survey)
- Upgrading a fitness facility can help <u>retain members</u>,
 <u>increase member engagement</u>, <u>and recruit new</u>
 <u>members</u> (zogics.com)











Financials

- Total cost of renovation plan is estimated at \$1.2 million if completed today
- \$400,000 installments have been earmarked in the budget
- Estimated time to accrue necessary funds
 - 24 months
- Estimated cost to complete project in 24 months
 - \$1,506,000
- Estimated cost to complete project in 36 months
 - \$1,686,000



Return on \$1.2 Investment

- Worst case = 12.3 years
- Mid-case = 4.47 years
- Best case = 2.9 years



Discussion



Economic Development Update

Budget Retreat August 2019



CITY OF FARMERS BRANCH | 8/12/2019

West Side single family

- 301 New permits to date
- 649 Total permits allowed PD 99
- 313 Total permits PD 100
- 3,269 avg SF of SOLD home on west side
- \$518,193 avg home SOLD price
- *Source: MLS
- \$2,485/yr average City of Farmers Branch property tax collected with these assumptions
- 12630 Prescott Place
- Sold 2018 \$530,000
- DCAD total value \$505,420
- 2,822 SF
- \$3,030/yr City of Farmers Branch
- \$14,282/yr total property tax paid by owner to all jurisdictions, not including PID





Billingsley Company Multifamily Brickyard Phase One



- Existing and expansion to the south
- CFB only estimated property tax: \$350,711/year
- Total estimated property tax for all jurisdictions: \$1,650,000/year



Billingsley Company Multifamily Brickyard Phase Two



- Phase Two
- Estimated Value of Project \$49,215,133.00
- Status: Under Construction
- 467 Units
- Estimated Completion November 2019
- CFB only estimated property tax: \$147,454/year
- Total estimated property tax for all jurisdictions: \$695,083/year
- *Existing and under construction: 861 units



Western Rim

1,124 multifamily units

The Towers, Luxe, Mansions at

Mercer Crossing

Under construction

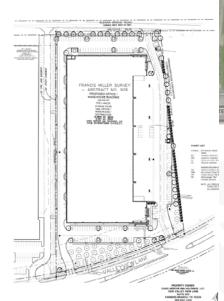
 Potential property tax \$650,000/year CFB only





Industrial – spec on west side

- 2261 Morgan parkway Billingsley Company
- First full industrial building in Farmers Branch within Mercer Business Park
- 175,000 SF spec
- 13330 Senlac
- Panattoni Company
- 151,000 SF new tenant
- 1599 Valley View
- 8.3 acres
- 160,000 SF spec









Hospitality Projects – Hampton Inn, Holiday Inn Express, Candlewood Suites, La Quinta









- Estimated Value of Project
 \$12,000,000.00 Combined
- Building Permits Issued
- Status: Under Construction
- Holiday Inn and Suites & Candlewood Suites are now open



The Shops at Mustang Station



- Cedar Creek Brewhouse & Eatery 8,300sf
- Cox Farms Market 10,000 sf
- Roots Southern Table
- Red Stix Asian Street Food
- Starwood Café
- Victoria's Mexican Restaurant
- Pending: coffee shop/wine bar; burger restaurant









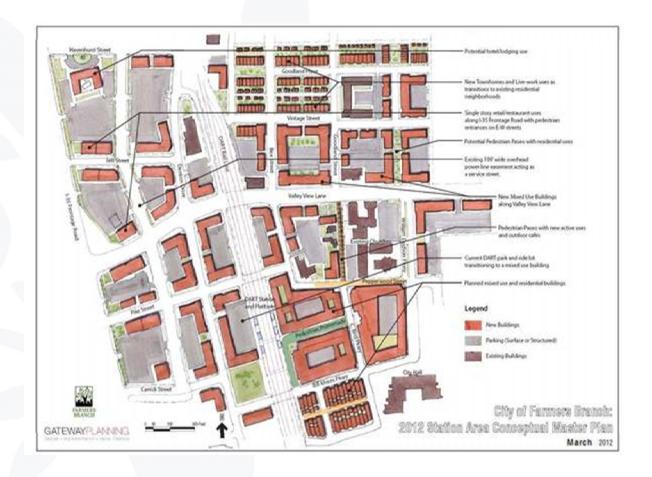








Station Area Code master plan 2012



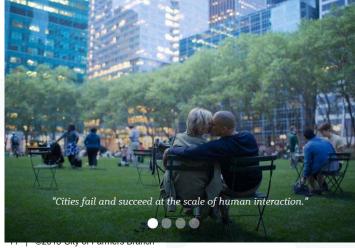
















RFQ and **RFP** process

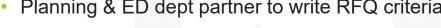
- Planning & ED dept partner to write RFQ criteria
- MOU with Dart on potential RFQ and development
- Finalize pending acquisitions in station area
- ED dept will bring RFQ to city council before it is finalized
- Submit RFQ for partners who see our vision
- Review RFQ submittals and establish partners to move into RFP process
- Pick a partner and stay the course[©]
- After completion, meet at the new station area mixed use development for dinner















Demolition Rebuild & Neighborhood Renaissance Program

Demo Rebuild

- 12 Approved Projects for FY 2018-2019
- Estimated Taxable Value Increase to Equal \$6,210,000.00
- 81 Approved Projects To Date
- \$13,455,366 added market value to Dcad
- 55 projects with full valuation on Dcad; remaining pending full construction value

Neighborhood Renaissance

- 57 lots purchased to date
- 1 under contract to purchase
- #8 inventory
- 1 on MLS 3312 Pebble Beach
- \$14.27m added market value to Dcad







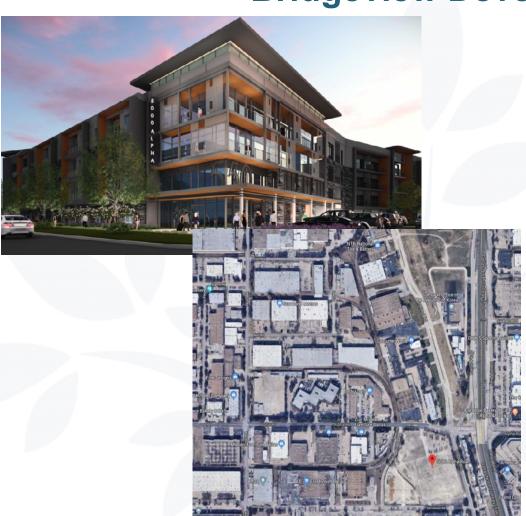
Façade Grant Program

- 4200-4488 Spring Valley
- Estimated Total Cost \$551,750.00
- Grant Awarded: \$50,000.00
 - 13728 Gamma Road
 - Estimated Total Cost \$67,250.00
 - Grant Awarded: \$6,725.00
 - 13500 Midway Road
 - Estimated Total Cost \$508,826.00
 - Grant Awarded: \$50,000.00





Bridgeview Development

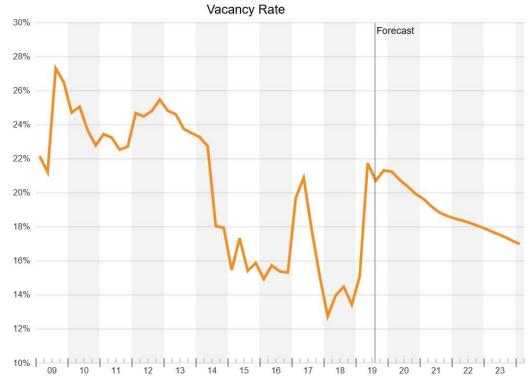


- Estimated Value of Project \$300,000,000.00
- Status: Under Construction –
 408 Units
- Multi family, retail, restaurant, office use
- 8.2 acre site currently only land value on Dcad



Vacancy rates

Office Vacancy Rate

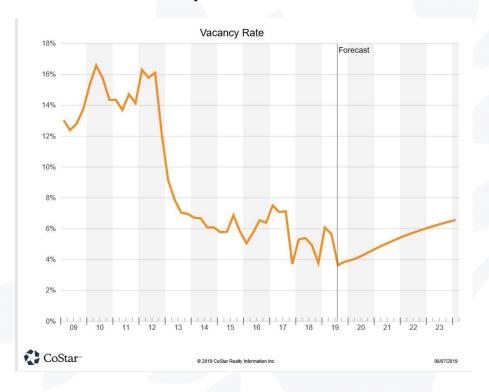






Vacancy rates

Industrial Vacancy Rate



Flex Vacancy Rate













V DES



Background

- Water is a finite resource
- Treated water is purchased from Dallas Water Utilities via a 30 year contract
 - DWU actively procured water supplies, constructed reservoirs, and developed water treatment facilities
 - 2017-2018 DWU delivered over 142 BILLION gallons of treated water to Dallas and 23 wholesale treated water customers
- Title 30, Chapter 288 of the Texas Administrative Code requires permit holders and their wholesale customers to develop, submit, and implement a water conservation plan and update it according to a specified schedule. Objectives are:
 - To reduce the unnecessary consumption of water
 - To reduce the loss or waste of water from the City's water system and by the City's customers
 - To improve efficiency in the use of water within the City



Water Conservation

Goals:

- Encourage the conservation of water through a public education campaign utilizing the media, mail outs, and other avenues
- Continue to induce water conservation via rate structures
- Continue vigilance in preventive maintenance and active efforts to reduce water losses
- Maintain City's ongoing meter testing and meter replacement programs
- Reduce the City's total per capita water consumption by up to 1% in 5 yrs (2.6 gallon per capita per day) and up to 2% in 10 yrs (5.2 gallon per capita per day)
- Reduce the City's residential per capita water consumption by up to 1% in 5yrs and by up to 2% in 10 yrs
- Reduce the unaccounted for water from water production to the customers on the system by up to 3% in 5 yrs and by up to 5% in 10 yrs



Water Purchase and Delivery Details

- Water Source: Dallas Water Utilities
- Daily Contract Volume: 17MGD
- Delivery Points:
 - Belt-Marsh Pump Station
 - Current DWU Rate of Flow Control Setting: 10 MGD
 - Maximum Delivery Capacity from DWU: 13.0 MGD
 - Wicker Pump Station
 - Current DWU Rate of Flow Control Setting: 7 MGD
 - Maximum Delivery Capacity from DWU: 20.0 MGD
- Distribution System: 18,263 total retail metered connections (December 2018)
- 209 Miles of pipe ranging from 4" to 24"

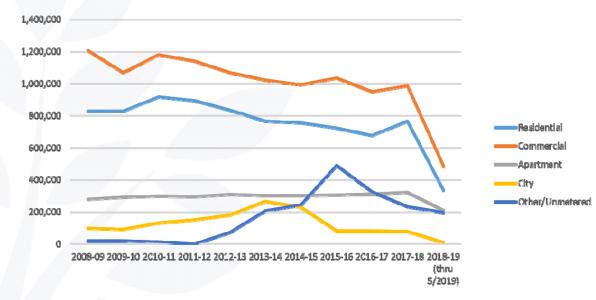


CITY WATER USAGE: TRENDING

WATER CONSUMPTION BY FISCAL YEAR & CLASS

(in thousands of gallons)

Fiscal Year	Residential	Commercial	Apartment	City	Other/Unmetered	
2008-09	829,741	1,207,020	279,065	96,842	18,062	
2009-10	827,050	1,069,102	292,888	92,769	19,363	
2010-11	917,804	1,181,086	299,435	131,108	11,223	
2011-12	893,185	1,141,925	294,795	150,598	458	
2012-13	836,314	1,069,420	308,384	179,072	73,211	
2013-14	765,695	1,021,588	303,678	266,481	208,237	
2014-15	756,135	992,893	301,249	230,662	243,694	
2015-16	722,470	1,035,819	305,506	81,588	488,990	
2016-17	677,046	949,652	312,776	81,833	325,699	
2017-18 2018-19 (thru	766,042	987,834	321,766	77,925	232,772	
5/2019)	335,081	485,346	208,488	9,225	195,256	
Grand Total	8,326,563	11,141,685	3,228,030	1,398,103	1,816,965	





CITY WATER USAGE: 2018

MONTH	USAGE		
JANUARY	183,903,000		
FEBRUARY	155,147,000		
MARCH	138,909,000		
APRIL	158,240,000		
MAY	170,092,000		
JUNE	247,057,000		
JULY	305,184,000		
AUGUST	416,148,000		
SEPTEMBER	350,710,000		
OCTOBER	312,621,000		
NOVEMBER	213,735,000		
DECEMBER	209,000,000		
TOTAL	2,860,746,000		



2018: Water Purchased and Water Loss

- Water Purchased: 2.86 Billion Gallons
- Water Loss is due to line breaks, meter discrepancy, leakage, contractor theft, and water line flushing to protect public health
 - Water Loss: 455,902,000
 - · Water lines flushed due at dead end water mains and as a result decreasing chlorine residual over time
- Can we improve the water loss?
 - YES!!
- Future demand should account for a large portion of the flushing the City performs
 - Large portion of the flushing is on the west side
 - As consumption increases, water is used quicker reducing flushing amount and frequency



Estimated Future Water Usage: New Homes and Apts

Month	Avg Usage per Apt Unit	Projected Usage	Avg Usage per Home	Projected Usage
January	2,943	26,923,398	4,500	4,423,500
February	2,722	24,899,268	2,500	2,457,500
March	2,606	23,839,113	3,000	2,949,000
April	2,778	25,418,553	4,000	3,932,000
May	2,944	26,938,269	4,500	4,423,500
June	3,133	28,659,703	4,500	4,423,500
July	2,881	26,361,899	7,500	7,372,500
August	3,873	35,434,866	5,000	4,915,000
September	2,566	23,472,136	3,500	3,440,500
October	3,292	30,122,814	2,500	2,457,500
November	2,893	26,467,675	3,500	3,440,500
December	3,083	28,204,460	3,500	3,440,500
Projected Additional Usage		326,742,153		47,675,500
		Estimated Total Water Usage	374,417,653	



Future Demand Calculation Assumptions

- Assumptions:
 - All units are leased
 - Selected newly constructed apartments for average calculations
 - Selected homes on Bill Moses and Charlie Bird for house usage due to lot size
- The future demand calculation is very conservative
- Does not account for irrigation usage at apartments
- Does not account for future west side commercial or industrial development







Solar Energy Feasibility

Manske Library



CITY OF FARMERS BRANCH | 8/12/2019

Manske Library

- Shor Power is conducting a feasibility study for several City facilities, including Manske Library
- Consultant and staff are gathering information for the ONCOR interconnect study
- Currently working to understand any project constraints
 - Regulatory
 - Physical setbacks, easements, etc.
- · If solar is feasible, would not install solar panels on the current roof; would wait for replacement roof
- · Consultant will provide guidance/specifications to City regarding roof replacement, if needed



